

AGENDA
REVISED
Municipal Services Committee
May 28, 2019
7:00 P.M. – Council Chambers

- 1. Call to Order & Roll Call**
- 2. Establishment of Quorum**
- 3. New Business**
 - a. **Resolution** – Authorizing the purchase of two (2) Kubota Model ZD1511RL-60R zero turn riding mowers from Russo Power Equipment Inc in the amount of \$33,834.44.
 - b. **Resolution** - Authorizing the purchase of one new Radiodetection RD-8100 PXL TX10B Utility Location System from Associated Technical Service, ATS in an amount not to exceed \$8,241.
 - c. **Resolution** – Accepting a proposal from Midwest Office Interiors to replace the Municipal Services facility task chairs in in an amount not to exceed \$5,467.44.
 - d. **Resolution** – Authorizing the purchase of one (1) 2019 Telehandler Cat TH357D in an amount not to exceed \$112,040 from Altorfer/Caterpillar Inc.
 - e. **Resolution** - Authorizing the purchase of one (1) 2019, Caterpillar Model 440-07 Backhoe Loader in an amount not to exceed \$135,930 from Altorfer/Caterpillar Inc.
 - f. **Resolution** - Authorizing the Mayor and City Clerk to execute an Intergovernmental Agreement with the Village of Downers Grove regarding street maintenance project on Williams Street, between Plainfield Road and 75th Street, within the corporate limits of the City of Darien.
 - g. Minutes – **April 22, 2019** Municipal Services Committee
- 4. Director’s Report**
- 5. Next scheduled meeting – June 24, 2019**
- 6. Adjournment**

AGENDA MEMO
Municipal Services Committee
May 28, 2019

ISSUE STATEMENT

Approval of a resolution authorizing the purchase of two (2) Kubota Model ZD1511RL-60R zero turn riding mowers from Russo Power Equipment Inc in the amount of \$33,834.44.

BACKGROUND/HISTORY

The FY 19/20 Budget approved funds to replace a 2008, Kubota ZD326S Mower Unit # 207. The City Mechanic and staff have determined that the equipment has served its useful life and requires replacement. See Attachment A.

Due to the rigorous landscape maintenance schedule staff is requesting an additional zero turn mower. The department would have a total of three of these types of mowers. This additional machine would allow staff to maintain an optimal and efficient grass-cutting schedule. This task is also extremely important during the rainy growing season. The department maintains 33 acres of turf area and various right of ways throughout town.

The 2019 Kubota Model ZD1511RL-60R would be purchased through the National Joint Powers Alliance, NJPA, Contract No 062117-KBA, as awarded to Russo Power Equipment.

The FY19/20 Budget includes funding for the vehicle through the following account:

ACCOUNT NUMBER	ACCOUNT DESCRIPTION	FY 19-20 BUDGET	PROPOSED EXPENDITURE	BALANCE
01-30-4815	Equipment	\$ 35,000.00	\$ 33,834.44	\$ 1,165.56

STAFF RECOMMENDATION

Staff requests approval of this resolution authorizing the purchase of two (2) Model ZD1511RL-60R zero turn riding mowers from Russo Power Equipment Inc in the amount of \$33,834.44.

ALTERNATE CONSIDERATION

Not approving this item at this time.

DECISION MODE

This item will be on the June 3, 2019 City Council agenda for formal consideration.

CRITERIA FOR REPLACING CITY VEHICLES AND EQUIPMENT				
UNIT NO	207	DEPARTMENT	Street	DATE
MODEL YEAR	2008	MODEL	203265	5-21-19
CURRENT MILEAGE		CURRENT HOURS	3157	
			MAXIMUM POINTS	VEHICLE SCORE
AGE				
	Department	Street		
	Life Expectancy	12		
	Age as of Report Date	11		
	AGE: Meets Requirements		20	20
USAGE				
	MILES			
	HOURS	3157		
	ATTACHMENT C OF THE VEHICLE REPLACEMENT POLICY			
	USAGE: Meets Requirements		20	8.41
TYPE OF SERVICE				
	1-LIGHT DUTY			
	15-CRITICAL DUTY			
	SERVICE: Meets Requirements		15	6
RELIABILITY				
	RELIABILITY: Frequency or Visits for Service			
	RELIABILITY: Meets Requirements		15	15
MAINTENANCE AND REPAIR COSTS				
	REPAIRS: Cost per Mile/Hours Exceeds Vehicle in Class			
	ORIGINAL PURCHASE PRICE	10,200.00		
	LIFE TO DATE REPAIR COST	5,963.87		
	PERCENTAGE OF REPAIRS TO PURCHASE PRICE	58.47%		

UNIT NO	207	DEPARTMENT		DATE	5-21-19
MODEL YEAR		MODEL			
CURRENT MILEAGE		CURRENT HOURS			
			MAXIMUM POINTS	VEHICLE SCORE	
PERCENTAGES OF REPAIR POINTS	POINTS				
1 THROUGH 20	2				
21 THROUGH 40	4				
41 THROUGH 60	6				
61 THROUGH 80	8				
81 THROUGH 100	10				
	REPAIRS: Meets Requirements		10		7
CONDITION					
	CONDITION OF ENGINE COMPONENTS (MAJOR REPAIRS NEEDED OR ANTICIPATED), BODY (BODY SHEET METAL RUSTED, STRUCTURAL COMPONENTS)				
	CONDITION: Meets Requirements		15		15
TECHNOLOGICAL ADVANCEMENTS	FUEL EMISSIONS, SAFETY FEATURES, ERGONOMICS		5		5
TOTAL POINTS			100		76.41

13157

Equipment	Repair Order	Meter #1	Shop Loc/ Rep Class	Repair Date	Rep Reason/ Rep Site	Mechanic/Vendor	Work Acc	Part #	Labor		
Group System									Cost	Hours	
207: 2008 KABOTA ZD326S 15361	0000028085	194	/01								
	02-17: TIRES,TUBES,ETC			10/14/08	08/01	002			\$10.90	\$15.00	1.00
	0000028139	225	/01								
	01-PMA: PREV. MAINT.			11/19/08	08/01	002			\$15.48	\$7.50	0.50
	07-41: AIR INTAKE SYS			11/19/08	08/01	002			\$98.86	\$7.50	0.50
	09-57: HYDRAULIC SYS			11/19/08	08/01	002			\$54.95	\$7.50	0.50
	04-11: AXEL FRONT			11/19/08	08/01	002			\$14.49	\$7.50	0.50
	07-44: FUEL SYS			11/19/08	08/01	002			\$12.72	\$7.50	0.50
	0000028205	225	/01								
	01-PMB: PREV. MAINT.			01/06/09	08/01	001			\$0.00	\$14.00	0.50
	0000028320	226	/01								
	04-11: AXEL FRONT			04/20/09	08/01	002			\$55.20	\$15.00	1.00
	0000028493	394	/01								
	01-PMA: PREV. MAINT.			08/18/09	08/01	001			\$15.86	\$28.00	1.00
	01-PMB: PREV. MAINT.			08/18/09	08/01	001			\$153.93	\$56.00	2.00
	0000028617	488	01/02								
	01-PMC: PREV. MAINT.			11/20/09	05/01	001			\$0.00	\$28.00	1.00
	09-57: HYDRAULIC SYS			11/20/09	05/01	002			\$59.85	\$22.50	1.50
	07-44: FUEL SYS			11/20/09	05/01	002			\$14.04	\$15.00	1.00
	11-87: LAWN MOWERS			11/20/09	05/01	002			\$33.87	\$15.00	1.00
	0000028750	488	01/01								
	01-PMC: PREV. MAINT.			03/09/10	08/01	002			\$0.00	\$15.00	1.00
	0000028774	488	01/01								
	01-PMC: PREV. MAINT.			03/09/10	08/01	002			\$0.00	\$15.00	1.00
	0000028823	543	01/01								
	01-PMB: PREV. MAINT.			05/06/10	08/01	001			\$0.00	\$28.00	1.00
	02-17: TIRES,TUBES,ETC			05/06/10	08/01	001			\$58.98	\$28.00	1.00
	0000028844	569	01/02								
	02-17: TIRES,TUBES,ETC			05/25/10	01/01	001			\$52.86	\$28.00	1.00

Equipment	Repair Order	Meter #01	Shop Loc/ Rep Class	Repair Date	Rep Measure/ Rep Site	Mechanics/Vendor	Work Acc	Part(s)	Cost	Hours
207: 2008 KABOTA ZD326S 15361										
	0000028954	744	01/01							
	01-PMA: PREV. MAINT.			08/31/10	08/01	002		\$13.83	\$7.50	0.50
	07-42: COOLING SYS			08/31/10	08/01	002		\$98.85	\$15.00	1.00
	01-PMC: PREV. MAINT.			08/31/10	08/01	002		\$0.00	\$7.50	0.50
	0000028990	768	01/01							
	11-87: LAWN MOWERS			09/14/10	08/01	002		\$97.49	\$7.50	0.50
	0000029046	801	01/01							
	01-PMA: PREV. MAINT.			11/09/10	08/01	002		\$19.95	\$15.00	1.00
	01-PMB: PREV. MAINT.			11/09/10	08/01	002		\$34.86	\$15.00	1.00
	09-57: HYDRAULIC SYS			11/09/10	08/01	002		\$8.00	\$0.00	0.00
	01-PMC: PREV. MAINT.			11/09/10	08/01	002		\$0.00	\$30.00	2.00
	0000029221	818	01/02							
	02-17: TIRES,TUBES,ETC			04/26/11	01/01	001		\$360.12	\$28.00	1.00
	0000029257	838	01/01							
	01-PMB: PREV. MAINT.			05/06/11	08/01	002		\$0.00	\$45.00	3.00
	01-PMC: PREV. MAINT.			05/06/11	08/01	002		\$0.00	\$0.00	0.00
	0000029480	1054	01/01							
	01-PMA: PREV. MAINT.			11/09/11	01/01	002		\$3.99	\$30.00	2.00
	01-PMC: PREV. MAINT.			11/09/11	01/01	002		\$0.00	\$15.00	1.00
	0000029501	1054	01/01							
	01-PMB: PREV. MAINT.			12/13/11	08/01	002		\$0.00	\$0.00	0.00
	01-PMB: PREV. MAINT.			12/13/11	08/01	002		\$0.00	\$15.00	1.00
	0000029683	1082	01/03							
	02-17: TIRES,TUBES,ETC			04/05/12	01/01	002		\$28.00	\$37.50	2.50
	0000029756	1085	01/03							
	11-87: LAWN MOWERS			06/01/12	01/01	002		\$981.89	\$60.00	4.00
	0000029766	1097	01/01							
	07-41: AIR INTAKE SYS			06/08/12	08/01	002		\$102.87	\$30.00	2.00

Repair Transaction Cost Detail 03

CITY OF DARIEN

Equipment	Repair Order	Minor	Shop Loc/ Rep Class	Repair Date	Rep Reason/ Rep Site	Mechano/Vendor	Work Acc	Part(s)	Cost	Hours
207: 2008 KABOTA ZD326S 15361										
0000029766		1097	01/01							
01-PMA: PREV. MAINT.				06/08/12	08/01	002		\$18.30	\$0.00	0.00
01-PMB: PREV. MAINT.				06/08/12	08/01	002		\$18.92	\$0.00	0.00
0000029852		1158	01/01							
01-PMA: PREV. MAINT.				08/13/12	08/01	002		\$0.00	\$7.50	0.50
01-PMB: PREV. MAINT.				08/13/12	08/01	002		\$0.00	\$7.50	0.50
01-PMC: PREV. MAINT.				08/13/12	08/01	002		\$0.00	\$7.50	0.50
0000029988		1269	01/01							
01-PMA: PREV. MAINT.				12/03/12	08/01	002		\$27.84	\$7.50	0.50
04-11: AXEL FRONT				12/03/12	08/01	002		\$38.92	\$15.00	1.00
09-57: HYDRAULIC SYS				12/03/12	08/01	002		\$40.00	\$3.75	0.25
07-41: AIR INTAKE SYS				12/03/12	08/01	002		\$102.84	\$7.50	0.50
01-PMC: PREV. MAINT.				12/03/12	08/01	002		\$0.00	\$7.50	0.50
0000030180		1321	01/03							
11-87: LAWN MOWERS				05/21/13	01/01	002		\$287.00	\$7.50	0.50
0000030299		1483	01/03							
11-87: LAWN MOWERS				09/23/13	01/01	002		\$89.61	\$22.50	1.50
0000030387		1540	01/03							
11-87: LAWN MOWERS				12/13/13	01/01	002		\$215.62	\$15.00	1.00
0000030400		1540	01/01							
01-PMA: PREV. MAINT.				12/05/13	08/01	002		\$32.23	\$15.00	1.00
01-PMB: PREV. MAINT.				12/05/13	08/01	002		\$62.68	\$7.50	0.50
07-41: AIR INTAKE SYS				12/05/13	08/01	002		\$102.87	\$3.75	0.25
0000030591		1735	01/03							
11-87: LAWN MOWERS				07/30/14	01/01	002		\$119.57	\$90.00	6.00
0000030595		1741	01/03							
11-87: LAWN MOWERS				08/04/14	01/01	002		\$28.98	\$7.50	0.50
0000030604		1750	01/03							
11-87: LAWN MOWERS				08/07/14	01/01	002		\$98.35	\$22.50	1.50

Equipment	Repair Order	Meter_01	Shop Loc/ Rep Class	Repair Date	Rep Reason/ Rep Site	Mechanic/Vendor	Work Acc	Part(s)	Labor Cost	Hours
207: 2008 KABOTA ZD326S 15361										
	0000030684	1837	01/03	10/14/14	01/01	002		\$209.74	\$60.00	4.00
	11-87: LAWN MOWERS									
	0000030855	1839	01/02	04/17/15	08/01	002		\$18.21	\$7.50	0.50
	01-PMA: PREV. MAINT.			04/17/15	08/01	002		\$0.00	\$3.75	0.25
	01-PMB: PREV. MAINT.									
	0000030883	1867	01/03	05/06/15	01/01	002		\$11.78	\$7.50	0.50
	11-87: LAWN MOWERS									
	0000030900	1891	01/03	03/20/15	01/01	002		\$199.00	\$15.00	1.00
	11-87: LAWN MOWERS									
	0000030906	1891	01/03	05/30/15	01/01	002		\$523.01	\$75.00	5.00
	11-87: LAWN MOWERS									
	0000030915	1911	01/03	06/10/15	01/01	002		\$226.37	\$120.00	8.00
	11-87: LAWN MOWERS									
	0000031330	2542	01/01	04/27/17	08/01	002		\$10.18	\$15.00	1.00
	01-PMA: PREV. MAINT.									
	0000031382	2566	01/01	05/31/17	08/01	002		\$31.21	\$22.50	1.50
	11-87: LAWN MOWERS									
	0000031410	2642	01/01	06/16/17	08/01	002		\$34.37	\$15.00	1.00
	01-PMA: PREV. MAINT.			06/16/17	08/01	002		\$0.00	\$3.75	0.25
	01-PMB: PREV. MAINT.									
	0000031467	2729	01/01	08/28/17	08/01	002		\$1,223.90	\$120.00	8.00
	07-45: POWER PLANT									
	0000031697	2898	01/01	06/04/18	08/01	002		\$199.00	\$30.00	2.00
	06-32: CRANKING SYS									
	0000031726	2947	01/01	07/02/18	08/01	002		\$26.45	\$15.00	1.00
	01-PMA: PREV. MAINT.									

Equipment	Repair Order	Meter_01	Shop Loc/ Rep Class	Repair Dates	Rep Reason/ Rep Site	Mechanic/Vender	Work Acc	Part(s)	Labor	
									Cost	Hours
207: 2008 KABOTA ZD328S 15361	0000031726	2947	01/01	07/02/18	08/01	002		\$16.45	\$7.50	0.50
	01-PMB: PREV. MAINT.									
	0000031727	2946	01/01	07/10/18	08/01	002		\$72.16	\$45.00	3.00
	04-11: AXEL FRONT									
	0000031729	2964	01/01	07/10/18	08/01	002		\$23.39	\$15.00	1.00
	01-PMA: PREV. MAINT.									
Equipment - 207							Total	\$6,508.79	\$1,550.50	98.00
Grand Total								\$6,508.79	\$1,550.50	98.00

RESOLUTION NO. _____

A RESOLUTION AUTHORIZING THE PURCHASE OF TWO (2) KUBOTA MODEL ZD1511RL-60R ZERO TURN RIDING MOWERS FROM RUSSO POWER EQUIPMENT INC IN THE AMOUNT OF \$33,834.44.

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DARIEN, DU PAGE COUNTY, ILLINOIS, as follows:

SECTION 1: The City Council of the City of Darien does hereby authorizes the purchase of two (2) Kubota Model ZD1511RL-60R zero turn riding mowers from Russo Power Equipment Inc in the amount of \$33,834.44, a copy of which is attached hereto as "Exhibit A" and is by this reference expressly incorporated herein.

SECTION 2: This Resolution shall be in full force and effect from and after its passage and approval as provided by law.

PASSED BY THE CITY COUNCIL OF THE CITY OF DARIEN, DU PAGE COUNTY, ILLINOIS, this 3rd day of June, 2019.

AYES: _____

NAYS: _____

ABSENT: _____

APPROVED BY THE MAYOR OF THE CITY OF DARIEN, DU PAGE COUNTY, ILLINOIS, this 3rd day of June, 2019.

JOSEPH MARCHESE, MAYOR

ATTEST:

JOANNE E. RAGONA, CITY CLERK

APPROVED AS TO FORM:

CITY ATTORNEY

David Fell

From: nationalaccount_rfq@kubota.com
Sent: Friday, April 26, 2019 10:30 AM
To: David Fell
Cc: cbalderas@russopower.com
Subject: Kubota Configurator Web Quote 1328880
Attachments: MyKubotaQuote_ZD1511RL-60R.pdf



ZD1511RL-60R - ZD1511RL-60R -
 30.8 HP 60" COMMERCIAL ZERO
 TURN MOWER

Total Price As Configured
\$16,917.22

Please do not reply to this email. For further questions, please contact your authorized Kubota dealer.

Dear Dave Fell:

Thank you for your interest in Kubota Products. As an authorized Kubota dealer, we are happy to provide the attached copy of your detailed quote for the ZD1511RL-60R that was created for you by RUSSO POWER EQUIPMENT. As a National Account customer, City of Darien is entitled to special pricing from Kubota. This quote provides detailed pricing for the ZD1511RL 60R that has been configured for you, including freight, dealer assembly, and all other fees and discounts. Please review this quote and contact Christian Balderas at RUSSO POWER EQUIPMENT or the National Accounts Department at Kubota Tractor Corporation to purchase the ZD1511RL-60R as configured.

Authorized Kubota Dealer:

Christian Balderas

RUSSO POWER EQUIPMENT

cbalderas@russopower.com;

847-678-9525

Thank you for considering Kubota in your selection process.

Sourcewell
 GA - 062117, CE - 042815, AG - 021815
 NJPA Arkansas 4600041718
 NJPA Delaware GSS-17073
 Nebraska 14777 (OC)
 Mississippi (CE Only) 820036654

ZD1511RL-60R WEB QUOTE #1328880
 Date: 4/26/2019 8:29:38 AM
 - Customer Information -
 Fell, Dave
 City of Darien
 dfell@darienil.gov
 (630)353-8105

Quote Provided By
RUSSO POWER EQUIPMENT
 Christian Balderas
 9525 W. Irving Park Rd.
 Schiller Park, IL 60176
 email: cbalderas@russopower.com;
 phone: 6476789525

-- Standard Features --

-- Custom Options --



ZD1500 Series ZD1511RL-60R
 *** EQUIPMENT IN STANDARD MACHINE ***

DIESEL ENGINE

4 Cylinder, Kubota Model #
 V1505T w/ DPF
 30.8 Gross HP @ 3000 rpm
 91.4 cu. in. Displacement
 12v 430 Amp Hr. Battery
 14 Amps Charging Output

OPERATING FEATURES

Zero Turn Radius
 Adj. Front Axle Rigid/Oscillating
 Dual Element Air Filter
 Deluxe Air Ride Suspension Seat
 Hands-free Hydraulic Deck Lift
 Hands-free Parking Brake
 Cup Holder

TRANSMISSION

Hydrostatic Drive
 (2) HST w/Gear Reduction
 Brake - Wet Multi Disks
 Forward Speeds 0 - 10.8 mph
 Reverse Speeds 0 - 5.3 mph

SAFETY EQUIPMENT

Seat Safety Switch
 Control Lever Safety Switch
 Parking Brake Safety Switch
 Foldable ROPS
 Seat Safety Switch

STEERING / MOTION CONTROL

(2) Hand Levers, Adjustable
 Hydraulically Damped,
 Adjustable

POWER TAKE OFF

Hydraulic Independent PTO
 Shaft Drive Mower Deck
 Wet Disk Clutch

FLUID CAPACITY

Fuel Tank 13.1 gal
 Engine Coolant w/ Recovery
 tank 3.96 qts
 Crankcase w/ Filter 4.1 qts
 Transmission Case and Axle
 Gear 12.8 qts

REAR DISCHARGE MOWER

60" Kubota PRO Deck
 5.6" Deep Deck
 1-6" Cut Height, Adjustable
 1/4" Increments
 3 Blades
 Bolt-on Skid Bars

DIMENSIONS

Height (rops up): 78.7"
 Height (rops down): 64.6"
 Length: 104.7"
 Width Overall (w/o Mower)
 59.4"
 Wheelbase: 61.4"
 Weight 1984 lbs.

* Manufacturer's estimate.

TIRES AND WHEELS

Front 15 x 6.5 - 8 Flat-free
 Front 15 x 6.5 - 8 Flat-free

ZD1511RL-60R Base Price: \$21,099.00
Configured Price: \$21,099.00
 Sourcewell Discount: (\$4,641.78)
SUBTOTAL: \$16,457.22
 Dealer Assembly: \$0.00
 Freight Cost: \$210.00
 PDI: \$250.00

Total Unit Price: \$16,917.22
 Quantity Ordered: 1
 Final Sales Price: \$16,917.22

**Purchase Order Must Reflect
 the Final Sales Price**

To order, place your Purchase Order directly with the quoting dealer

*All equipment specifications are as complete as possible as of the date on the quote. Additional attachments, options, or accessories may be added (or deleted) at the discounted price. All specifications and prices are subject to change. Taxes are not included. The PDI fees and freight for attachments and accessories quoted may have additional charges added by the delivering dealer. These charges will be billed separately. Prices for product quoted are good for 60 days from the date shown on the quote. All equipment as quoted is subject to availability.

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Cooperative Purchasing ▾ Services & Programs ▾ News



Join

City of Darien
1702 Plainfield Rd
Darien, IL 60561-5044

ID# 110530

Is this your organization?

Great news—your organization is already a Sourcwell member! Using the ID number provided on this page, you can immediately utilize Sourcwell awarded contracts by providing this number to the vendor you wish to purchase from.

[Update your organization's information](#)

[Add a contact for your organization](#)

Need help?

Contact our dedicated Membership Team at membership@sourcwell-mn.gov or 877-585-9706.

FORM E
CONTRACT ACCEPTANCE AND AWARD




(Top portion of this form will be completed by NJPA if the vendor is awarded a contract. The vendor should complete the vendor authorized signatures as part of the RFP response.)

NJPA Contract #: 062117-KBA
Proposer's full legal name: Kubota Tractor Corporation

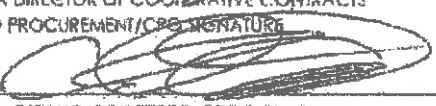
Based on NJPA's evaluation of your proposal, you have been awarded a contract. As an awarded vendor, you agree to provide the products and services contained in your proposal and to meet all of the terms and conditions set forth in this RFP, in any amendments to this RFP, and in any exceptions that are accepted by NJPA.

The effective date of the Contract will be August 18, 2017 and will expire on August 18, 2021 (no later than the later of four years from the expiration date of the currently awarded contract or four years from the date that the NJPA Chief Procurement Officer awards the Contract). This Contract may be extended for a fifth year at NJPA's discretion.

NJPA Authorized Signatures:



NJPA DIRECTOR OF COOPERATIVE CONTRACTS
AND PROCUREMENT/CPO SIGNATURE



NJPA EXECUTIVE DIRECTOR/CEO SIGNATURE

Jeremy Schwartz
(NAME PRINTED OR TYPED)

Chad Coquette
(NAME PRINTED OR TYPED)

Awarded on August 17, 2017

NJPA Contract # 062117-KBA

Vendor Authorized Signatures:

The Vendor hereby accepts this Contract award, including all accepted exceptions and amendments.

Vendor Name Kubota Tractor Corporation

Authorized Signatory's Title VP- Sales, Operations, Supply Chain, Parts



VENDOR AUTHORIZED SIGNATURE

Alex M Woods

(NAME PRINTED OR TYPED)

Executed on 8/17, 2017

NJPA Contract # 062117-KBA

AGENDA MEMO
Municipal Services Committee
May 28, 2019

ISSUE STATEMENT

A resolution authorizing the purchase of one new Radiodetection RD-8100 PXL TX10B Utility Location System from Associated Technical Service, ATS, in an amount not to exceed \$8,241.

BACKGROUND/HISTORY

The proposed utility line locator is an additional piece of equipment to be utilized by the water division. The staff uses line locators on a daily basis to respond to JULIE calls as well as in-house main and service line surveys as required. The department consistently strives to locate our water mains and services with the utmost accuracy without interference from other utilities that are typically adjacent to the City's water system. The equipment is a tool that is utilized as an industry standard for utility locators. The RD-8100 model would be an updated version of equipment that staff is already utilizing, therefore providing uniformity and familiarity.

Staff has solicited for competitive quotes and below are the results:

VENDOR	TOTAL COST
ATS	\$ 8,241
Subsurface Solutions	\$ 8,265

The FY19/20 Budget includes funding for the vehicle through the following account:

ACCOUNT NUMBER	ACCOUNT DESCRIPTION	FY 19-20 BUDGET	PROPOSED EXPENDITURE	BALANCE
02-50-4231	Equipment	\$ 8,500	\$ 8,241	\$ 259

STAFF RECOMMENDATION

Staff requests approval of this resolution authorizing the purchase of one new Radiodetection RD-8100 PXL TX10B Utility Location System from Associated Technical Service, ATS, in an amount not to exceed \$8,241.

ALTERNATE CONSIDERATION

Not approving this item at this time.

DECISION MODE

This item will be on the June 3, 2019 City Council agenda for formal consideration

RESOLUTION NO. _____

RESOLUTION AUTHORIZING THE PURCHASE OF ONE NEW RADIODETECTION RD-8100 PXL TX10B UTILITY LOCATION SYSTEM FROM ASSOCIATED TECHNICAL SERVICE, ATS IN AN AMOUNT NOT TO EXCEED \$8,241.

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DARIEN, DU PAGE COUNTY, ILLINOIS, as follows:

SECTION 1: The City Council of the City of Daricn hereby authorizes the Mayor and City Clerk to authorize the purchase of one new Radiodetection RD-8100 PXL TX10B Utility Location System from Associated Technical Service, ATS, in an amount not to exceed \$8,241, a copy of which is attached hereto as "Exhibit A".

SECTION 2: This Resolution shall be in full force and effect from and after its passage and approval as provided by law.

PASSED BY THE CITY COUNCIL OF THE CITY OF DARIEN, DU PAGE COUNTY, ILLINOIS, this 3rd day of June, 2019.

AYES: _____

NAYS: _____

ABSENT: _____

APPROVED BY THE MAYOR OF THE CITY OF DARIEN, DU PAGE COUNTY, ILLINOIS, this 3rd day of June, 2019.

JOSEPH MARCHESE, MAYOR

ATTEST:

JOANNE E. RAGONA, CITY CLERK

APPROVED AS TO FORM

CITY ATTORNEY

ASSOCIATED TECHNICAL SERVICES LTD

www.ATSLIMITED.com



Est. 1979

524 W. ST. CHARLES RD. VILLA PARK, IL 60181

Office: 630.834.1558 / Fax: 630.834.5501

May 20, 2019

City of Darien
1041 S. Frontage Road
Darien, IL 60561

Attn: Dennis Cable
Water Department Foreman

RE: Price Quotation for Radiodetection
RD-8100 PXL TX10B Utility Location System

Dear Mr. Cable,

We are pleased to present the following information and a proposal to provide City of Darien with a new **RADIODETECTION RD-8100 PXL** series high performance utility location system. Radiodetection makes the most versatile locators in the world. You have a choice of powerful transmitters. Optional components let you handle: **Sewer Blockage Pinpointing, Sewer Line Locating, Electric Current Measurement & Direction & Cable Faultfinding**



With any **RD-8100 PXL System** you will be able to trace water, sewer, gas, electric, cable, telecommunication lines with consistent accuracy. **Optional Systems Upgrades** will increase tracing power or add faultfinding capabilities. This innovative system offers the greatest combination of lightweight ergonomic design, versatility, value and performance of any locator on the market. It is the ultimate in high performance location systems that you can grow with plus add accessories for more tracing capabilities as your needs and skills develop further.

"RD-8100 PXL / TX10B Precision Location System (No Fault-Finding Capability)"

RD-8100 PXL Receiver: w/ standard Night Display Backlighting	\$ 3,132.00
RD-TX10B: 10-Watt, 16 Active, 8 Inductive, & 8 Current Dir. Frequencies & iLoc Bluetooth	\$ 2,952.00
RDTX Transmitter 4" Signal Clamp	\$ 403.00
Soft Carry Case for the RD-8100+ System (Optional)	\$ 313.00
Cost for this System:	\$ 6,800.00**
Shipping	\$ 50.00
Total Cost	\$ 6,850.00

\$6,397.00

+ \$50.00

\$6,447.00

(SEE page 2)
for additional options

000
000
3,132 +
2,952 +
313 +
50 +
471 +
142 +
660 +
521 +
8,241

EMERGENCY LEAK PINPOINTING
VALVE EXERCISING • CCTV PIPING

UTILITY LOCATION • GIS / GPS MAPPING
TRAINING • EQUIPMENT SALES & TRAINING

Optional Upgrades to Base Location System: Add to Base System Cost

• Upgrade to Internal Usage Logging and GPS	Add \$ 471.00
• Upgrade to Hard Carry Case	Add \$ 142.00
• Transmitter Li-Ion Rechargeable Battery Pack Includes AC mains & Automotive DC charging leads	Add \$ 660.00
• Receiver Li-Ion Rechargeable Battery Pack Includes AC mains & Automotive DC charging leads	Add \$ 521.00
• Change TX-10B, 10 Watt to TX-5B, 5 Watt Transmitter	Subtract \$ 997.00

\$6,447.00
\$1,794.00

\$8,241.00

The following System Accessories and Operator training Services are included with any Locator Package that you choose:

- Comprehensive On-Site Training Class, Manual, Training Video Included
- Tracing Signal Lead, Ground Return Lead & Ground Cables Included
- ATS Operator Training Session and "After the Sale" Technical Support Included

You get all the benefits of the "World's Only Web Enabled Location System" when you equip your RD-8100 PXL Receiver with the TX10B Series Transmitter.

- At 10 watts, the "TX10B" is the most powerful transmitter in the Radiodetection line. More power means easier tracing in even more demanding areas. You'll be able to trace for far greater distances with fewer set-ups so you'll save time and be more accurate.
- Centros Enabled: 30 years of software and hardware patents deliver powerful signal filtering which improves accuracy, responsiveness, and repeatability of measurements in environments where most utility location systems fail
- Radiodetection's new eCal feature allows the user to connect the RD-8100 receiver to your computer's Internet connection and validate the original factory calibration and print a validation certificate without having to send the RD-8100 to the service center. You can also update your system by adding the latest factory software updates. ATS would be pleased to assist you or perform any of these Internet services for you.
- 8 Standard induction frequencies result in improved induction mode tracing.
- Completely new ergonomic design of the receiver and the transmitter.
- Change Batteries in seconds without tools.
- iLoc Bluetooth technology allows you to change transmitter signal strength & frequency through the receiver without having to return to your transmitter during a locate.
- TX Series Transmitters have convenient on-board tool storage tray.
- This is simply the best and most advanced utility location system you can buy.

Unmatched Operator Instruction & Technical Support from ATS

ATS not only sells this high-performance equipment, but our own field crews have utilized and depended upon Radiodetection technology since 1988. ATS has successfully located underground utilities in a very wide range of challenging applications. Your "Instructional Classroom" and "After-Sale Technical Support" are handled by experienced ATS field technicians that use this equipment every day. We know problems can occur at the most inopportune of times. You'll be glad to know that we are as close as our 24-hour hot line or a short drive from helping your crews work through their questions.

There may be times when your equipment requires servicing, re-calibration or you may just suspect that your system is acting differently than normal. We help our customers to diagnose problems and by facilitating repair service in-house to get your system back in service as fast as possible. Radiodetection repair service is generally handled within 14-21 days. In-House Diagnostic Services is just one more way that ATS will help get you back in business as soon as possible. No other Midwest area equipment dealer or catalog house can offer you the same level of expertise and technical support that ATS can give to you and your crews.

Proper training ensures that your crews will be more confident, effective and consistently accurate whenever they are called upon to locate a utility line. A confident operator will use the equipment more effectively and more often than one that doesn't receive the proper training. ATS delivers expert training and technical support better than any other dealer. We encourage head to head field comparisons whenever possible.

Here are some of the ATS Utility Location Training Classes that we offer.

- Comprehensive Operator Training Classes: This class lays a solid foundation of learning for new operators. Students are taught essential operation procedures for sewer and water location, locating other types of utilities, equipment features and capabilities, field strategy, equipment care and maintenance.
- Advanced Location Procedures: This class is for experienced "RD" operators that would benefit from learning advanced strategies and techniques that will help them get the most out of their equipment in challenging environments and other types of utility location applications.
- Retraining & Update Training Classrooms: This class is available for casual or infrequent operators. Refresh and fine tune the skills of those operators that don't get to use the equipment often enough to stay as sharp as they would like to be, yet still need to be effective when the need arises.

May 20, 2019

Why Choose ATS?

- 1979 ATS has specialized in utility location services since 1979.
- 1986 ATS has exclusively used Radiodetection equipment since 1986.
- 1991 ATS named Radiodetection's exclusive factory authorized sales and training agents to the greater Chicago metropolitan public works market.
- 2019 ATS celebrates 40 years of expertise in the Utility & Leak Location field.

Add it up - Unlike catalog supply houses or the typical utility product supply house, your training and after-sale technical support is performed by experienced ATS utility location experts that use the same equipment every day in the field solving location problems in nearly every conceivable environment. This equates to the best possible training and technical support with ATS.

Order Placement and Delivery

Verbal authorization followed by your purchase order is all I need to initiate delivery. Please don't hesitate to contact me should you have any questions. We appreciate this opportunity to be of continued service to you and City of Darien.

Yours truly,
ASSOCIATED TECHNICAL SERVICES LTD.

Kathleen S. Grisz

Kathleen S. Grisz
Business Manager

AGENDA MEMO
Municipal Services Committee
May 28, 2019

ISSUE STATEMENT

Approval of a resolution accepting a proposal from Midwest Office Interiors to replace the Municipal Services Facility task chairs in in an amount not to exceed \$5,467.44.

BACKGROUND/HISTORY

The proposed chairs would be replacing twenty chairs, fourteen (14) office task chairs and six (6) conference room chairs. The existing chairs have been hand me downs from previous offices and are extremely dated and worn. The HON chairs, provide lumbar support, proper circulation and comfort.

Staff has selected Midwest Office Interiors to provide HON chairs. HON is an awarded vendor through Omnia Partners, Contract No. R180403 formerly the National Intergovernmental Purchasing Alliance, for equipment sales to municipalities nationally. Attached and labeled, Attachment A, pages 1-5, is information regarding Omnia Partners and the cost breakdown of the task chairs.

The FY19/20 Budget includes funding for the chairs through the following accounts:

ACCOUNT NUMBER	ACCOUNT DESCRIPTION	FY 19-20 BUDGET	PROPOSED EXPENDITURE	BALANCE
01-30-4223	Maintenance Building	\$ 2,750.00	\$ 2,733.72	\$ 16.28
01-30-4223	Maintenance Building	\$ 2,750.00	\$ 2,733.72	\$ 16.28
TOTALS	Maintenance Building	\$ 5,500.00	\$ 5,467.44	\$ 32.56

STAFF RECOMMENDATION

Midwest Office Interiors to replace the Municipal Services Facility task chairs in in an amount not to exceed \$5,467.44. The existing chairs will be declared as surplus through a separate forthcoming agenda memo.

ALTERNATE DECISION

As recommended by the Committee.

DECISION MODE

This item will be on the June 3, 2019 City Council agenda for formal consideration.

HON

National IPA

#R142208 - Furniture and Installation May 1, 2015 - April 30, 2019

#R180403 - Ergonomic Solutions April 1, 2018 - March 31, 2021



THE POWER OF ONE



One call. One vendor. One purchase order. That's what The HON Company and National IPA deliver. The HON Company designs and manufactures government, education and workplace furniture including chairs, tables, desks, workstations and storage. We are a single source for all of your workplace furniture needs, from private offices to training spaces to collaborative areas to archival storage. Headquartered in Iowa with a distribution network of trusted dealers throughout the US, HON is always around to provide the best possible experience for you and your customers.



Better Together

The National IPA contract provides the ability to leverage the combined purchasing power of over 45,000 government agencies resulting in a savings of at least 50% on every HON order. Save time. Reduce cost. Minimize hassles. And leverage the buying power of HON and National IPA today!

Visit hon.com/nationalipa to view the National IPA Catalog. There are no fees, minimums, or obligations to participate! To register or for more information, please visit nationalipa.org.

PLEASE CONTACT HON GOVERNMENT CUSTOMER SUPPORT WITH ANY QUESTIONS.

(Phone) 800.466.8694

(Email) hongsateam@honcompany.com

Tier	TOTAL OFFER SAVINGS	SEATING SAVINGS	VEHICLE & TRAVEL EQUIPMENT SAVINGS	TIME TO DELIVER (BUSINESS DAYS)	HON PRODUCT BACKED LIMITED WARRANTY	HON PRODUCT BACKED LIMITED 5-YEAR WARRANTY	Elimination
1	\$0 - \$100,000	67.0%	58.0%	56.0%	56.0%	58.0%	56.0%
2	\$100,001 - \$250,000	69.0%	65.0%	61.0%	61.0%	60.0%	58.0%
3	\$250,000 and above	Negotiated	Negotiated	Negotiated	Negotiated	Negotiated	Negotiated

*Contract #R180403 Ergonomic Solutions does not include HON Product Backed by Limited 5-Year Warranty.



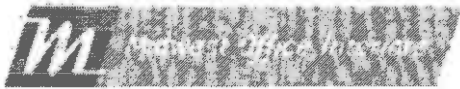
Learn more at hon.com/usa



© 2018 The HON Company

Item	Mfg	Qty	Part Number	Part Description	Tag	List	Ext List	Sell	Ext Sell	NIPA %
1	HON	6	HIWMM	Ignition 2 Task Mid-back, ilira back	Executive Task	\$ 741.00	\$ 4,446.00	\$ 326.04	\$ 1,956.24	56.000
			.Y3	Syncho-Tilt w/ Indep Back Ang						
			.A	Arm: Height and Width Adj. Arm						
			.H	Hard Caster						
			.JM	Mesh: Black						
			\$(1)	Gr 1 UPH						
			.UR	Contourett						
			96	COLOR: Ocean						
			.AL	Adjustable Lumbar						
			.SB	Base: Standard Base						
			.T	Frame: Black						
2	HON	14	HITLM	Ignition 2 Task Low-back, ilira back	Conf, Room	\$ 570.00	\$ 7,980.00	\$ 250.80	\$ 3,511.20	56.000
			.Y1	Syncho-Tilt W Seat Slider						
			.F	Arm: Fixed						
			.H	Hard Caster						
			.JM	Mesh: Black						
			\$(1)	Gr 1 UPH						
			.UR	Contourett						
			96	COLOR: Ocean						
			.NL	No Lumbar						
			.SB	Base: Standard Base						
			.T	Frame: Black						
3			NOTE:	Product to Ship Direct / Client to Assemble						
				Grand Total			\$ 12,426.00		\$ 5,467.44	

Midwest Office Interiors
10330 Argonne Woods Drive, Suite 600
Woodridge IL 60517
Cheryl Fischer



10330 Argonne Woods Dr, Suite 600
 Woodridge, IL 60517
 Phone: (630) 850-8700
 Fax: (630) 780-2142

Proposal

PROPOSAL: 41443

DATE: 05/20/19

PROJECT#: 742-381

PROPOSAL FOR:	INSTALL AT:
City of Darien Public Works 1041 S. Frontage Rd. Darien, IL 60561	City of Darien Public Works 1041 S. Frontage Rd. Darien IL 60561

SALESPERSON
Cheryl Fischer

CUSTOMER P/O

QUOTE VALID
05/30/19

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
			Please make PO out to: Midwest Office Interiors 10330 Argonne Woods Drive, Suite 600 Woodridge IL 60517 NIPA Contract R142208		
1	6	HIWMM	Ignition 2 Task Mid-back, ilira back	326.04	1,956.24
		.Y3	Syncho-Tilt w/ Indep Back Ang		
		.A	Arm: Height and Width Adj. Arm		
		.H	Hard Caster		
		.IM	Mesh: Black		
		\$(1)	Gr 1 UPH		
		.UR	Contourett		
		96	COLOR: Ocean		
		.AL	Adjustable Lumbar		
		.SB	Base: Standard Base		
		T	Frame: Black		
			Tag(s): Executive Task List Price: 741.00 Discount Off List: 56.00		
2	14	HIWMM	Ignition 2 Task Low-back, ilira back	250.80	3,511.20
		.Y1	Syncho-Tilt W Seat Slider		
		.F	Arm: Fixed		
		.H	Hard Caster		
		.IM	Mesh: Black		
		\$(1)	Gr 1 UPH		
		.UR	Contourett		
		96	COLOR: Ocean		
			CONTINUED...		



11711 Argonne Woods Dr, Suite 200
 Woodridge, IL 60517
 Phone: (630) 593-8700
 Fax: (630) 788-2143

Proposal

PROPOSAL: 41443
 DATE: 05/20/19
 PROJECT#: 742-381

PROPOSAL FOR:	INSTALL AT:
City of Darien Public Works 1041 S. Frontage Rd. Darien, IL 60561	City of Darien Public Works 1041 S. Frontage Rd. Darien IL 60561

SALESPERSON
Cheryl Fischer

CUSTOMER P/O

QUOTE VALID
05/30/19

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
		.NL	No Lumbar		
		.SB	Base: Standard Base		
		.T	Frame: Black		
			Tag(s): Conf. Room		
			List Price: 570.00		
			Discount Off List: 56.00 %		
			Product to Ship Direct / Client to Assemble		
Installation available from Midwest Office Interiors Thank you for the opportunity!				SUBTOTAL	5,467.44
ACCEPTED BY _____				TOTAL	5,467.44
DATE ACCEPTED _____					



RESOLUTION NO. _____

A RESOLUTION ACCEPTING A PROPOSAL FROM MIDWEST OFFICE INTERIORS TO REPLACE THE MUNICIPAL SERVICES FACILITY TASK CHAIRS IN AN AMOUNT NOT TO EXCEED \$5,467.44.

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DARIEN, DU PAGE COUNTY, ILLINOIS, as follows:

SECTION 1: The City Council of the City of Darien hereby authorizes the Mayor and City Clerk to accept a proposal from Midwest Office Interiors to replace the Municipal Services Facility task chairs in an amount not to exceed \$5,467.44., a copy of which is attached hereto as "**Exhibit A**".

SECTION 2: This Resolution shall be in full force and effect from and after its passage and approval as provided by law.

PASSED BY THE CITY COUNCIL OF THE CITY OF DARIEN, DU PAGE COUNTY, ILLINOIS, this 3rd day of June, 2019.

AYES: _____

NAYS: _____

ABSENT: _____

APPROVED BY THE MAYOR OF THE CITY OF DARIEN, DU PAGE COUNTY, ILLINOIS, this 3rd day of June, 2019.

JOSEPH MARCHESE, MAYOR

ATTEST:

JOANNE E. RAGONA, CITY CLERK

APPROVED AS TO FORM:

CITY ATTORNEY



10330 Argonne Woods Dr, Suite 600
 Woodridge, IL 60517
 Phone: (830) 850-8700
 Fax: (830) 723-2143

Proposal

PROPOSAL: 41443

DATE: 05/20/19

PROJECT#: 742-381

PROPOSAL FOR:	INSTALL AT:
City of Darien Public Works 1041 S. Frontage Rd. Darien, IL 60561	City of Darien Public Works 1041 S. Frontage Rd. Darien IL 60561

SALESPERSON
Cheryl Fischer

CUSTOMER P/O

QUOTE VALID
05/30/19

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
			Please make PO out to: Midwest Office Interiors 10330 Argonne Woods Drive, Suite 600 Woodridge IL 60517 NIPA Contract R142208		
1	6	HIWMM	Ignition 2 Task Mid-back, ilira back	326.04	1,956.24
		.Y3	Syncho-Tilt w/ Indep Back Ang		
		.A	Arm: Height and Width Adj. Arm		
		.H	Hard Caster		
		.IM	Mesh: Black		
		\$(1)	Gr 1 UPH		
		.UR	Contourett		
		96	COLOR: Ocean		
		.AL	Adjustable Lumbar		
		.SB	Base: Standard Base		
		T	Frame: Black		
			Tag(s): Executive Task List Price: 741.00 Discount Off List: 56.00 %		
2	14	HIWMM	Ignition 2 Task Low-back, ilira back	250.80	3,511.20
		.Y1	Syncho-Tilt W Seat Slider		
		.F	Arm: Fixed		
		.H	Hard Caster		
		.IM	Mesh: Black		
		\$(1)	Gr 1 UPH		
		.UR	Contourett		
		96	COLOR: Ocean		
			CONTINUED...		



10530 Argonne Woods Dr., Suite 600
 Woodridge, IL 60517
 Phone: (838) 890 8700
 Fax: (838) 781-7143

Proposal

PROPOSAL: 41443

DATE: 05/20/19

PROJECT#: 742-381

PROPOSAL FOR:	INSTALL AT:
City of Darien Public Works 1041 S. Frontage Rd. Darien, IL 60561	City of Darien Public Works 1041 S. Frontage Rd. Darien IL 60561

SALESPERSON
Cheryl Fischer

CUSTOMER P/O

QUOTE VALID
05/30/19

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
		.NL	No Lumbar		
		.SB	Base: Standard Base		
		.T	Frame: Black		
			Tag(s): Conf. Room		
			List Price: 570.00		
			Discount Off List: 56.00 %		
			Product to Ship Direct / Client to Assemble		
Installation available from Midwest Office Interiors Thank you for the opportunity!					
				SUBTOTAL....:	5,467.44
ACCEPTED BY _____					
DATE ACCEPTED _____				TOTAL	5,467.44



AGENDA MEMO
Municipal Services Committee
May 28, 2019

ISSUE STATEMENT

Approval of a resolution authorizing the purchase of one (1) 2019 Telehandler Cat TH357D in an amount not to exceed \$112,040 from Altorfer/Caterpillar Inc.

BACKGROUND/HISTORY

The proposed equipment would be replacing a 2005, Unit 204, CAT, Model TH220B. The equipment is utilized for high reaching operations such as seasonal theme banners, holiday and special event decorations at the clock tower. The equipment is further utilized for on and off road loading and unloading of heavier project materials, stone, salt, restoration and bank stabilization projects. The current machine has 4,000 hours, equipment rating of 76.67, see attached Vehicle Rating Sheet labeled as Attachment A, and continues to experience ongoing mechanical issues, including electrical/circuit boards failures, resulting in reliability issues.

The 2019 Tele Hauler Cat TH357D would be purchased through Sourcewell, formerly known as the National Joint Powers Alliance, NJPA, Contract No 032119-CAT, labeled as Attachment B, as awarded to Altorfer/Caterpillar Inc.

The FY19/20 Budget includes funding for the vehicle through the following account:

ACCOUNT NUMBER	ACCOUNT DESCRIPTION	FY 19-20 BUDGET	PROPOSED EXPENDITURE	BALANCE
01-30-4815	Equipment	\$ 118,000.00	\$ 112,040.00	\$ 5,960.00

STAFF RECOMMENDATION

Staff requests approval of this resolution authorizing the purchase of one (1) 2019 Telehandler Cat TH357D in an amount not to exceed \$112,040 from Altorfer/Caterpillar Inc. Upon receipt of the new equipment the retired unit will be declared surplus under a forthcoming agenda memo.

ALTERNATE CONSIDERATION

Not approving this item at this time.

DECISION MODE

This item will be on the June 3, 2019 City Council agenda for formal consideration.

CRITERIA FOR REPLACING CITY VEHICLES AND EQUIPMENT

UNIT NO	204	DEPARTMENT	Street <th>DATE</th> <td></td>	DATE	
MODEL YEAR	2005	MODEL	TH220B		5-20-19
CURRENT MILEAGE		CURRENT HOURS	4000		
			MAXIMUM POINTS		VEHICLE SCORE
AGE					
	Department	Street			
	Life Expectancy	12			
	Age as of Report Date	14			
	AGE: Meets Requirements		20		20
USAGE					
	MILES				
	HOURS	4000			
	ATTACHMENT C OF THE VEHICLE REPLACEMENT POLICY				
	USAGE: Meets Requirements		20		10.67
TYPE OF SERVICE					
	1-LIGHT DUTY				
	10-CRITICAL DUTY				
	SERVICE: Meets Requirements		15		9
RELIABILITY					
	RELIABILITY: Frequency or Visits for Service				
	RELIABILITY: Meets Requirements		15		15
MAINTENANCE AND REPAIR COSTS					
	REPAIRS: Cost per Mile/Hours Exceeds Vehicle in Class				
	ORIGINAL PURCHASE PRICE	105,000.00			
	LIFE TO DATE REPAIR COST	11,300.36			
	PERCENTAGE OF REPAIRS TO PURCHASE PRICE	10.76%			

UNIT NO	209	DEPARTMENT		DATE	5-20-19
MODEL YEAR		MODEL		VEHICLE SCORE	
CURRENT MILEAGE		CURRENT HOURS		MAXIMUM POINTS	
PERCENTAGES OF REPAIR POINTS	POINTS				
1 THROUGH 20	2				
21 THROUGH 40	4				
41 THROUGH 60	6				
61 THROUGH 80	8				
81 THROUGH 100	10				
	REPAIRS: Meets Requirements			10	3
CONDITION:					
	CONDITION OF ENGINE COMPONENTS (MAJOR REPAIRS NEEDED OR ANTICIPATED), BODY (BODY SHEET METAL RUSTED, STRUCTURAL COMPONENTS)				
	CONDITION: Meets Requirements			15	14
TECHNOLOGICAL ADVANCEMENTS	FUEL EMISSIONS, SAFETY FEATURES, ERGONOMICS			5	5
TOTAL POINTS				100	76.67

4000.5

Equipme	Repair Order	Meter_01	Shop Loc/ Rep Class	Repair Date	Rep Reason/ Rep Site	Mechanic/Vendor	Work Acc	Part(s)	Labor Cost	Hours
204: 2005 CAT TH220B										
	0000026245	1722	/01	01/05/06	08/01	002		\$0.00	\$7.50	0.50
	01-PMC: PREV. MAINT.									
	0000026301	171	/01	02/15/06	04/01	001		\$0.00	\$14.00	0.50
	01-PMC: PREV. MAINT.									
	0000026421	203	/01	04/27/06	04/01	001		\$95.92	\$28.00	1.00
	09-57: HYDRAULIC SYS									
	0000026454	213	/01	05/04/06	01/01	001		\$11.16	\$28.00	1.00
	07-44: FUEL-SYS									
	0000026476	220	/01	05/18/06	08/01	001		\$73.82	\$28.00	1.00
	01-PMA: PREV. MAINT.			05/18/06	08/01	001		\$0.00	\$14.00	0.50
	01-PMB: PREV. MAINT.									
	0000027272	471	/01	04/30/07	08/01	001		\$101.19	\$28.00	1.00
	01-PMA: PREV. MAINT.			04/30/07	08/01	001		\$11.95	\$14.00	0.50
	01-PMB: PREV. MAINT.			04/30/07	08/01	001		\$0.00	\$28.00	1.00
	01-PMC: PREV. MAINT.									
	0000027520	596	/01	11/05/07	08/01	002		\$1,279.00	\$15.00	1.00
	03-03: SHEET METAL									
	0000027548	614	/01	11/16/07	08/01	002		\$0.00	\$15.00	1.00
	01-PMC: PREV. MAINT.									
	0000027909	790	/01	05/12/08	08/01	001		\$53.24	\$28.00	1.00
	01-PMA: PREV. MAINT.			05/12/08	08/01	001		\$71.57	\$56.00	2.00
	01-PMB: PREV. MAINT.			05/12/08	08/01	001		\$0.00	\$28.00	1.00
	01-PMC: PREV. MAINT.									
	0000028145	952	/01	11/21/08	08/01	001		\$19.70	\$56.00	2.00
	01-PMA: PREV. MAINT.									
	0000028155	952	/01	12/02/08	08/01	001		\$0.00	\$28.00	1.00
	01-PMC: PREV. MAINT.									

Equipment	Repair Order	Meter_01	Shop Loc/ Rep Class	Repair Date	Rep Reason/ Rep Site	Mechanic/Vendor	Work Acc	Part(\$)	Labor Cost	Hours
204: 2005 CAT TH220B										
	0000028445	1134	/01							
	01-PMA: PREV. MAINT.			07/13/09	08/01	002		\$19.73	\$15.00	1.00
	01-PMB: PREV. MAINT.			07/13/09	08/01	002		\$62.28	\$7.50	0.50
	01-PMC: PREV. MAINT.			07/13/09	08/01	002		\$0.00	\$7.50	0.50
	0000028722	1317	01/01							
	01-PMC: PREV. MAINT.			02/09/10	08/01	002		\$48.34	\$18.75	1.25
	0000028742	1326	01/02							
	03-08: MIRRORS			03/01/10	01/01	002		\$57.79	\$7.50	0.50
	0000028918	1460	01/01							
	01-PMA: PREV. MAINT.			07/30/10	08/01	001		\$19.27	\$56.00	2.00
	01-PMB: PREV. MAINT.			07/30/10	08/01	001		\$24.69	\$28.00	1.00
	01-PMC: PREV. MAINT.			07/30/10	08/01	001		\$0.00	\$14.00	0.50
	0000028951	1475	01/02							
	03-05: GLASS REPAIR			08/25/10	01/01	001		\$0.00	\$112.00	4.00
	03-06: DOORS			08/25/10	01/01	001		\$674.79	\$0.00	0.00
	0000029056	1564	01/02							
	10-71: FRONT BUCKET			11/12/10	01/01	001		\$308.14	\$28.00	1.00
	0000029134	1662	01/02							
	07-45: POWER PLANT			02/09/11	01/01	001		\$142.53	\$14.00	0.50
	0000029159	1672	01/01							
	01-PMA: PREV. MAINT.			02/24/11	08/01	002		\$19.27	\$45.00	3.00
	01-PMB: PREV. MAINT.			02/24/11	08/01	002		\$77.44	\$0.00	0.00
	01-PMC: PREV. MAINT.			02/24/11	08/01	002		\$0.00	\$7.50	0.50
	07-41: AIR INTAKE SYS			02/24/11	08/01	002		\$50.59	\$0.00	0.00
	0000029427	1818	01/01							
	01-PMA: PREV. MAINT.			09/30/11	08/01	002		\$19.60	\$15.00	1.00
	07-41: AIR INTAKE SYS			09/30/11	08/01	002		\$31.06	\$0.00	0.00
	01-PMC: PREV. MAINT.			09/30/11	08/01	002		\$0.00	\$3.75	0.25
	0000029598	1987	01/03							

Equipment	Repair Order	Meter_01	Shop Loc/ Rep Class	Repair Date	Rep Reason/ Rep Site	Mechanic/Vendor	Work Acc	Part(\$)	Labor Cost	Hours
204: 2005 CAT TH220B	0000029598	1987	01/03							
	02-17: TIRES,TUBES,ETC			02/01/12	01/01	002		\$2,829.72	\$45.00	3.00
	0000029654	2000	01/01							
	01-PMB: PREV. MAINT.			03/08/12	08/01	002		\$68.47	\$7.50	0.50
	01-PMC: PREV. MAINT.			03/08/12	08/01	002		\$0.00	\$3.75	0.25
	0000029664	2018	01/01							
	09-57: HYDRAULIC SYS			03/20/12	08/01	002		\$40.98	\$30.00	2.00
	0000029665	2019	01/03							
	09-57: HYDRAULIC SYS			03/23/12	01/01	002		\$47.60	\$15.00	1.00
	0000029700	2069	01/01							
	01-PMA: PREV. MAINT.			04/26/12	08/01	002		\$19.94	\$30.00	2.00
	0000029833	2152	01/03							
	03-07: INTERIOR			07/27/12	01/01	002		\$0.00	\$37.50	2.50
	0000029841	2157	01/03							
	03-07: INTERIOR			08/02/12	01/01	002		\$114.12	\$30.00	2.00
	0000029999	2266	01/03							
	03-06: DOORS			12/12/12	01/01	002		\$25.91	\$3.75	0.25
	0000030002	2267	01/01							
	01-PMA: PREV. MAINT.			12/13/12	08/01	002		\$74.68	\$22.50	1.50
	01-PMB: PREV. MAINT.			12/13/12	08/01	002		\$22.02	\$11.25	0.75
	0000030104	2328	01/01							
	01-PMA: PREV. MAINT.			04/02/13	08/01	002		\$28.53	\$15.00	1.00
	01-PMB: PREV. MAINT.			04/02/13	08/01	002		\$71.64	\$7.50	0.50
	01-PMC: PREV. MAINT.			04/02/13	08/01	002		\$0.00	\$3.75	0.25
	0000030221	2431	01/03							
	12-94: CUTTING EDGES			07/12/13	01/01	002		\$0.00	\$67.50	4.50
	0000030224	2430	01/01							

Equipment	Repair Order	Meter_01	Shop Loc/ Rep Class	Repair Date	Rep Reason/ Rep Site	Mechanic/Vendor	Work Acc	Part(\$)	Labor Cost	Hours
204: 2005 CAT TH220B	0000030224	2430	01/01							
	10-77: LOADER BUCKET			07/15/13	01/01	002		\$325.02	\$30.00	2.00
	0000030474	2689	01/01							
	01-PMA: PREV. MAINT.			04/21/14	08/01	002		\$31.49	\$22.50	1.50
	01-PMC: PREV. MAINT.			04/21/14	08/01	002		\$0.00	\$3.75	0.25
	10-76: LOADER			04/21/14	08/01	002		\$163.57	\$7.50	0.50
	0000030538	2709	01/03							
	03-10: WIPERS/WASHERS			06/04/14	08/01	002		\$667.25	\$82.50	5.50
	09-57: HYDRAULIC SYS			06/04/14	08/01	002		\$143.12	\$75.00	5.00
	0000030562	2714	01/01							
	01-PMB: PREV. MAINT.			06/24/14	08/01	002		\$14.15	\$15.00	1.00
	01-PMC: PREV. MAINT.			06/24/14	08/01	002		\$0.00	\$3.75	0.25
	0000031030	3059	01/03							
	09-57: HYDRAULIC SYS			12/14/15	01/01	002		\$87.90	\$75.00	5.00
	0000031155	71247	01/03							
	10-76: LOADER			09/09/16	01/01	002		\$424.74	\$30.00	2.00
	0000031205	71247	01/03							
	07-44: FUEL SYS			11/23/16	01/01	002		\$328.73	\$7.50	0.50
	0000031233	71247	01/03							
	03-04: INST. GUAGES			02/01/17	01/01	002		\$1,211.76	\$30.00	2.00
	0000031354	3450	01/01							
	01-PMA: PREV. MAINT.			05/03/17	08/01	002		\$28.53	\$15.00	1.00
	01-PMB: PREV. MAINT.			05/03/17	08/01	002		\$46.50	\$7.50	0.50
	01-PMC: PREV. MAINT.			05/03/17	08/01	002		\$0.00	\$3.75	0.25
	0000031629	3450	01/03							
	07-44: FUEL SYS			03/22/18	01/01	002		\$235.99	\$7.50	0.50
	0000031702	3723	01/01							
	06-38: ELECT SHORTS			06/08/18	08/01	002		\$2,002.97	\$180.00	12.00

Equipment	Repair Order	Meter_01	Shop Loc/ Rep Class	Repair Date	Rep Reason/ Rep Site	Mechanic/Vendor	Work Acc	Part(\$)	Labor	
									Group-System	Cost
204: 2005 CAT TH220B										
0000031702		3723	01/01							
01-PMA: PREV. MAINT.				06/08/18	08/01	002		\$33.85	\$15.00	1.00
0000035659		360	/01							
01-PMC: PREV. MAINT.				09/11/06	08/01	001		\$0.00	\$28.00	1.00
Equipment - 204 Total								\$12,362.25	\$1,764.25	97.25
Grand Total								\$12,362.25	\$1,764.25	97.25



Quote 117622-01

March 28, 2019

CITY OF DARIEN/PUBLIC WORKS
1702 PLAINFIELD ROAD
DARIEN
Illinois
60561

Attention: DENNIS CABLE

Dear Dennis,

We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

CATERPILLAR MODEL: TH357D TELEHANDLER

STOCK NUMBER: TBO SERIAL NUMBER: TBO YEAR: 2019

We wish to thank you for the opportunity of quoting on your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me. In closing, we do greatly appreciate this opportunity to earn your business. We are confident that our products, backed by our unparalleled product support after the sale, will exceed your expectations.

Sincerely,

Pete Swanson

Pete Swanson
Machine Sales Representative

CATERPILLAR MODEL: TH357D TELEHANDLER**STANDARD EQUIPMENT**

BOOMS, STICKS, AND LINKAGES -Two section boom with non-metallic wear pads -Coupler tilt angle maintained automatically throughout boom range -by a compensation cylinder

POWERTRAIN -4 section cooling pack -Air to air charge cooler -Engine coolant -Hydraulic and transmission oil -Spin on fuel/water separator -Dual element air filter with condition indicator -Power shift transmission -F-N-R and gear change on joystick -Spin on engine oil filter Hydraulic filter -Spin on transmission filter -Planetary drive axles with permanent, mechanical four-wheel drive -wheel alignment -two-wheel front steer with automatic -Three steering modes: circle, crab and -Steer cylinders protected above axles -Transmission inching on brake pedal -Parking brake with manual lever -Limited slip differential on front axle -and rear axles -Enclosed oil disc brakes on front -Power-assisted, hydraulic braking system

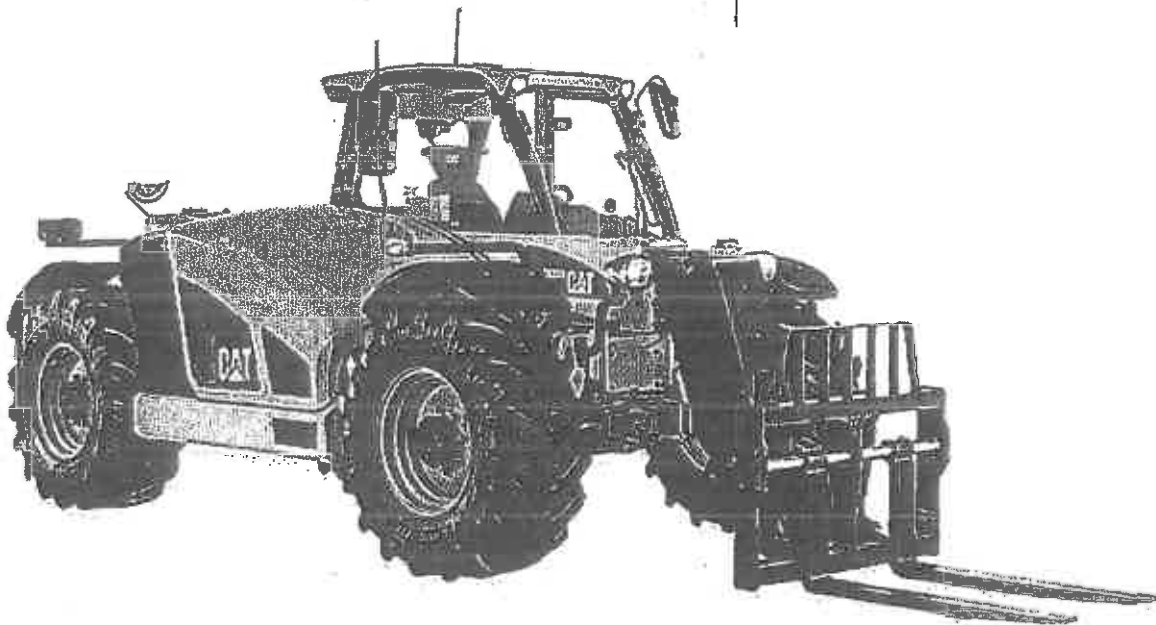
HYDRAULICS -Max flow 140L/min -Max pressure 260 bar -Electronic joystick, simultaneous and -proportional control to all four boom -functions -Twin auxiliary hydraulic service with -continuous flow facility -Lock valves on all load carrying -cylinders -On demand hydraulic reverse fan -Hydraulic pattern changer switch -Variable displacement piston pump -Gear pump with steering priority

ELECTRICAL -12 volt electrical system -150 amp alternator (92.6/106kW engines) -120 amp alternator (83kW HRC/all LRC) -1000 CCA maintenance-free battery -Anti-restart key switch -Horn -Audible back-up alarm -12 volt internal power socket -2 x USB charging sockets -Cat comms adapter3 connector

OPERATOR ENVIRONMENT - Multi function joystick - Left and right side rear view mirrors - Interior mirror - Windscreen wiper washer - Rear and roof window wiper - Floor mat - Power steering - Steering wheel with spinner knob - Load charts - Fuse panel - Adjustable arm rest - Tilt steering column

OTHER STANDARD EQUIPMENT -Integral lift and tie-down points -Rear counterweight (fitted unless rear -hydraulic pick-up hitch selected)

INSTRUCTIONS -Parts manual on CD-ROM



MACHINE SPECIFICATIONS

Description	Reference No
TH357D AG HANDLER CFG1	567-5075
BELT, SEAT, 2" RETRACTABLE	229-0582
HEATER,ENGINE BLOCK, 110V,75KW	453-7296
SEAT, FABRIC, PREMIUM	476-8930
FNR, JOYSTICK ONLY	492-3940
LINES,FRONT HYD, DBL, HYD CPLR	495-7652
BEACON, ROTATING	495-7659
WINDOW, REAR, EXT RELEASE	496-6529
MIRROR, CONVEX, TOW HITCH	497-9576
MANUAL, OPER. MAINT. ENGLISH	500-6394
LINES, REAR AUX, SGL, 2 WAY	506-3318
HITCH, RETRIEVAL, NON-ROAD	506-7531
TRAILER SERVICES, NONE	506-7647
TIRES, 15.5 R25, MX, XHA	512-4763
HEADLINER, RADIO READY	513-4181
BATTERY, DUAL	513-4299
FENDERS, SET OF FOUR, STD	514-4638
LIGHTS, ROADING, AG, RH DIP	515-0963
WORKLIGHTS, LED, AC	515-1886
CAB, ENCLOSED, AG, HRC	517-9179
AXLE ARRANGEMENT, STANDARD	517-9299
ENGINE, 83KW, HRC	518-5875
HEATER + AIR CONDITIONER, HRC1	520-8643
PREPARATION PACK, USA	522-5805
PRODUCT LINK READY, AC 1	523-8303
REVERSING CAMERA 1	528-2072
TOOL BOX	541-9094
MONITOR, ADVANCED DISPLAY	546-5767
RIDE CONTROL	550-7931
RAIN CAP, ENGINE BREATHER	558-7237
PACKING TH, COMPLETE MACHINE	0G-0356
TH357 NORTH AMERICAN ORDER	0G-0646
LANE 3 ORDER	0P-9003
CATERPILLAR MODEL TH357D PAPER PARTS MANUAL	M0078697
CATERPILLAR MODEL TH357D PAPER SERVICE MANUAL	REN5180
COUPLER, HYDRAULIC, IT	506-3031
CARRIAGE, SIDE SHIFT, 48"	474-0141
FORK, PALLET 2.36" X 6" X 60" (SET OF TWO)	301-9754

Sell Price	\$156,130.00
Ext Warranty	\$3,540.00
Less Gross Trade Allowance	(\$0.00)
FREIGHT & DEALER PREP	\$1,500.00
SOURCEWELL NJPA GOVERNMENTAL DISCOUNT (#110530)	(\$49,130.00)
SALES TAX EXEMPT (0%)	\$0.00
After Tax Balance	\$112,040.00

TRADE-INS

Model	Make	Serial Number	Year	Trade Allowance
TH220B	CATERPILLAR (AA)	0SLA00557	2005	\$0.00

INCLUDED WARRANTIES

- Standard Warranty: 12 Months/Unlimited Hours Full Machine
- Extended Warranty: 60 MO / 2,000 HR POWERTRAIN & HYDRAULIC

F.O.B./TERMS

City of Darien Yard

ADDITIONAL CONSIDERATIONS

- Delivery is 20-24 weeks

Accepted by _____ on _____

Signature



**EXCEPTIONS TO PROPOSAL TERMS, CONDITIONS,
AND SOLUTIONS REQUEST**



Company Name: Caterpillar Inc.

Any exceptions to the terms, conditions, specifications, or proposal forms contained in this RFP must be noted in writing and included with the Proposer's response. The Proposer acknowledges that the exceptions listed may or may not be accepted by Sourcewell or included in the final contract. Sourcewell will make reasonable efforts to accommodate the listed exceptions and may clarify the exceptions in the appropriate section below.

Section/page	Term, Condition, or Specification	Exception	Sourcewell ACCEPTS
8.11 / page 29	Assignment of Contract	Notwithstanding the Terms of Section 8.11, Caterpillar shall be permitted to subcontract certain of its duties to Cat dealers for performance. *	Sourcewell accepts
Section Q / page 32	Provisions for non-federal entity procurements under federal awards or other awards; airport improvement program provisions	Section Q shall be deleted in its entirety. However, Caterpillar Dealers will review individual transactions that may implicate certain provisions within section Q on a case by case basis as required. *	Sourcewell accepts

* Please see page 2 of this form for comments regarding this exception request.

Proposer's Signature: *Tate A Redpath* Date: 3/13/19

Sourcewell's clarification on exceptions listed above:



**EXCEPTIONS TO PROPOSAL, TERMS, CONDITIONS,
AND SOLUTIONS REQUEST**



Caterpillar Comments on Exception Requests:

Exception to 8.11

Because we rely on our dealer network to work closely with customers to execute the terms of this agreement, we want to clarify that we may subcontract these obligations to them. This is how we are operating today to the satisfaction of all involved and we intend for this strong, close, and effective relationship to continue.

Exception to Section Q

In many situations we will be willing to comply to these terms. However, it is impossible to provide a blanket acceptance as each transaction is unique. For example, the Buy American provision referenced in 8.43 will be acceptable for some products and not for others depending on the source of production. By looking at each transaction individually we can ensure careful consideration. It is our desire to earn this business and when we are able to comply we will honor the terms specific to the transaction.



Formal Offering of Proposal
(To be completed only by the Proposer)

HEAVY CONSTRUCTION EQUIPMENT WITH RELATED ACCESSORIES, ATTACHMENTS, AND SUPPLIES

In compliance with the Request for Proposal (RFP) for HEAVY CONSTRUCTION EQUIPMENT WITH RELATED ACCESSORIES, ATTACHMENTS, AND SUPPLIES, the undersigned warrants that the Proposer has examined this RFP and, being familiar with all of the instructions, terms and conditions, general and technical specifications, sales and service expectations, and any special terms, agrees to furnish the defined products and related services in full compliance with all terms and conditions of this RFP, any applicable amendments of this RFP, and all Proposer's response documentation. The Proposer further understands that it accepts the full responsibility as the sole source of solutions proposed in this RFP response and that the Proposer accepts responsibility for any subcontractors used to fulfill this proposal.

Company Name: Caterpillar Inc. Date: 3/6/19

Company Address: 100 NE Adams Street

City: Peoria State: IL Zip: 61629

CAGE Code/DUNS: 11083/944204924

Contact Person: Patty Redpath Title: Governmental Account Manager

Authorized Signature: [Signature] Patrick Keenan
(Name printed or typed)

FORM E
CONTRACT ACCEPTANCE AND AWARD



(Top portion of this form will be completed by Sourcewell if the vendor is awarded a contract. The vendor should complete the vendor authorized signatures as part of the RFP response.)

Sourcewell Contract #: 032119-CAT

Proposer's full legal name: Caterpillar Inc.

Based on Sourcewell's evaluation of your proposal, you have been awarded a contract. As an awarded vendor, you agree to provide the products and services contained in your proposal and to meet all the terms and conditions set forth in this RFP, in any amendments to this RFP, and in any exceptions that are accepted by Sourcewell.

The effective date of the Contract will be May 13, 2019 and will expire on May 13, 2023 (no later than the later of four years from the expiration date of the currently awarded contract or four years from the date that the Sourcewell Chief Procurement Officer awards the Contract). This Contract may be extended for a fifth year at Sourcewell's discretion.

Sourcewell Authorized Signatures:

DocuSigned by:
Jeremy Schwartz
C0E22A13000489
SOURCEWELL DIRECTOR OF OPERATIONS AND
PROCUREMENT/CPO SIGNATURE

Jeremy Schwartz
(NAME PRINTED OR TYPED)

DocuSigned by:
Chad Coquette
7E4288F817A84CC...
SOURCEWELL EXECUTIVE DIRECTOR/CEO SIGNATURE

Chad Coquette
(NAME PRINTED OR TYPED)

Awarded on May 10, 2019

Sourcewell Contract # 032119-CAT

Vendor Authorized Signatures:

The Vendor hereby accepts this Contract award, including all accepted exceptions and amendments.

Vendor Name Caterpillar Inc.

Authorized Signatory's Title North America Industry Manager

[Signature]
VENDOR AUTHORIZED SIGNATURE

Patrick Keams
(NAME PRINTED OR TYPED)

Executed on May 10, 2019

Sourcewell Contract # 032119-CAT

FORM E
CONTRACT ACCEPTANCE AND AWARD



(Top portion of this form will be completed by Sourcewell if the vendor is awarded a contract. The vendor should complete the vendor authorized signatures as part of the RFP response.)

Sourcewell Contract #: 032119-CAT

Proposer's full legal name: Caterpillar Inc.

Based on Sourcewell's evaluation of your proposal, you have been awarded a contract. As an awarded vendor, you agree to provide the products and services contained in your proposal and to meet all the terms and conditions set forth in this RFP, in any amendments to this RFP, and in any exceptions that are accepted by Sourcewell.

The effective date of the Contract will be May 13, 2019 and will expire on May 13, 2023 (no later than the later of four years from the expiration date of the currently awarded contract or four years from the date that the Sourcewell Chief Procurement Officer awards the Contract). This Contract may be extended for a fifth year at Sourcewell's discretion.

Sourcewell Authorized Signatures:

DocuSigned by:
Jeremy Schwartz
C0E02A139D0849B
SOURCEWELL DIRECTOR OF OPERATIONS AND
PROCUREMENT/CPO SIGNATURE

Jeremy Schwartz
(NAME PRINTED OR TYPED)

DocuSigned by:
Chad Coquette
7E4288F817A84CC...
SOURCEWELL EXECUTIVE DIRECTOR/CEO SIGNATURE

Chad Coquette
(NAME PRINTED OR TYPED)

Awarded on May 10, 2019

Sourcewell Contract # 032119-CAT

Vendor Authorized Signatures:

The Vendor hereby accepts this Contract award, including all accepted exceptions and amendments.

Vendor Name Caterpillar Inc

Authorized Signatory's Title North America Industry Manager

Patrick Keains
VENDOR AUTHORIZED SIGNATURE

Patrick Keains
(NAME PRINTED OR TYPED)

Executed on May 10, 2019

Sourcewell Contract # 032119-CAT



PROPOSER ASSURANCE OF COMPLIANCE

Proposal Affidavit Signature Page

PROPOSER'S AFFIDAVIT

The undersigned, authorized representative of the entity submitting the foregoing proposal (the "Proposer"), swears that the following statements are true to the best of his or her knowledge.

1. The Proposer is submitting its proposal under its true and correct name, the Proposer has been properly originated and legally exists in good standing in its state of residence, the Proposer possesses, or will possess before delivering any products and related services, all applicable licenses necessary for such delivery to Sourcewell members agencies. The undersigned affirms that he or she is authorized to act on behalf of, and to legally bind the Proposer to the terms in this Contract.
2. The Proposer, or any person representing the Proposer, has not directly or indirectly entered into any agreement or arrangement with any other vendor or supplier, any official or employee of Sourcewell, or any person, firm, or corporation under contract with Sourcewell, in an effort to influence the pricing, terms, or conditions relating to this RFP in any way that adversely affects the free and open competition for a Contract award under this RFP.
3. The Proposer has examined and understands the terms, conditions, scope, contract opportunity, specifications request, and other documents in this solicitation and affirms that any and all exceptions have been noted in writing and have been included with the Proposer's RFP response.
4. The Proposer will, if awarded a Contract, provide to Sourcewell Members the /products and services in accordance with the terms, conditions, and scope of this RFP, with the Proposer-offered specifications, and with the other documents in this solicitation.
5. The Proposer agrees to deliver products and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
6. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
7. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statute §13.591, Subd. 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals generally become public data. Minnesota Statute §13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
8. The Proposer understands that it is the Proposer's duty to protect information that it considers nonpublic, and it agrees to defend and indemnify Sourcewell for reasonable measures that Sourcewell takes to uphold such a data designation.

[The rest of this page has been left intentionally blank. Signature page below]

By signing below, Proposer is acknowledging that he or she has read, understands, and agrees to comply with the terms and conditions specified above.

Company Name: Caterpillar Inc.

Address: 100 NE Adams Street

City/State/Zip: Peoria, IL 61629

Telephone Number: 309-675-1000

E-mail Address: Cat_Governmental@cat.com

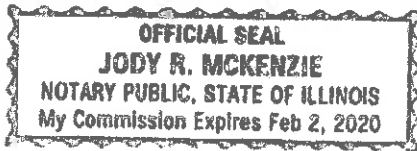
Authorized Signature: *Patrick Keenan*

Authorized Name (printed): Patrick Keenan

Title: North America Industry Manager

Date: 3/16/19

Notarized



Subscribed and sworn to before me this 6th day of March, 20 19

Notary Public in and for the County of Peoria State of Illinois

My commission expires: February 2, 2020

Signature: *Jody R. McKenzie*



Form P

PROPOSER QUESTIONNAIRE

Payment Terms, Warranty, Products and Services, Pricing and Delivery, and Industry-Specific Questions

Proposer Name: _____ Caterpillar Inc. _____

Questionnaire completed by: _____ Patty Redpath _____

Payment Terms and Financing Options

1) What are your payment terms (e.g., net 10, net 30)?

Our dealers accept payment from members and their terms may vary. The most common term is net 30.

2) Do you provide leasing or financing options, especially those options that schools and governmental entities may need to use in order to make certain acquisitions?

Yes. We offer both leasing and financing options to governmental members of Sourcewell at rates lower than available to the general public.

3) Briefly describe your proposed order process. Please include enough detail to support your ability to report quarterly sales to Sourcewell. For example, indicate whether your dealer network is included in your response and whether each dealer (or some other entity) will process the Sourcewell Members' purchase orders.

Our simple order process has been and will continue to be well appreciated by Sourcewell and Sourcewell members:

- 1) When a member decides to purchase a new Cat machine, they simply include their Sourcewell member number on the Purchase Order they issue to the Cat dealer.
- 2) The Cat dealer then accepts the PO, issues the invoice, accepts payment, and delivers the machine.
- 3) After the machine has been delivered, the dealer, as part of their normal process, includes the member number when filing their sales claim with Caterpillar.
- 4) At month end, Caterpillar aggregates these reports and sends the sales information quarterly to Sourcewell along with the administration fee.

Important Note: Should a member wish to include additional terms and conditions to this contract, or to otherwise request a Participating Addendum, that agreement/PA should be executed between the member and the Cat dealer directly.

4) Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell Members for using this process?

Because Cat dealers will be receiving payments directly from members, accepting P-card procurement will be at their discretion. Many dealers do accept this method without additional fees. Some have limitations on the amount that can be processed.

Warranty

5) Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may include in your response a copy of your warranties, but at a minimum please also answer the following questions.

- Do your warranties cover all products, parts, and labor?

Yes. Caterpillar has the most extensive warranty coverage in the industry. We cover all products, parts, and labor with fewer exclusions than our competitors. Please see **Attachment D** for details.

- Do your warranties impose usage restrictions or other limitations that adversely affect coverage?

We do not impose usage restrictions. We are pleased to say that our warranties cover defects in material and workmanship for the time specified in the policy when the equipment is used as per design intent.

- Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?

The Caterpillar warranties cover the cost of replacement parts and the labor to install them, they do not cover travel time and mileage. Dealer territories vary considerably from state to state as do their policies about travel time and mileage during the warranty period.

- Are there any geographic regions of the United States for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell Members in these regions be provided service for warranty repair?

We have no restrictions on warranty repairs. One of our key differentiating strengths is our ability to service equipment regardless of where it is located.

- Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?

Warranty service for on machines ordered from a Caterpillar facility is generally provided by Caterpillar and performed by Cat dealers. Some items, such as tires, are covered under their manufacturers' warranties.

- What are your proposed exchange and return programs and policies?

We warrant that upon delivery our products will be free from defects in material and workmanship and will operate as intended. If they are not, we will make any necessary corrections.

6) Describe any service contract options for the items included in your proposal.

We have a large variety of service contract options which can all be customized according to customer needs. Below are just two examples. More solutions are available, and we encourage members and dealers to explore all options.

1) Equipment Protection Plans (Extended Service Coverage/Cat Insurance)

After the initial warranty period ends, members may choose to purchase additional protection plans to reduce their exposure to unplanned costs. These policies are written based on months and hours of operation. There are four standard levels of coverage:

- a) Powertrain
- b) Powertrain + Hydraulics

- c) Powertrain + Hydraulics + Technology
- d) Premier

A description of all these options is included in **Attachment E**.

Important note: The purchase price for these Extended Service Coverage plans is lower for governmental agencies than it is for private buyers.

2) Customer Service Agreements (CSAs)

A member may choose to enter into an agreement with their Cat dealer to perform routine maintenance and/or repairs. These contracts are customizable based on member needs.

The selling Cat dealer can take responsibility for some or all the required service and maintenance needs to allow the agency to gain efficiency by focusing on the performance demands more than maintenance. CSAs are a useful tool to manage expenses. Most CSAs are bundled at the time of purchase; however, they may be added at any time.

Pricing, Delivery, Audits, and Administrative Fee

- 7) Provide a general narrative description of the equipment/products and related services you are offering in your proposal.

We are offering the new machine and work tool product lines as set forth in this proposal. This includes nearly 200 machine choices and more than 200 types of work tools.

In addition to new machines and work tools, we are happy to offer members access to rental machines, used machines, parts, service, extended service coverage plans, CSAs, products from Cat Safety Services, sourced goods, and open market items.

We understand that each member's needs will vary, and we are proud to supply a complete solution from the industry's largest product line.

- 8) Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. (Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract. See the body of the RFP and the Price and Product Change Request Form for more detail.)

Our pricing model is simple. We offer a deep discount off the current machine and work tool list prices to all Sourcewell members.

We have provided base machine pricing in **Attachment F**. However, for execution of the agreement we will ask our dealers and Sourcewell members to use the Caterpillar price list that is current at the time of the quote. Dealers, in consultation with the member, will configure the machine to the desired specifications and apply the agreed upon stated minimum discount to that configured List Price amount. Dealers and members should remember to factor in any expected price increases if a machine will be built to order.

Attachment G shows the discount offered for each new machine.

Additionally, we are pleased to offer a discount of 15% off all products and consulting services under the Cat Safety Services Umbrella; and 5% off our Technology Enabled Safety Solutions.

- 9) Please quantify the discount range presented in this response. For example, indicate that the pricing in your response represents is a 50% percent discount from the MSRP or your published list.

Our discount range varies between 3% and 30%. It's important to note that discount comparisons between different machines cannot be considered an apple-to-apples comparison. Caterpillar product managers have broad leeway in product pricing, and there are some significant variations on pricing strategy. For example, a discount of 10% on Product A, may be equivalent to a 20% discount on Product B. The discounts offered to Sourcewell members are better than what is widely available to non-member/private purchasers.

- 10) The pricing offered in this proposal is

- _____ a. the same as the Proposer typically offers to an individual municipality, university, or school district.
- _____ b. the same as the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.
- _____ **X** c. better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.
- _____ d. other than what the Proposer typically offers (please describe).

- 11) Describe any quantity or volume discounts or rebate programs that you offer.

Our dealers are empowered to consider purchase order volume, repeat purchases, member responsiveness, etc. They may offer members additional discounts and/or services at their discretion.

- 12) Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.

Sourced goods / Open Market Items are available to members from our Cat dealers. The prices for these goods or services will represent fair market value and will be determined between the member and the selling dealer. We encourage our dealers and members to use this option as it facilitates complimentary products and streamlines the procurement process.

Customers and dealers are responsible for including their Sourcewell member numbers on all documentation related to these purchases. Caterpillar Inc. is not a party to these sales and is exempted from including them in the quarterly reports. For audits, inclusion of a customer's Sourcewell member number on the PO and/or invoice shall be deemed sufficient.

- 13) Identify any total cost of acquisition costs that are **NOT** included in the pricing submitted with your response. This cost includes all additional charges that are not directly identified as freight or shipping charges. For example, list costs for items like installation, set up, mandatory training, or initial/pre-delivery inspection. Identify any parties that impose such costs and their relationship to the Proposer.

Machines are unique in their requirements for preparation prior to use. Some may require local final assembly due to their large size, others may have locally installed options (fire suppression, beacons, auto lube systems for example). When a dealer issues a quote for a machine, any additional costs will be itemized separately and are not subject to the Sourcewell discount.

- 14) If travel expense, delivery or shipping is an additional cost to the Sourcewell Member, describe in detail the complete travel expense, shipping and delivery program.

There is no additional cost to members who choose to pick up their machine from the Cat dealer. Dealers may charge fees for delivery to the member's location.

- 15) Specifically describe those travel expense, shipping and delivery programs for Alaska, Hawaii, Canada, or any offshore delivery.

Just as for members in the 48 contiguous states, there is no additional cost to members who choose to pick up their machine from their Cat dealer. Dealers may charge fees for delivery to the member's location.

- 16) Describe any unique distribution and/or delivery methods or options offered in your proposal.

Machines are large purchases and if there are unique member requirements our dealers will be happy to discuss on a case by case basis.

- 17) Please specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcewell. This process includes ensuring that Sourcewell Members obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcewell.

We plan to continue our very robust process to ensure reporting speed, accuracy, and contract compliance.

Caterpillar and our Cat dealers have very close and trusting relationships. Our dealers are long-established, and the current process is working well.

- To ensure pricing accuracy, we maintain our current Sourcewell customer discount sheet on our dealer-facing pricing pages. Dealers integrate these numbers automatically in their quoting software.
- To ensure new machine and work tool sales are recorded properly, we use our post-sale credit system. In a nutshell, this means that we corporately support the pricing offered in this contract at a level below what's available to other customers. To receive this additional monetary support after the machine is delivered, dealers must supply the member's name, address, and member number. There is no additional burden or cost to our dealers to use the Sourcewell contract and this is part of the reason for their high engagement and our high reporting accuracy.
- After month end, we gather the new machine and work tool sales data attributed to Sourcewell and aggregate it for our reporting.
- After quarter end, we will send the quarterly sales report and administration fee payment to Sourcewell for all items that are subject to the administrative fee.

- 18) Identify a proposed administrative fee that you will pay to Sourcewell for facilitating, managing, and promoting the Sourcewell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See RFP Section 6.29 and following for details.)

We would be pleased to offer an administration fee of 0.50% of net dealer revenue on the sales of new machines and work tools. Caterpillar will pay this fee and will not ask members or dealers to bear any additional burden.

Industry-Specific Questions

- 19) Describe any industry-specific quality management system certifications obtained by your organization.

Throughout the history of Caterpillar, we've produced reliable, durable products our customers have been able to count on for many years...if not decades. This reliability and durability is foundational to our brand. We measure ourselves on both defects and durability. Defects are issues that prevent a machine or any part of it from performing as intended within the first year of service. Durability is defined as the actual achieved life of a machine or component. We pride ourselves on leading the industry.

Specifically, as it relates to this question, the below list shows our current quality certificates:

- 03 - Thin Film Coating Center, Mossville (IL), USA - CQMS / ISO9001:2015 Certificate (Exp date: 09-Mar-2019)
- 05 - Caterpillar Global Machine Development - Peoria Proving Ground, Peoria (IL), USA - ISO17025:2005 (Expiry date 31-Jan-2021)
- 06 - Caterpillar Inc., Cast Metals Organisation, Mapleton (IL), USA - ISO9001:2015 (Expiry date 24-Apr-2021)
- 08 - Caterpillar Inc., - SOS Services Laboratory (Main Multi-site), Peoria, IL, USA - ISO9001:2015 (Expiry date 29-Nov-2020)
- 12 - Caterpillar Inc. - Matl Handling & Underground Div. (Aurora), Montgomery IL, USA ISO9001:2015 Certificate. (Exp: 23-Feb-2020)
- 13 - Caterpillar Inc.- Construction and Mining Equipment (HQ), Decatur (IL), USA - ISO9001:2015 Certificate. (Exp date: 26-Oct-2021)
- 16 - Caterpillar Inc. - East Peoria (Multi-Site - TTT), Tractor Drive, East Peoria (IL), USA - ISO9001:2015 Certificate (Exp: 30-Nov-2019)
- 28 - Caterpillar Brasil Limited, Campo Largo, Brasil - ISO9001:2015 (Exp date: 23-Jul-2020)
- 28 - Caterpillar Brasil Ltda., Piracicaba, Brasil - ISO9001:2015 Certificate (Exp date: 19-Mar-2021)
- 29 - Caterpillar Engine Systems Inc. (HQ), Pontiac (IL), USA - ISO9001:2015 Certificate (Exp date: 06-Aug-2019)
- 40 - Caterpillar Engine Systems Inc., Mossville (IL), USA - ISO9001:2015 Certificate (Exp date: 06-Aug-2019)
- 40 - Caterpillar Inc., Industrial Power Systems Division, Mossville (IL), USA - ISO9001:2015 Certificate (Exp Date: 17-Feb-2019)
- 40 - Caterpillar Inc., Industrial Power Systems Division, San Antonio (TX), USA - ISO9001:2015 Certificate (Exp Date: 17-Feb-2019)
- 40 - Caterpillar Inc., Industrial Power Systems Division, Schertz (TX), USA - ISO9001:2015 Certificate (Exp Date: 17-Feb-2019)
- 41 - Caterpillar Powertrain & Hydraulics - Systems Development, Mossville (IL), USA - ISO17025:2005 (Expiry date 31-Dec-2019)
- 41 - Global Engine Development - North America, Mossville, IL 61552, USA - ISO17025:2005 (Exp Date: 31-Aug-2019)
- 68 - Caterpillar Inc. (Remanufacturing Site-Specific Certificate), Corinth (MS), USA ISO9001:2015 Certificate (Expiry date 19-Jun-2020)
- 68 - Caterpillar Inc. Remanufacturing Services (HQ), Corinth, MS 38834, USA, ISO 9001:2015 (Exp Date: 19-Jun-2020)
- 7P - Perkins Motores Do Brasil LTDA, Curitiba, BRASIL - CQMS:2015 / ISO9001:2015 Certificate (Expiry date 05-Oct-2020)
- 88 - Caterpillar Inc. Lafayette Engine Center, Lafayette (IN), USA - ISO9001:2015 Certificate (Expiry date 04-Feb-2021)
- 89 - Caterpillar Mexico S.A. de C.V. (Monterrey), Nuevo Leon, Mexico 66350 - CQMS:2015/ISO 9001:2015 Certificate (Exp: 12-Jul-2019)
- 92 - Caterpillar Midwest Logistics Center (Champaign), Illinois - ISO 9001:2008 (Exp Date: 29-Jan-2018)
- CF - Caterpillar Inc. (Remanufacturing Site-Specific Certificate), Nuevo Laredo (FINSA 1), Mexico - ISO 9001:2015 (Exp: 19-Jun-2020)
- CF - Caterpillar Inc. (Remanufacturing Site-Specific Certificate), Nuevo Laredo (FINSA 3), Mexico ISO9001:2015 Certificate (Exp: 19-Jun-2020)
- CF - Caterpillar Inc. (Remanufacturing Site-Specific Certificate), Nuevo Laredo (ORADEL), Mexico ISO9001:2015 Certificate (Exp: 19-Jun-2020)
- CP - Caterpillar Global Machine Development - Tucson Proving Ground, Tucson (AZ), USA ISO17025:2005 (Expiry date 31-Jan-2020)
- DQ - Caterpillar Inc. Building Construction Products Division, Clayton (NC), USA - ISO9001:2015 (Expiry date 06-Jul-2021)
- FJ - Anchor Coupling (Menominee), Menominee (MI), USA ISO9001:2015 (Expiry date 22-Jan-2021)
- HL - Caterpillar Inc. (Remanufacturing Site-Specific Certificate), Prentiss (Boonville - MS), USA ISO9001:2015 Certificate (Exp: 19-Jun-2020)
- HP - Caterpillar Dyersburg, Tennessee - ISO9001:2008 Certificate. (Expiry date 14-Sep-2018)
- HZ - Caterpillar Inc., Industrial Power Systems Division, Sequin (TX), USA - ISO9001:2015 Certificate (Exp Date: 17-Feb-2019)
- JA - Caterpillar Inc. Building Construction Products Division, Sanford (NC), USA - ISO9001:2015 (Expiry date 06-Jul-2021)
- JL - Caterpillar Inc. - Precision Pin Products Group, Sumter (SC), USA - ISO9001:2015 (Expiry date 22-Oct-2018)
- JQ - Caterpillar Inc. Building Construction Products Division, Athens (GA), USA - ISO9001:2015 (Expiry date 06-Jul-2021)
- LE - Caterpillar Inc., Griffin Generators, Griffin (GA), USA - ISO9001:2015 Certificate. (Expiry date 03-Mar-2021)
- LS - All Caterpillar Newberry LLC Facilities - DNV ISO 9001:2008 (Exp Date: 15-Sep-2018)
- M5 - Caterpillar Inc. Building Construction Products Division (HQ), Cary (NC), USA - ISO9001:2015 (Expiry date 06-Jul-2021)
- MC - Caterpillar Inc. Building Construction Products Division, Torreon, MEXICO - ISO9001:2015 (Expiry date 06-Jul-2021)
- N4 - Advanced Components and Technologies, Mossville (IL), USA - ISO 9001:2015 Certificate (Exp Date: 24-May-2019)
- PE - Caterpillar Inc. (Remanufacturing Site Specific Certificate), West Fargo (ND), USA ISO9001:2015 Certificate (Exp: 19-Jun-2020)
- PV - Perkins Shibaura Engines LLC, Griffin (GA), US ISO9001:2015 (Expiry date 31-Jan-2020)
- QR - Caterpillar Global Mining - Houston PA - ISO 9001:2008 (Exp Date 15-Sep-2018)
- R8 - Caterpillar Inc. / Paving Products / Minneapolis, (MN), USA - ISO 9001:2015 Certificate (Exp Date: 27-Nov-2020)
- T3 - Solar Turbines Europe S.A. - Oil and Gas, Avenue de Finlande, Braine L'Alleud, Belgium - ISO 9001:2015 Certificate (Exp. 22-Sep-2020)
- T3 - Solar Turbines Inc. (Packaging Systems Operations), San Diego (CA), USA - ISO9001:2015 (Expiry date 22-Sep-2020)
- T3 - Solar Turbines Inc. (Power Generation), San Diego (CA), USA - ISO9001:2015 (Expiry date 22-Sep-2020)
- T3 - Solar Turbines Inc. - Oil and Gas, 10203 Sam Houston Park Drive, Houston TX, USA - ISO 9001:2015 Certificate (Exp: 22-Sep-2020)
- T3 - Solar Turbines Inc. - Oil and Gas, 9250 Sky Park Court, San Diego (CA), USA - ISO 9001:2015 Certificate (Exp Date: 22-Sep-2020)
- T3 - Solar Turbines Inc. - Oil and Gas, 9280 Sky Park Court, San Diego (CA), USA - ISO 9001:2015 Certificate (Exp Date: 22-Sep-2020)
- T3 - Solar Turbines Inc. - Oil and Gas, 9330 Sky Park Court, San Diego (CA), USA - ISO 9001:2015 Certificate (Exp Date: 22-Sep-2020)
- T3 - Solar Turbines Inc. - Pkg Systems Operations (HQ), 4200 Ruffin Road, San Diego CA, USA - ISO 9001:2015 Certificate (Exp: 22-Sep-2020)
- T3 - Solar Turbines Inc. - Pkg Systems Operations, Teran-Teran 20120 Int., Tijuana (BC), Mexico - ISO 9001:2015 Certificate (Exp: 22-Sep-2020)
- T3 - Solar Turbines Inc. - Power Generation, 4180 Ruffin Road, San Diego (CA), USA - ISO 9001:2015 Certificate (Exp : 22-Sep-2020)
- T3 - Solar Turbines Inc. - Turbobfab, DeZavala Road, Channelview (TX), USA - ISO9001:2015 Certificate (Expiry date 23-July-2021)
- T3 - Solar Turbines Inc., - Construction Services, Houston (TX), USA - ISO9001:2015 Certificate (Exp Date: 07-Jul-2021)
- T3 - Solar Turbines Inc., - Desoto Overhaul Operations, Desoto (TX), USA - ISO9001:2015 Certificate (Expiry date 24-Aug-2021)
- T3 - Solar Turbines Inc., Turbomachinery Prod, W Seattle Street, Broken Arrow OK, USA - ISO9001:2015 Certificate (Exp 03-May-2021)
- T3 - Solar Turbines Inc., Turbomachinery Prod - Gas Compressors, Ruffin Road, San Diego (CA), USA - ISO9001:2015 Cert. (Exp 03-May-2021)
- T3 - Solar Turbines Inc., Turbomachinery Prod - Gas Compressors, Sky Park Ct, San Diego (CA), USA - ISO9001:2015 Cert (Exp 03-May-2021)
- T3 - Solar Turbines Inc., Turbomachinery Prod - Gear Systems / Superior Gear, Gardena (CA), USA - ISO9001:2015 Cert (Exp 03-May-2021)
- T3 - Solar Turbines Inc., Turbomachinery Prod - Turbotec Bldg 1, Chilpancingo, Tijuana, B.C. Mexico - ISO9001:2015 Cert (Exp 03-May-2021)

T3 - Solar Turbines Inc., Turbomachinery Prod - Turbotec Bldg 2, Ciudad Ind Otay, Tijuana, B.C. Mexico - ISO9001:2015 Cert (Exp 03-May-2021)
 T3 - Solar Turbines Incorporated, Mabank (TX), USA - ISO9001:2015 Certificate (Expiry date 04-Aug-2021)
 T3 - Solar Turbines Switzerland Sagl, 6595 Riazzino, Switzerland - ISO9001:2015 Certificate (Expiry date 08-May-2018)
 UD - Denison, TX -Caterpillar Global Mining LLC-ISO 9001:2008 (Exp Date: 03-Aug-2020)
 UH - Caterpillar Acuna - Construction and Mining Equipment, Ciudad Acuna, Coahuila, Mexico - ISO9001:2015 Certificate. (Exp: 26-Oct-2021)
 UH - Caterpillar Inc. - Acuna, Coahuila, MEXICO - ISO9001:2015 Certificate (Expiry date 26-Oct-2018)
 UJ - Caterpillar - North Little Rock, North Little Rock (AR), USA - CQMS:2015 / ISO 9001:2015 Certificate (Exp Date: 05-Jun-2019)
 XO - Anchor Coupling (Goldsboro), Goldsboro (NC), USA - ISO 9001:2015 (Exp date: 20-Dec-2018)
 XY - Caterpillar Reynosa S.A. de C.V., Reynosa, Tamaulipas, Mexico - ISO9001:2015 Certificate (Exp date: 03-Oct-2020)
 YP - Caterpillar Inc. (Remanufacturing Site-Specific Certificate), Franklin (IN), USA ISO9001:2015 Certificate (Expiry date 19-Jun-2020)
 YV - Caterpillar Surface Mining and Technology, South Milwaukee (WI), USA - ISO9001:2015 (Expiry date 04-Jun-2021)
 ZZ - Caterpillar Inc. - Advanced Components Manufacturing (Hydraulic Cylinders), Sumter (SC), USA - ISO9001:2015 Cert (Exp: 28-Mar-2020)

20) Describe any environmental management system certifications obtained by your organization.

We described our “green initiatives” more completely in Form A, Question 29. To be specific regarding ISO standards, we are listing here the plants that are certified to ISO 14001:2004 Environmental Management System:

Plants certified with ISO 14001:2004 Environmental Management System

Anchor Coupling - Goldsboro, NC - ISO 14001:2004 - Sept 2018
 Anchor Coupling - Menominee - ISO 14001:2015 - Jan. 2021
 Gen Sets - Newberry - ISO 14001:2004 - Nov. 2017
 Mapleton - 14001:2004 self-certification - issued January 2013
 Reman Services - Corinth, MS - ISO 14001:2015 - Sept. 2021
 Reman Services - Franklin - ISO 14001:2004 - May 2017

21) Describe any preventive maintenance programs that your organization offers for the solutions you are proposing in your response.

Caterpillar understands the value to the customer of a well-defined preventive maintenance plan. Each machine we sell has very clear and detailed instructions for routine maintenance. We find that some customers prefer to do the maintenance themselves, others want our dealers to track and perform the service.

For customers who retain maintenance responsibilities, we have several tools available to facilitate that. As an example, My.Cat.Com makes it easy for customers to access critical information about their fleet.

STARTER CONNECTIVITY: If the customer purchases a machine with a factory-installed Product Link device, the customer will receive Cat Daily connectivity at no cost (for seven years on Building Construction Products machines; 12 years on Global Construction & Infrastructure machines). Cat Daily provides basic information once per day via My.Cat.Com or via a mobile app as described below.

My.Cat.Com users have access to:

- Equipment location
- Hours
- Diagnostic and operational events
- Fuel burn
- Dealer work orders
- Parts lists and Preventive Maintenance Checklists
- Parts ordering
- Safety service letters
- Rental documentation
- Warranty information

- Operation and maintenance manuals
- Preventive maintenance alerts and scheduling
- Cat Inspect outcomes
- S-O-S fluid analysis results

A subset of this information is also available in the Cat App: Fleet Management (IOS and Android).

In some situations, information available through My.Cat.Com provides an agency with sufficient data. But sometimes the equipment manager/public works director wants a more comprehensive view of their assets and/or the ability to manage an entire fleet. To meet that need, Caterpillar offers VisionLink—a powerful, flexible platform with enhanced capabilities, like customizable reports and notifications, that makes it easier to optimize productivity, manage assets and reduce costs.

ADVANCED CONNECTIVITY TRIAL: For any construction machine with a Product Link device, the customer will receive a six-month complimentary VisionLink Essentials trial. After the trial period ends, customers may elect to continue access at several different levels:

- **VisionLink Daily** – offers convenient, affordable, once-a-day telematics information. Ideal for customers who only need once-per-day reporting
- **VisionLink Basic** – provides basic asset management features including hour and location monitoring as well as geographic fencing and maintenance management. Recommended for machines that only report hours, where data updates and related features are needed more frequently than once per day.
- **VisionLink Essentials** – includes all the features of Basic plus health, utilization, and productivity features with frequent data updates. Ideal for customers needing up-to-date information about site operations, productivity, asset location, and operator performance, as well as timely notification of issues as they occur.

Another free app we offer is designed to help customers focus on safety and preventive maintenance. The “Cat Inspect” app offers multiple features geared to make regular machine inspections simple and useful.

- **Daily Walkaround** inspections are designed primarily for operators who are guided where to look on their particular machine and allows them to document and report any abnormalities.
- **Preventive Maintenance** inspections are more in-depth and are designed for customer or dealer technicians to inspect components for signs of wear and to ensure that all recommended preventive maintenance procedures are completed and recorded.
- **Technical Analysis** inspections are the most in-depth and are normally used once per year or when a machine is at the end of a customer’s ownership period.

This app includes the ability to take pictures, make notes and complete and share inspections electronically. Inspection reports are also integrated into both My.Cat.Com and VisionLink, providing visibility to overall fleet health.

For customers who intend to rely on dealers for maintenance, they can schedule the work themselves as needed, or we propose a variety of CSAs (Customer Support Agreements). These are completely customizable, but we offer starting points for several levels with corresponding price points which vary by product.

- Customer performed preventative maintenance – the Cat dealer will provide the necessary parts per the maintenance schedule; the customer will do the work.

- Dealer performed preventative maintenance – the Cat dealer will handle basic preventative maintenance for any machine or group of machines to help keep scheduled downtime to a minimum.
- Component maintenance and repair agreement – the Cat dealer will take care of maintaining and servicing systems such as engines, transmissions, etc. to extend service resources and equipment life.
- Total maintenance and repair agreement – the Cat dealer covers service and maintenance for any one piece of equipment or the entire fleet. This agreement can include guaranteed availability and uptime.

Signature: Patricia A. Reddyatto Date: 3/13/19



Form G
HEAVY CONSTRUCTION EQUIPMENT WITH RELATED ACCESSORIES, ATTACHMENTS, AND SUPPLIES
RFP # 032119

	Possible Points	BOMAG Americas, Inc.	Caterpillar Inc.	CNH Industrial America LLC	Doosan Infracore North America, LLC	Dynapac North America LLC	Grove U.S. L.L.C. (dba Manitowoc)	Hyundai Construction Equipment Americas, Inc.
Conformance to Terms/ Conditions to Include								
Documentation	50	40	46	44	37	34	41	40
Pricing	400	352	359	321	313	346	347	353
Financial, Industry and Marketplace Successes	75	64	70	68	61	60	66	59
Bidder's Ability to Sell/ Service Contract Nationally	100	82	92	89	78	83	84	79
Bidder's Marketing Plan	50	37	44	44	38	39	42	39
Value Added Attributes	75	56	70	66	56	62	60	65
Warranty Coverages and Information	50	42	45	44	39	39	41	46
Selection and Variety of Products and Services Offered	200	159	186	176	156	154	159	168
Total Points	1000	832	912	852	778	817	840	849
Rank Order		8	1	5	12	10	7	

	Possible Points	John Deere Construction Retail Sales	Kobelco Construction Machinery USA, Inc.	Komatsu America Corp.	Link Belt Cranes	Roadtec, Inc	Voivo Construction Equipment North America, LLC	Wirtgen America, Inc.
Conformance to Terms/ Conditions to Include								
Documentation	50	42	37	43	34	41	43	41
Pricing	400	344	264	345	342	313	337	320
Financial, Industry and Marketplace Successes	75	66	52	63	66	60	68	64
Bidder's Ability to Sell/ Service Contract Nationally	100	91	74	90	82	72	91	84
Bidder's Marketing Plan	50	41	46	44	40	36	45	38
Value Added Attributes	75	67	62	67	65	59	70	63
Warranty Coverages and Information	50	43	42	44	42	36	44	40
Selection and Variety of Products and Services Offered	200	181	151	177	160	156	180	157
Total Points	1000	875	728	873	831	773	878	807
Rank Order		3	11	4	9	10	2	11

DocuSigned by:
James Voelker
 15E8CCFEA81E4A0
 James Voelker, CPCM, CFCM, Sourcewell

DocuSigned by:
Greg Grunig
 9721338988BD402
 Greg Grunig, Sourcewell

DocuSigned by:
Carol Jackson
 8EE83AEDD5E48F
 Carol Jackson, Sourcewell

DocuSigned by:
Michael Munoz
 0BC204E40D3E445
 Michael Munoz, Sourcewell

DocuSigned by:
Craig West
 7E41572C858B4BA
 Craig West, Sourcewell

RESOLUTION NO. _____

A RESOLUTION AUTHORIZING THE PURCHASE OF ONE (1) 2019 TELEHANDLER CAT TH357D IN AN AMOUNT NOT TO EXCEED \$112,040 FROM ALTORFER/CATERPILLAR INC.

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DARIEN, DU PAGE COUNTY, ILLINOIS, as follows:

SECTION 1: The City Council of the City of Darien hereby authorizes the Mayor and City Clerk to authorize the purchase of one (1) 2019 Telehandler Cat TH357D in an amount not to exceed \$112,040 from Altorfer/Caterpillar Inc., a copy of which is attached hereto as "Exhibit A".

SECTION 2: This Resolution shall be in full force and effect from and after its passage and approval as provided by law.

PASSED BY THE CITY COUNCIL OF THE CITY OF DARIEN, DU PAGE COUNTY, ILLINOIS, this 3rd day of June, 2019.

AYES: _____

NAYS: _____

ABSENT: _____

APPROVED BY THE MAYOR OF THE CITY OF DARIEN, DU PAGE COUNTY, ILLINOIS, this 3rd day of June, 2019.

JOSEPH MARCHESE, MAYOR

ATTEST:

JOANNE E. RAGONA, CITY CLERK

APPROVED AS TO FORM

CITY ATTORNEY



Quote 117622-01

March 28, 2019

CITY OF DARIEN/PUBLIC WORKS
1702 PLAINFIELD ROAD
DARIEN
Illinois
60561

Attention: DENNIS CABLE

Dear Dennis,

We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

CATERPILLAR MODEL: TH357D TELEHANDLER

STOCK NUMBER: TBO SERIAL NUMBER: TBO YEAR: 2019

We wish to thank you for the opportunity of quoting on your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me. In closing, we do greatly appreciate this opportunity to earn your business. We are confident that our products, backed by our unparalleled product support after the sale, will exceed your expectations.

Sincerely,

Pete Swanson

Pete Swanson
Machine Sales Representative

CATERPILLAR MODEL: TH357D TELEHANDLER**STANDARD EQUIPMENT**

BOOMS, STICKS, AND LINKAGES -Two section boom with non-metallic wear pads -Coupler tilt angle maintained automatically throughout boom range -by a compensation cylinder

POWERTRAIN -4 section cooling pack -Air to air charge cooler -Engine coolant -Hydraulic and transmission oil -Spin on fuel/water separator -Dual element air filter with condition indicator -Power shift transmission -F-N-R and gear change on joystick -Spin on engine oil filter Hydraulic filter -Spin on transmission filter -Planetary drive axles with permanent, mechanical four-wheel drive -wheel alignment -two-wheel front steer with automatic -Three steering modes: circle, crab and -Steer cylinders protected above axles -Transmission inching on brake pedal -Parking brake with manual lever -Limited slip differential on front axle -and rear axles -Enclosed oil disc brakes on front -Power-assisted, hydraulic braking system

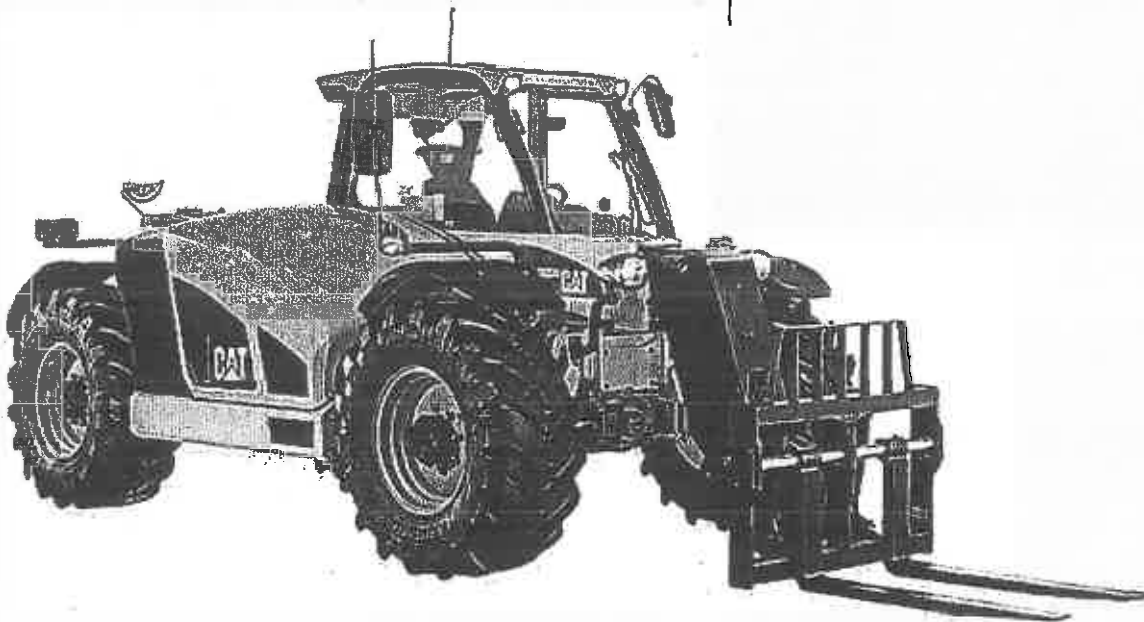
HYDRAULICS -Max flow 140L/min -Max pressure 260 bar -Electronic joystick, simultaneous and -proportional control to all four boom -functions -Twin auxiliary hydraulic service with -continuous flow facility -Lock valves on all load carrying -cylinders -On demand hydraulic reverse fan -Hydraulic pattern changer switch -Variable displacement piston pump -Gear pump with steering priority

ELECTRICAL -12 volt electrical system -150 amp alternator (92.6/106kW engines) -120 amp alternator (83kW HRC/all LRC) -1000 CCA maintenance-free battery -Anti-restart key switch -Horn -Audible back-up alarm -12 volt internal power socket -2 x USB charging sockets -Cat comms adapter3 connector

OPERATOR ENVIRONMENT - Multi function joystick - Left and right side rear view mirrors - Interior mirror - Windscreen wiper washer - Rear and roof window wiper - Floor mat - Power steering - Steering wheel with spinner knob - Load charts - Fuse panel - Adjustable arm rest - Tilt steering column

OTHER STANDARD EQUIPMENT -Integral lift and tie-down points -Rear counterweight (fitted unless rear -hydraulic pick-up hitch selected)

INSTRUCTIONS -Parts manual on CD-ROM



MACHINE SPECIFICATIONS

Description	Reference No
TH357D AG HANDLER CFG1	567-5075
BELT, SEAT, 2" RETRACTABLE	229-0582
HEATER, ENGINE BLOCK, 110V, 75KW	453-7296
SEAT, FABRIC, PREMIUM	476-8930
FNR, JOYSTICK ONLY	492-3940
LINES, FRONT HYD, DBL, HYD CPLR	495-7652
BEACON, ROTATING	495-7659
WINDOW, REAR, EXT RELEASE	496-6529
MIRROR, CONVEX, TOW HITCH	497-9576
MANUAL, OPER. MAINT. ENGLISH	500-6394
LINES, REAR AUX, SGL, 2 WAY	506-3318
HITCH, RETRIEVAL, NON-ROAD	506-7531
TRAILER SERVICES, NONE	506-7647
TIRES, 15.5 R25, MX, XHA	512-4763
HEADLINER, RADIO READY	513-4181
BATTERY, DUAL	513-4299
FENDERS, SET OF FOUR, STD	514-4638
LIGHTS, ROADING, AG, RH DIP	515-0963
WORKLIGHTS, LED, AC	515-1886
CAB, ENCLOSED, AG, HRC	517-9179
AXLE ARRANGEMENT, STANDARD	517-9299
ENGINE, 83KW, HRC	518-5875
HEATER + AIR CONDITIONER, HRC1	520-8643
PREPARATION PACK, USA	522-5805
PRODUCT LINK READY, AC 1	523-8303
REVERSING CAMERA 1	528-2072
TOOL BOX	541-9094
MONITOR, ADVANCED DISPLAY	546-5767
RIDE CONTROL	550-7931
RAIN CAP, ENGINE BREATHER	558-7237
PACKING TH, COMPLETE MACHINE	0G-0356
TH357 NORTH AMERICAN ORDER	0G-0646
LANE 3 ORDER	0P-9003
CATERPILLAR MODEL TH357D PAPER PARTS MANUAL	M0078697
CATERPILLAR MODEL TH357D PAPER SERVICE MANUAL	REN5180
COUPLER, HYDRAULIC, IT	506-3031
CARRIAGE, SIDE SHIFT, 48"	474-0141
FORK, PALLET 2.36" X 6" X 60" (SET OF TWO)	301-9754

Sell Price	\$156,130.00
Ext Warranty	\$3,540.00
Less Gross Trade Allowance	(\$0.00)
FREIGHT & DEALER PREP	\$1,500.00
SOURCEWELL NJPA GOVERNMENTAL DISCOUNT (#110530)	(\$49,130.00)
SALES TAX EXEMPT (0%)	\$0.00
After Tax Balance	\$112,040.00

TRADE-INS

Model	Make	Serial Number	Year	Trade Allowance
TH220B	CATERPILLAR (AA)	0SLA00557	2005	\$0.00

INCLUDED WARRANTIES

- Standard Warranty: 12 Months/Unlimited Hours Full Machine
- Extended Warranty: 60 MO / 2,000 HR POWERTRAIN & HYDRAULIC

F.O.B/TERMS

City of Darien Yard

ADDITIONAL CONSIDERATIONS

- Delivery is 20-24 weeks

Accepted by _____ on _____

Signature



AGENDA MEMO
Municipal Services Committee
May 28, 2019

ISSUE STATEMENT

Approval of a resolution authorizing the purchase of one (1) 2019, Caterpillar Model 440-07 Backhoe Loader in an amount not to exceed \$135,930 from Altorfer/Caterpillar Inc.

BACKGROUND/HISTORY

The proposed equipment would be replacing a 2009, Unit 205, Caterpillar Model 430E Backhoe Loader. The backhoe and loader is utilized daily for various digging and loading activities within the street division. The current machine has 4,835 hours, equipment rating of 78.89, see attached Vehicle Rating Sheet labeled as Attachment A, and continues to experience component breakdowns of the excavation system, Wain Roy Coupling, and ongoing hydraulic coupling/piston leaks.

The 2019 Caterpillar Model 440-07 Backhoe Loader would be purchased through Sourcewell, formerly known as the National Joint Powers Alliance, NJPA, Contract No 032119-CAT, labeled as Attachment B, as awarded to Altorfer/Caterpillar Inc.

The FY19/20 Budget includes funding for the vehicle through the following account:

ACCOUNT NUMBER	ACCOUNT DESCRIPTION	FY 19-20 BUDGET	PROPOSED EXPENDITURE	BALANCE
01-30-4815	Equipment	\$ 148,000.00	\$ 135,930.00	\$ 12,070.00

STAFF RECOMMENDATION

Staff requests approval of this resolution authorizing the purchase of one 2019, Caterpillar Model 440-07 Backhoe Loader in an amount not to exceed \$135,930 from Altorfer/Caterpillar Inc. Upon receipt of the new equipment, the retired unit will be declared surplus under a forthcoming agenda memo.

ALTERNATE CONSIDERATION

Not approving this item at this time.

DECISION MODE

This item will be on the June 3, 2019 City Council agenda for formal consideration.

CRITERIA FOR REPLACING CITY VEHICLES AND EQUIPMENT

UNIT NO	205	DEPARTMENT	Street	DATE	
MODEL YEAR	2009	MODEL	430E		5.20.19
CURRENT MILEAGE		CURRENT HOURS	4835		
			MAXIMUM POINTS	VEHICLE SCORE	
AGE					
	Department		Street		
	Life Expectancy		12		
	Age as of Report Date		10		
	AGE: Meets Requirements		20		20
USAGE					
	MILES				
	HOURS		4835		
	ATTACHMENT C OF THE VEHICLE REPLACEMENT POLICY				
	USAGE: Meets Requirements		20		12.89
TYPE OF SERVICE					
	1-LIGHT DUTY				
	10-CRITICAL DUTY				
	SERVICE: Meets Requirements		15		11
RELIABILITY					
	RELIABILITY: Frequency or Visits for Service				
	RELIABILITY: Meets Requirements		15		13
MAINTENANCE AND REPAIR COSTS					
	REPAIRS: Cost per Mile/Hours Exceeds Vehicle in Class				
	ORIGINAL PURCHASE PRICE		91,950.00		
	LIFE TO DATE REPAIR COST		7,394.31		
	PERCENTAGE OF REPAIRS TO PURCHASE PRICE		8.04%		

UNIT NO	205	DEPARTMENT		DATE	
MODEL YEAR		MODEL			5.20.19
CURRENT MILEAGE		CURRENT HOURS			
				MAXIMUM POINTS	VEHICLE SCORE
PERCENTAGES OF REPAIR POINTS	POINTS				
1 THROUGH 20	2				
21 THROUGH 40	4				
41 THROUGH 60	6				
61 THROUGH 80	8				
81 THROUGH 100	10				
	REPAIRS: Meets Requirements			10	2
CONDITION:					
	CONDITION OF ENGINE COMPONENTS (MAJOR REPAIRS NEEDED OR ANTICIPATED), BODY (BODY SHEET METAL RUSTED, STRUCTURAL COMPONENTS)				
	CONDITION: Meets Requirements			15	15
TECHNOLOGICAL ADVANCEMENTS	FUEL EMISSIONS, SAFETY FEATURES, ERGONOMICS			5	5
TOTAL POINTS				100	78.89

Repair Transaction Cost Detail 03

~~4,835.0~~

4,835.0

Equipment	Repair Order	Meter_01	Shop Loc/ Rep Class	Repair Date	Rep Reason/ Rep Site	Mechanic/Vendor	Work Acc	Part(\$)	Labor Cost	Hours
205: 2009 CAT 430E ORLN00264	0000028245	59	/01	02/06/09	08/01	001		\$139.93	\$14.00	0.50
	06-36: MARS & STROBE									
	0000028379	236	/01	05/27/09	08/01	002		\$6.54	\$45.00	3.00
	09-57: HYDRAULIC SYS									
	0000028451	258	/01	07/24/09	08/01	002		\$20.57	\$15.00	1.00
	01-PMA: PREV. MAINT.			07/24/09	08/01	002		\$45.09	\$15.00	1.00
	01-PMB: PREV. MAINT.			07/24/09	08/01	002		\$0.00	\$7.50	0.50
	01-PMC: PREV. MAINT.									
	0000028521	441	/01	09/14/09	08/01	002		\$108.10	\$30.00	2.00
	09-57: HYDRAULIC SYS									
	0000028585	485	01/02	10/19/09	01/01	002		\$210.53	\$15.00	1.00
	03-05: GLASS REPAIR									
	0000028611	550	01/02	11/25/09	01/01	001		\$284.24	\$56.00	2.00
	09-57: HYDRAULIC SYS									
	0000028627	550	01/01	11/30/09	01/01	001		\$123.43	\$126.00	4.50
	01-PMA: PREV. MAINT.			11/30/09	01/01	001		\$108.56	\$28.00	1.00
	01-PMB: PREV. MAINT.			11/30/09	01/01	001		\$0.00	\$28.00	1.00
	01-PMC: PREV. MAINT.			11/30/09	01/01	001		\$28.33	\$28.00	1.00
	09-57: HYDRAULIC SYS									
	0000028881	740	01/01	06/24/10	08/01	001		\$19.27	\$56.00	2.00
	01-PMA: PREV. MAINT.			06/24/10	08/01	001		\$64.20	\$28.00	1.00
	09-57: HYDRAULIC SYS									
	0000028893	774	01/01	07/12/10	08/01	002		\$0.00	\$7.50	0.50
	03-03: SHEET METAL									
	0000028914	808	01/01	07/29/10	08/01	001		\$0.00	\$56.00	2.00
	01-PMC: PREV. MAINT.									
	0000029162	1223	01/01	02/25/11	08/01	002		\$31.68	\$60.00	4.00
	01-PMA: PREV. MAINT.									

Equipment	Repair Order	Meter_01	Shop Loc/ Rep Class	Rep Reason/ Rep Site	Mechanic/Vendor	Work Acc	Part(\$)	Labor Cost	Hours
Group-System	Repair Date								

205: 2009 CAT 430E ORLN00264

0000029162	1223	01/01							
01-PMB: PREV. MAINT.			02/25/11	08/01	002		\$44.46	\$0.00	0.00
07-41: AIR INTAKE SYS			02/25/11	08/01	002		\$70.01	\$0.00	0.00
0000029172	1225	01/01							
01-PMC: PREV. MAINT.			03/03/11	08/01	002		\$0.00	\$15.00	1.00
0000029411	1569	01/01							
01-PMA: PREV. MAINT.			09/09/11	08/01	002		\$19.60	\$22.50	1.50
07-41: AIR INTAKE SYS			09/09/11	08/01	002		\$61.55	\$3.75	0.25
0000029431	1570	01/01							
01-PMC: PREV. MAINT.			10/03/11	08/01	002		\$0.00	\$15.00	1.00
0000029505	1780	01/01							
03-06: DOORS			12/29/11	08/01	002		\$63.70	\$7.50	0.50
0000029645	1796	01/01							
01-PMA: PREV. MAINT.			03/02/12	08/01	002		\$19.94	\$48.75	3.25
07-41: AIR INTAKE SYS			03/02/12	08/01	002		\$104.06	\$7.50	0.50
03-10: WIPERS/WASHERS			03/02/12	08/01	002		\$37.42	\$37.50	2.50
0000029674	1754	01/03							
06-36: MARS & STROBE			03/26/12	01/01	002		\$144.22	\$15.00	1.00
0000029691	1876	01/01							
01-PMB: PREV. MAINT.			04/16/12	08/01	002		\$87.90	\$15.00	1.00
01-PMC: PREV. MAINT.			04/16/12	08/01	002		\$0.00	\$15.00	1.00
0000029870	2147	01/01							
01-PMA: PREV. MAINT.			08/23/12	01/01	002		\$31.38	\$22.50	1.50
07-41: AIR INTAKE SYS			08/23/12	01/01	002		\$95.88	\$3.75	0.25
10-70: BACKHOE			08/23/12	01/01	002		\$154.86	\$45.00	3.00
01-PMC: PREV. MAINT.			08/23/12	01/01	002		\$0.00	\$7.50	0.50
0000029872	2147	01/03							
10-70: BACKHOE			08/24/12	01/01	002		\$0.00	\$22.50	1.50

Equipment	Repair Order	Meter_01	Shop Loc/ Rep Class	Repair Date	Rep Reason/ Rep Site	Mechanic/Vendor	Work Acc	Part(\$)	Labor Cost	Hours
205: 2009 CAT 430E ORLN00264	0000029878	2147	01/03							
	09-63: HOSES & FITTING			08/28/12	01/01	002		\$0.00	\$7.50	0.50
	0000029964	2302	01/01							
	01-PMA: PREV. MAINT.			11/15/12	08/01	002		\$41.95	\$37.50	2.50
	01-PMB: PREV. MAINT.			11/15/12	08/01	002		\$146.96	\$30.00	2.00
	01-PMC: PREV. MAINT.			11/15/12	08/01	002		\$0.00	\$3.75	0.25
	07-41: AIR INTAKE SYS			11/15/12	08/01	002		\$62.97	\$3.75	0.25
	0000030122	2483	01/03							
	03-06: DOORS			04/17/13	01/01	002		\$35.77	\$15.00	1.00
	0000030158	2499	01/03							
	06-38: ELECT SHORTS			05/07/13	01/01	002		\$35.77	\$7.50	0.50
	0000030159	2502	01/01							
	01-PMA: PREV. MAINT.			05/08/13	08/01	002		\$30.80	\$45.00	3.00
	07-41: AIR INTAKE SYS			05/08/13	08/01	002		\$105.03	\$0.00	0.00
	0000030200	2586	01/03							
	09-57: HYDRAULIC SYS			06/19/13	01/01	002		\$76.73	\$75.00	5.00
	01-PMC: PREV. MAINT.			06/19/13	01/01	002		\$0.00	\$7.50	0.50
	0000030210	2590	01/03							
	09-57: HYDRAULIC SYS			06/28/13	01/01	002		\$119.54	\$60.00	4.00
	0000030551	3213	01/03							
	06-35: BATTERY			06/16/14	01/01	002		\$254.76	\$22.50	1.50
	0000030606	3263	01/03							
	02-17: TIRES,TUBES,ETC			08/07/14	01/01	002		\$633.52	\$22.50	1.50
	0000030749	3425	01/01							
	12-94: CUTTING EDGES			12/09/14	08/01	002		\$343.52	\$7.50	0.50
	01-PMA: PREV. MAINT.			12/09/14	08/01	002		\$32.80	\$30.00	2.00
	07-41: AIR INTAKE SYS			12/09/14	08/01	002		\$95.36	\$3.75	0.25
	01-PMB: PREV. MAINT.			12/09/14	08/01	002		\$89.05	\$7.50	0.50
	01-PMC: PREV. MAINT.			12/09/14	08/01	002		\$0.00	\$0.00	0.00

Equipment	Repair Order	Meter	Shop Loc/ Rep Class	Rep Reason/ Rep Site	Mechanic/Vendor	Work Acc	Part(\$)	Labor	
Group-System		01						Cost	Hours

205: 2009 CAT 430E ORLN00264

0000030788	06-37: SPOT LIGHT	3454	01/03	02/09/15	01/01	002	\$157.72	\$7.50	0.50
0000030886	01-PMC: PREV. MAINT.	3495	01/01	05/11/15	08/01	002	\$0.00	\$7.50	0.50
0000030932	10-70: BACKHOE	3551	01/03	06/25/15	04/01	002	\$506.82	\$33.75	2.25
0000031133	10-70: BACKHOE	3845	01/03	07/25/16	01/01	002	\$1,681.69	\$30.00	2.00
0000031159	09-57: HYDRAULIC SYS	3918	01/03	09/27/16	01/01	002	\$204.07	\$45.00	3.00
0000031415	01-PMA: PREV. MAINT.	4125	01/01	06/23/17	08/01	002	\$32.32	\$15.00	1.00
	01-PMB: PREV. MAINT.			06/23/17	08/01	002	\$50.08	\$15.00	1.00
	01-PMC: PREV. MAINT.			06/23/17	08/01	002	\$0.00	\$7.50	0.50
0000031530	04-13: BRAKES	4261	01/03	11/07/17	01/01	002	\$51.58	\$30.00	2.00
0000031594	03-07: INTERIOR	4519	01/03	01/05/18	01/01	002	\$163.17	\$15.00	1.00
0000031595	09-63: HOSES & FITTING	4313	01/03	01/03/18	01/01	002	\$139.08	\$45.00	3.00
0000031597	07-42: COOLING SYS	4304	01/03	01/02/18	01/01	002	\$69.16	\$37.50	2.50
0000031644	12-94: CUTTING EDGES	4437	01/03	04/18/18	01/01	002	\$352.46	\$15.00	1.00
0000031680	01-PMA: PREV. MAINT.	4475	01/01	05/14/18	08/01	002	\$36.18	\$22.50	1.50

Equipment		Meter_01	Shop Loc/ Rep Class		Rep Reason/ Rep Site	Mechanic/Vendor	Work Acc	Part(\$)	Labor	
Repair Order	Group-System		Repair Date	Rep Date					Cost	Hours
205: 2009 CAT 430E ORLN00264										
0000031680		4475	01/01							
01-PMC: PREV. MAINT.			05/14/18	08/01	002		\$0.00	\$3.75	0.25	
06-31: CHARGING SYS			05/14/18	08/01	002		\$651.72	\$37.50	2.50	
0000031867		4767	01/01							
07-44: FUEL SYS			01/31/19	01/01	TOM		\$80.30	\$41.30	1.00	
Equipment - 205 Total							\$8,406.33	\$1,713.80	99.50	
Grand Total							\$8,406.33	\$1,713.80	99.50	



Quote 118326-01

May 21, 2019

CITY OF DARIEN/PUBLIC WORKS
1702 PLAINFIELD ROAD
DARIEN
Illinois
60561

Attention: KRIS THROM

Dear Kris,

We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

CATERPILLAR MODEL: 440-07 BACKHOE LOADER

STOCK NUMBER: X6857 SERIAL NUMBER: TBA YEAR: 2019

We wish to thank you for the opportunity of quoting on your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me. In closing, we do greatly appreciate this opportunity to earn your business. We are confident that our products, backed by our unparalleled product support after the sale, will exceed your expectations.

Sincerely,

Pete Swanson

Pete Swanson
Machine Sales Representative

CATERPILLAR MODEL: 440-07 BACKHOE LOADER

STANDARD EQUIPMENT

BOOMS, STICKS, AND LINKAGES -15' Center pivot excavator style -backhoe -Electrohydraulic operated hydraulic -controls with pattern changer valve -Electrohydraulic operated stabilizer -controls -Boom transport lock -Swing transport lock -Street pads stabilizer shoes -Anti-drift hydraulics -(Boom, Stick and E-Stick) -Cat Cushion Swing(tm) system -Bucket level indicator -Lift cylinder brace -Return-to-dig (auto bucket positioner) -Self-leveling loader with single lever -control -Transmission neutralizer switch -Single Tilt Loader

POWERTRAIN -Cat C4.4, 86kW (Net 104HP/78kW) -Direct Injection Turbo Charged Engine, -with ACERT technology. -US EPA Tier4 Final Emissions Compliant -with Selective Catalytic Reduction(SCR) -Water separator with service indicator -Thermal starting aid system -Eco mode -A dry-type axial seal air cleaner with -integral precleaner, automatic dust -ejection system and filter condition -indicator -Hydraulically boosted multi-plate wet -disk brake with dual pedals and interlock -Differential lock -Spring Applied Hydraulic Release (SAHR) -brake -High Ambient Cooling Package -Torque converter -Auto shift transmission with 6 forward -and 3 reverse gears and neutral safety -switch -Spin-on fuel, engine oil & transmission -oil filters -Outboard planetary rear axles -Open Circuit Breather

HYDRAULICS -Load sensing, variable flow system -with 62 GPM axial piston pump -6-micron hydraulic filter -O-ring face seal hydraulic fittings -Caterpillar XT-3 hose -Hydraulic oil cooler -Pilot control shutoff switch -PPPC, Open Center with Flow Summation -Hydraulic suction strainer

ELECTRICAL -12-volt electrical start -150 ampere alternator -Horn and Backup Alarm -Hazard flashers/turn signals -Halogen head lights (4) -Halogen rear flood lights (4) -Stop and tail lights -Audible system fault alarm -Key start/stop system -1.000 CCA maintenance free battery -Battery disconnect switch -External/internal power receptacles(12v) -Diagnostic ports for engine and machine -Electronic Control Modules -Remote jump start connector

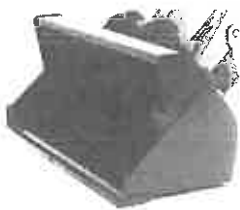
OPERATOR ENVIRONMENT -Lighted gauge group -Interior rearview mirror -ROPS canopy, Rear Fenders -2-inch retractable seat belt -Tilt steering column -Steering knob -Hand and foot throttle -Automatic Engine Speed Control -One Touch Low Idle -Floor mat and Coat Strap -Lockable storage area -Air suspension seat

OTHER STANDARD EQUIPMENT -Hydrostatic power steering -Standard Storage Box -Transport tie-downs -Ground line fill fuel tank with 44 -gallon capacity -Ground line fill diesel exhaust fluid -tank with 5-gallon capacity -Rubber impact strips on radiator guards -Bumper -CD-ROM Parts Manual -Backhoe Safety Manual -Operations and Maintenance Manual -Lockable hood - Tire Valve Stem Protection - Long Life Coolant -30C (-20F) - Counterweight 500kg/1102lbs - Padlocks Qty 2



MACHINE SPECIFICATIONS

Description	Reference No
440-07A BACKHOE LOADER	506-3397
LANE 3 ORDER	0P-9003
STICK, EXTENDABLE, 15'	506-3426
POWERTRAIN, 4WD, AUTOSHIFT, LTC	521-5139
HYDRAULICS, QC, 6FCN/8BNK	506-3415
CAB, DELUXE	506-3417
SEAT, DELUXE FABRIC, HEATED	507-5500
WORKLIGHTS (8) HALOGEN LAMPS	491-6734
BELT, SEAT, 2" SUSPENSION	206-1747
PRODUCT LINK, CELLULAR PL641	518-9096
TIRES, 340 80R20/540 70R24, MX	533-0465
STABILIZER PADS, FLIP-OVER	488-2944
INSTRUCTIONS, ANSI	488-2908
SERIALIZED TECHNICAL MEDIA KIT	421-8926
RIDE CONTROL	506-3404
COUPLING, QD, THREADED WITH CAPS	456-3390
LINES, AUX COMBO, EXT STICK 15'	506-3430
RADIO, FM BLUETOOTH	540-2298
COLD WEATHER PACKAGE, 120V HRC	506-3449
PLATE GROUP, BOOM WEAR	513-8881
LINES, HYD COUPLER 16' E-STICK	506-3434
PACK, DOMESTIC TRUCK	0P-0210
SHIPPING/STORAGE PROTECTION	461-6839
RUST PREVENTATIVE APPLICATOR	462-1033
BEACON, MAGNETIC MOUNT, STROBE	433-0154
CATERPILLAR 440 BACKHOE LOADER - SERVICE MANUAL	UENR8140
CATERPILLAR 440 BACKHOE LOADER - PARTS MANUAL	M0093343
BUCKET-GP, 2.0 YD3, IT, BOCE	506-0984
WAIN ROY HYDRAULIC SWINGER COUPLER	1022366
WAIN ROY 24" HD BUCKET	100391824

BUCKET-GP, 2.0 YD3**HYDRAULIC SWINGER COUPLER****WAIN ROY 24" HD BUCKET**

LIST PRICE	\$195,319.00
EXT WARRANTY	\$850.00
FREIGHT & DEALER PREP	\$5,530.00
IPA GOVERNMENTAL DISCOUNT	(\$65,769.00)
SALES TAX EXEMPT (0%)	\$0.00
AFTER TAX BALANCE	\$135,930.00

INCLUDED WARRANTIES

- Standard Warranty: 12 Months/Unlimited Hours Full Machine
- Extended Warranty: 36 MO / 2,000 HR POWERTRAIN & HYDRAULIC

F.O.B./TERMS
City of Darien Yard

ADDITIONAL CONSIDERATIONS

- Delivery is Early August 2019

Accepted by _____ on _____

Signature



**EXCEPTIONS TO PROPOSAL, TERMS, CONDITIONS,
AND SOLUTIONS REQUEST**



Company Name: Caterpillar Inc.

Any exceptions to the terms, conditions, specifications, or proposal forms contained in this RFP must be noted in writing and included with the Proposer's response. The Proposer acknowledges that the exceptions listed may or may not be accepted by Sourcewell or included in the final contract. Sourcewell will make reasonable efforts to accommodate the listed exceptions and may clarify the exceptions in the appropriate section below.

Section/page	Term, Condition, or Specification	Exception	Sourcewell ACCEPTS
8.11 / page 29	Assignment of Contract	Notwithstanding the Terms of Section 8.11, Caterpillar shall be permitted to subcontract certain of its duties to Cat dealers for performance. *	Sourcewell accepts
Section Q / page 32	Provisions for non-federal entity procurements under federal awards or other awards; airport improvement program provisions	Section Q shall be deleted in its entirety. However, Caterpillar Dealers will review individual transactions that may implicate certain provisions within section Q on a case by case basis as required. *	Sourcewell accepts

* Please see page 2 of this form for comments regarding this exception request.

Proposer's Signature: *T. H. Redpath* Date: 3/13/19

Sourcewell's clarification on exceptions listed above:

EXCEPTIONS TO PROPOSAL, TERMS, CONDITIONS,
AND SOLUTIONS REQUEST



Caterpillar Comments on Exception Requests:

Exception to 8.11

Because we rely on our dealer network to work closely with customers to execute the terms of this agreement, we want to clarify that we may subcontract these obligations to them. This is how we are operating today to the satisfaction of all involved and we intend for this strong, close, and effective relationship to continue.

Exception to Section Q

In many situations we will be willing to comply to these terms. However, it is impossible to provide a blanket acceptance as each transaction is unique. For example, the Buy American provision referenced in 8.43 will be acceptable for some products and not for others depending on the source of production. By looking at each transaction individually we can ensure careful consideration. It is our desire to earn this business and when we are able to comply we will honor the terms specific to the transaction.



Formal Offering of Proposal
(To be completed only by the Proposer)

HEAVY CONSTRUCTION EQUIPMENT WITH RELATED ACCESSORIES, ATTACHMENTS, AND SUPPLIES

In compliance with the Request for Proposal (RFP) for HEAVY CONSTRUCTION EQUIPMENT WITH RELATED ACCESSORIES, ATTACHMENTS, AND SUPPLIES, the undersigned warrants that the Proposer has examined this RFP and, being familiar with all of the instructions, terms and conditions, general and technical specifications, sales and service expectations, and any special terms, agrees to furnish the defined products and related services in full compliance with all terms and conditions of this RFP, any applicable amendments of this RFP, and all Proposer's response documentation. The Proposer further understands that it accepts the full responsibility as the sole source of solutions proposed in this RFP response and that the Proposer accepts responsibility for any subcontractors used to fulfill this proposal.

Company Name: Caterpillar Inc. Date: 3/6/19

Company Address: 100 NE Adams Street

City: Peoria State: IL Zip: 61629

CAGE Code/DUNS: 11083/944704924

Contact Person: Patty Redpath Title: Governmental Account Manager

Authorized Signature: [Signature] P. L. Keenan
(Name printed or typed)

FORM E
CONTRACT ACCEPTANCE AND AWARD



(Top portion of this form will be completed by Sourcewell if the vendor is awarded a contract. The vendor should complete the vendor authorized signatures as part of the RFP response.)

Sourcewell Contract #: 032119-CAT

Proposer's full legal name: Caterpillar Inc.

Based on Sourcewell's evaluation of your proposal, you have been awarded a contract. As an awarded vendor, you agree to provide the products and services contained in your proposal and to meet all the terms and conditions set forth in this RFP, in any amendments to this RFP, and in any exceptions that are accepted by Sourcewell.

The effective date of the Contract will be May 13, 2019 and will expire on May 13, 2023 (no later than the later of four years from the expiration date of the currently awarded contract or four years from the date that the Sourcewell Chief Procurement Officer awards the Contract). This Contract may be extended for a fifth year at Sourcewell's discretion.

Sourcewell Authorized Signatures:

DocuSigned by:
Jeremy Schwartz
C15P2A138013458
SOURCEWELL DIRECTOR OF OPERATIONS AND
PROCUREMENT/CPO SIGNATURE

Jeremy Schwartz
(NAME PRINTED OR TYPED)

DocuSigned by:
Chad Coquette
760288F817A84CC...
SOURCEWELL EXECUTIVE DIRECTOR/CEO SIGNATURE

Chad Coquette
(NAME PRINTED OR TYPED)

Awarded on May 10, 2019

Sourcewell Contract # 032119-CAT

Vendor Authorized Signatures:

The Vendor hereby accepts this Contract award, including all accepted exceptions and amendments.

Vendor Name Caterpillar Inc.

Authorized Signatory's Title VP of Procurement

[Signature]
VENDOR AUTHORIZED SIGNATURE

Patrick Lewis
(NAME PRINTED OR TYPED)

Executed on 7/11/19, 2019

Sourcewell Contract # 032119-CAT

FORM E

CONTRACT ACCEPTANCE AND AWARD



(Top portion of this form will be completed by Sourcewell if the vendor is awarded a contract. The vendor should complete the vendor authorized signatures as part of the RFP response.)

Sourcewell Contract #: 032119-CAT

Proposer's full legal name: Caterpillar Inc.

Based on Sourcewell's evaluation of your proposal, you have been awarded a contract. As an awarded vendor, you agree to provide the products and services contained in your proposal and to meet all the terms and conditions set forth in this RFP, in any amendments to this RFP, and in any exceptions that are accepted by Sourcewell.

The effective date of the Contract will be May 13, 2019 and will expire on May 13, 2023 (no later than the later of four years from the expiration date of the currently awarded contract or four years from the date that the Sourcewell Chief Procurement Officer awards the Contract). This Contract may be extended for a fifth year at Sourcewell's discretion.

Sourcewell Authorized Signatures:

DocuSigned by:
Jeremy Schwartz
C9ED2A139D0648B
SOURCEWELL DIRECTOR OF OPERATIONS AND
PROCUREMENT/CPO SIGNATURE

Jeremy Schwartz
(NAME PRINTED OR TYPED)

DocuSigned by:
Chad Coquette
7E4288F817A84CC
SOURCEWELL EXECUTIVE DIRECTOR/CEO SIGNATURE

Chad Coquette
(NAME PRINTED OR TYPED)

Awarded on May 10, 2019

Sourcewell Contract # 032119-CAT

Vendor Authorized Signatures:

The Vendor hereby accepts this Contract award, including all accepted exceptions and amendments.

Vendor Name Caterpillar Inc

Authorized Signatory's Title North America Industry Manager

Patrick Keains
VENDOR AUTHORIZED SIGNATURE

Patrick Keains
(NAME PRINTED OR TYPED)

Executed on May 10, 2019

Sourcewell Contract # 032119-CAT



PROPOSER ASSURANCE OF COMPLIANCE

Proposal Affidavit Signature Page

PROPOSER'S AFFIDAVIT

The undersigned, authorized representative of the entity submitting the foregoing proposal (the "Proposer"), swears that the following statements are true to the best of his or her knowledge.

1. The Proposer is submitting its proposal under its true and correct name, the Proposer has been properly originated and legally exists in good standing in its state of residence, the Proposer possesses, or will possess before delivering any products and related services, all applicable licenses necessary for such delivery to Sourcewell members agencies. The undersigned affirms that he or she is authorized to act on behalf of, and to legally bind the Proposer to the terms in this Contract.
2. The Proposer, or any person representing the Proposer, has not directly or indirectly entered into any agreement or arrangement with any other vendor or supplier, any official or employee of Sourcewell, or any person, firm, or corporation under contract with Sourcewell, in an effort to influence the pricing, terms, or conditions relating to this RFP in any way that adversely affects the free and open competition for a Contract award under this RFP.
3. The Proposer has examined and understands the terms, conditions, scope, contract opportunity, specifications request, and other documents in this solicitation and affirms that any and all exceptions have been noted in writing and have been included with the Proposer's RFP response.
4. The Proposer will, if awarded a Contract, provide to Sourcewell Members the /products and services in accordance with the terms, conditions, and scope of this RFP, with the Proposer-offered specifications, and with the other documents in this solicitation.
5. The Proposer agrees to deliver products and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
6. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
7. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statute §13.591, Subd. 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals generally become public data. Minnesota Statute §13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
8. The Proposer understands that it is the Proposer's duty to protect information that it considers nonpublic, and it agrees to defend and indemnify Sourcewell for reasonable measures that Sourcewell takes to uphold such a data designation.

[The rest of this page has been left intentionally blank. Signature page below]

By signing below, Proposer is acknowledging that he or she has read, understands, and agrees to comply with the terms and conditions specified above.

Company Name: Caterpillar Inc.

Address: 100 NE Adams Street

City/State/Zip: Peoria, IL 61629

Telephone Number: 309-675-1000

E-mail Address: Cat_Governmental@cat.com

Authorized Signature: *[Handwritten Signature]*

Authorized Name (printed): Patrick Keenan

Title: North America Industry Manager

Date: 3/1/19

Notarized



Subscribed and sworn to before me this 6th day of March, 20 19

Notary Public in and for the County of Peoria State of Illinois

My commission expires: February 2, 2020

Signature: *[Handwritten Signature]*



Form P

PROPOSER QUESTIONNAIRE

Payment Terms, Warranty, Products and Services, Pricing and Delivery, and Industry-Specific Questions

Proposer Name: _____ Caterpillar Inc. _____

Questionnaire completed by: _____ Patty Redpath _____

Payment Terms and Financing Options

1) What are your payment terms (e.g., net 10, net 30)?

Our dealers accept payment from members and their terms may vary. The most common term is net 30.

2) Do you provide leasing or financing options, especially those options that schools and governmental entities may need to use in order to make certain acquisitions?

Yes. We offer both leasing and financing options to governmental members of Sourcewell at rates lower than available to the general public.

3) Briefly describe your proposed order process. Please include enough detail to support your ability to report quarterly sales to Sourcewell. For example, indicate whether your dealer network is included in your response and whether each dealer (or some other entity) will process the Sourcewell Members' purchase orders.

Our simple order process has been and will continue to be well appreciated by Sourcewell and Sourcewell members:

- 1) When a member decides to purchase a new Cat machine, they simply include their Sourcewell member number on the Purchase Order they issue to the Cat dealer.
- 2) The Cat dealer then accepts the PO, issues the invoice, accepts payment, and delivers the machine.
- 3) After the machine has been delivered, the dealer, as part of their normal process, includes the member number when filing their sales claim with Caterpillar.
- 4) At month end, Caterpillar aggregates these reports and sends the sales information quarterly to Sourcewell along with the administration fee.

Important Note: Should a member wish to include additional terms and conditions to this contract, or to otherwise request a Participating Addendum, that agreement/PA should be executed between the member and the Cat dealer directly.

4) Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell Members for using this process?

Because Cat dealers will be receiving payments directly from members, accepting P-card procurement will be at their discretion. Many dealers do accept this method without additional fees. Some have limitations on the amount that can be processed.

Warranty

5) Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may include in your response a copy of your warranties, but at a minimum please also answer the following questions.

- Do your warranties cover all products, parts, and labor?

Yes. Caterpillar has the most extensive warranty coverage in the industry. We cover all products, parts, and labor with fewer exclusions than our competitors. Please see **Attachment D** for details.

- Do your warranties impose usage restrictions or other limitations that adversely affect coverage?

We do not impose usage restrictions. We are pleased to say that our warranties cover defects in material and workmanship for the time specified in the policy when the equipment is used as per design intent.

- Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?

The Caterpillar warranties cover the cost of replacement parts and the labor to install them, they do not cover travel time and mileage. Dealer territories vary considerably from state to state as do their policies about travel time and mileage during the warranty period.

- Are there any geographic regions of the United States for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell Members in these regions be provided service for warranty repair?

We have no restrictions on warranty repairs. One of our key differentiating strengths is our ability to service equipment regardless of where it is located.

- Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?

Warranty service for on machines ordered from a Caterpillar facility is generally provided by Caterpillar and performed by Cat dealers. Some items, such as tires, are covered under their manufacturers' warranties.

- What are your proposed exchange and return programs and policies?

We warrant that upon delivery our products will be free from defects in material and workmanship and will operate as intended. If they are not, we will make any necessary corrections.

6) Describe any service contract options for the items included in your proposal.

We have a large variety of service contract options which can all be customized according to customer needs. Below are just two examples. More solutions are available, and we encourage members and dealers to explore all options.

1) Equipment Protection Plans (Extended Service Coverage/Cat Insurance)

After the initial warranty period ends, members may choose to purchase additional protection plans to reduce their exposure to unplanned costs. These policies are written based on months and hours of operation. There are four standard levels of coverage:

- a) Powertrain
- b) Powertrain + Hydraulics

- c) Powertrain + Hydraulics + Technology
- d) Premier

A description of all these options is included in **Attachment E**.

Important note: The purchase price for these Extended Service Coverage plans is lower for governmental agencies than it is for private buyers.

2) Customer Service Agreements (CSAs)

A member may choose to enter into an agreement with their Cat dealer to perform routine maintenance and/or repairs. These contracts are customizable based on member needs.

The selling Cat dealer can take responsibility for some or all the required service and maintenance needs to allow the agency to gain efficiency by focusing on the performance demands more than maintenance. CSAs are a useful tool to manage expenses. Most CSAs are bundled at the time of purchase; however, they may be added at any time.

Pricing, Delivery, Audits, and Administrative Fee

- 7) Provide a general narrative description of the equipment/products and related services you are offering in your proposal.

We are offering the new machine and work tool product lines as set forth in this proposal. This includes nearly 200 machine choices and more than 200 types of work tools.

In addition to new machines and work tools, we are happy to offer members access to rental machines, used machines, parts, service, extended service coverage plans, CSAs, products from Cat Safety Services, sourced goods, and open market items.

We understand that each member's needs will vary, and we are proud to supply a complete solution from the industry's largest product line.

- 8) Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. (Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract. See the body of the RFP and the Price and Product Change Request Form for more detail.)

Our pricing model is simple. We offer a deep discount off the current machine and work tool list prices to all Sourcewell members.

We have provided base machine pricing in **Attachment F**. However, for execution of the agreement we will ask our dealers and Sourcewell members to use the Caterpillar price list that is current at the time of the quote. Dealers, in consultation with the member, will configure the machine to the desired specifications and apply the agreed upon stated minimum discount to that configured List Price amount. Dealers and members should remember to factor in any expected price increases if a machine will be built to order.

Attachment G shows the discount offered for each new machine.

Additionally, we are pleased to offer a discount of 15% off all products and consulting services under the Cat Safety Services Umbrella; and 5% off our Technology Enabled Safety Solutions.

- 9) Please quantify the discount range presented in this response. For example, indicate that the pricing in your response represents is a 50% percent discount from the MSRP or your published list.

Our discount range varies between 3% and 30%. It's important to note that discount comparisons between different machines cannot be considered an apple-to-apples comparison. Caterpillar product managers have broad leeway in product pricing, and there are some significant variations on pricing strategy. For example, a discount of 10% on Product A, may be equivalent to a 20% discount on Product B. The discounts offered to Sourcewell members are better than what is widely available to non-member/private purchasers.

- 10) The pricing offered in this proposal is

- a. the same as the Proposer typically offers to an individual municipality, university, or school district.
- b. the same as the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.
- c. better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.
- d. other than what the Proposer typically offers (please describe).

- 11) Describe any quantity or volume discounts or rebate programs that you offer.

Our dealers are empowered to consider purchase order volume, repeat purchases, member responsiveness, etc. They may offer members additional discounts and/or services at their discretion.

- 12) Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.

Sourced goods / Open Market Items are available to members from our Cat dealers. The prices for these goods or services will represent fair market value and will be determined between the member and the selling dealer. We encourage our dealers and members to use this option as it facilitates complimentary products and streamlines the procurement process.

Customers and dealers are responsible for including their Sourcewell member numbers on all documentation related to these purchases. Caterpillar Inc. is not a party to these sales and is exempted from including them in the quarterly reports. For audits, inclusion of a customer's Sourcewell member number on the PO and/or invoice shall be deemed sufficient.

- 13) Identify any total cost of acquisition costs that are **NOT** included in the pricing submitted with your response. This cost includes all additional charges that are not directly identified as freight or shipping charges. For example, list costs for items like installation, set up, mandatory training, or initial/pre-delivery inspection. Identify any parties that impose such costs and their relationship to the Proposer.

Machines are unique in their requirements for preparation prior to use. Some may require local final assembly due to their large size, others may have locally installed options (fire suppression, beacons, auto lube systems for example). When a dealer issues a quote for a machine, any additional costs will be itemized separately and are not subject to the Sourcewell discount.

- 14) If travel expense, delivery or shipping is an additional cost to the Sourcewell Member, describe in detail the complete travel expense, shipping and delivery program.

There is no additional cost to members who choose to pick up their machine from the Cat dealer. Dealers may charge fees for delivery to the member's location.

- 15) Specifically describe those travel expense, shipping and delivery programs for Alaska, Hawaii, Canada, or any offshore delivery.

Just as for members in the 48 contiguous states, there is no additional cost to members who choose to pick up their machine from their Cat dealer. Dealers may charge fees for delivery to the member's location.

- 16) Describe any unique distribution and/or delivery methods or options offered in your proposal.

Machines are large purchases and if there are unique member requirements our dealers will be happy to discuss on a case by case basis.

- 17) Please specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcewell. This process includes ensuring that Sourcewell Members obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcewell.

We plan to continue our very robust process to ensure reporting speed, accuracy, and contract compliance.

Caterpillar and our Cat dealers have very close and trusting relationships. Our dealers are long-established, and the current process is working well.

- To ensure pricing accuracy, we maintain our current Sourcewell customer discount sheet on our dealer-facing pricing pages. Dealers integrate these numbers automatically in their quoting software.
- To ensure new machine and work tool sales are recorded properly, we use our post-sale credit system. In a nutshell, this means that we corporately support the pricing offered in this contract at a level below what's available to other customers. To receive this additional monetary support after the machine is delivered, dealers must supply the member's name, address, and member number. There is no additional burden or cost to our dealers to use the Sourcewell contract and this is part of the reason for their high engagement and our high reporting accuracy.
- After month end, we gather the new machine and work tool sales data attributed to Sourcewell and aggregate it for our reporting.
- After quarter end, we will send the quarterly sales report and administration fee payment to Sourcewell for all items that are subject to the administrative fee.

- 18) Identify a proposed administrative fee that you will pay to Sourcewell for facilitating, managing, and promoting the Sourcewell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See RFP Section 6.29 and following for details.)

We would be pleased to offer an administration fee of 0.50% of net dealer revenue on the sales of new machines and work tools. Caterpillar will pay this fee and will not ask members or dealers to bear any additional burden.

Industry-Specific Questions

- 19) Describe any industry-specific quality management system certifications obtained by your organization.

Throughout the history of Caterpillar, we've produced reliable, durable products our customers have been able to count on for many years...if not decades. This reliability and durability is foundational to our brand. We measure ourselves on both defects and durability. Defects are issues that prevent a machine or any part of it from performing as intended within the first year of service. Durability is defined as the actual achieved life of a machine or component. We pride ourselves on leading the industry.

Specifically, as it relates to this question, the below list shows our current quality certificates:

- 03 - Thin Film Coating Center, Mossville (IL), USA - CQMS / ISO9001:2015 Certificate (Exp date: 09-Mar-2019)
- 05 - Caterpillar Global Machine Development - Peoria Proving Ground, Peoria (IL), USA - ISO17025:2005 (Expiry date 31-Jan-2021)
- 06 - Caterpillar Inc., Cast Metals Organisation, Mapleton (IL), USA - ISO9001:2015 (Expiry date 24-Apr-2021)
- 08 - Caterpillar Inc., - SOS Services Laboratory (Main Multi-site), Peoria, IL, USA - ISO9001:2015 (Expiry date 29-Nov-2020)
- 12 - Caterpillar Inc. - Matl Handling & Underground Div. (Aurora), Montgomery IL, USA ISO9001:2015 Certificate. (Exp: 23-Feb-2020)
- 13 - Caterpillar Inc.- Construction and Mining Equipment (HQ), Decatur (IL), USA - ISO9001:2015 Certificate. (Exp date: 26-Oct-2021)
- 16 - Caterpillar Inc. - East Peoria (Multi Site - TTT), Tractor Drive, East Peoria (IL), USA - ISO9001:2015 Certificate (Exp: 30-Nov-2019)
- 28 - Caterpillar Brasil Limited, Campo Largo, Brasil - ISO9001:2015 (Exp date: 23-Jul-2020)
- 28 - Caterpillar Brasil Ltda., Piracicaba, Brasil - ISO9001:2015 Certificate (Exp date: 19-Mar-2021)
- 29 - Caterpillar Engine Systems Inc. (HQ), Pontiac (IL), USA - ISO9001:2015 Certificate (Exp date: 06-Aug-2019)
- 40 - Caterpillar Engine Systems Inc., Mossville (IL), USA - ISO9001:2015 Certificate (Exp date: 06-Aug-2019)
- 40 - Caterpillar Inc., Industrial Power Systems Division, Mossville (IL), USA - ISO9001:2015 Certificate (Exp Date: 17-Feb-2019)
- 40 - Caterpillar Inc., Industrial Power Systems Division, San Antonio (TX), USA - ISO9001:2015 Certificate (Exp Date: 17-Feb-2019)
- 40 - Caterpillar Inc., Industrial Power Systems Division, Schertz (TX), USA - ISO9001:2015 Certificate (Exp Date: 17-Feb-2019)
- 41 - Caterpillar Powertrain & Hydraulics - Systems Development, Mossville (IL), USA - ISO17025:2005 (Expiry date 31-Dec-2019)
- 41 - Global Engine Development - North America, Mossville, IL 61552, USA - ISO17025:2005 (Exp Date: 31-Aug-2019)
- 68 - Caterpillar Inc. (Remanufacturing Site-Specific Certificate), Corinth (MS), USA ISO9001:2015 Certificate (Expiry date 19-Jun-2020)
- 68 - Caterpillar Inc. Remanufacturing Services (HQ), Corinth, MS 38834, USA, ISO 9001:2015 (Exp Date: 19-Jun-2020)
- 7P - Perkins Motores Do Brasil LTDA, Curitiba, BRASIL - CQMS:2015 / ISO9001:2015 Certificate (Expiry date 05-Oct-2020)
- 88 - Caterpillar Inc. Lafayette Engine Center, Lafayette (IN), USA - ISO9001:2015 Certificate (Expiry date 04-Feb-2021)
- 89 - Caterpillar Mexico S.A. de C.V. (Monterrey), Nuevo Leon, Mexico 66350 - CQMS:2015/ISO 9001:2015 Certificate (Exp: 12-Jul-2019)
- 92 - Caterpillar Midwest Logistics Center (Champaign), Illinois - ISO 9001:2008 (Exp Date: 29-Jan-2018)
- CF - Caterpillar Inc. (Remanufacturing Site-Specific Certificate), Nuevo Laredo (FINSA 1), Mexico - ISO 9001:2015 (Exp: 19-Jun-2020)
- CF - Caterpillar Inc. (Remanufacturing Site-Specific Certificate), Nuevo Laredo (FINSA 3), Mexico ISO9001:2015 Certificate (Exp: 19-Jun-2020)
- CF - Caterpillar Inc. (Remanufacturing Site-Specific Certificate), Nuevo Laredo (ORADEL), Mexico ISO9001:2015 Certificate (Exp. 19-Jun-2020)
- CP - Caterpillar Global Machine Development - Tucson Proving Ground, Tucson (AZ), USA ISO17025:2005 (Expiry date 31-Jan-2020)
- DQ - Caterpillar Inc. Building Construction Products Division, Clayton (NC), USA - ISO9001:2015 (Expiry date 06-Jul-2021)
- FJ - Anchor Coupling (Menominee), Menominee (MI), USA ISO9001:2015 (Expiry date 22-Jan-2021)
- HL - Caterpillar Inc. (Remanufacturing Site-Specific Certificate), Prentiss (Boonville - MS), USA ISO9001:2015 Certificate (Exp. 19-Jun-2020)
- HP - Caterpillar Dyersburg, Tennessee - ISO9001:2008 Certificate. (Expiry date 14-Sep-2018)
- HZ - Caterpillar Inc., Industrial Power Systems Division, Sequin (TX), USA - ISO9001:2015 Certificate (Exp Date: 17-Feb-2019)
- JA - Caterpillar Inc. Building Construction Products Division, Sanford (NC), USA - ISO9001:2015 (Expiry date 06-Jul-2021)
- JL - Caterpillar Inc. - Precision Pin Products Group, Sumter (SC), USA - ISO9001:2015 (Expiry date 22-Oct-2018)
- JQ - Caterpillar Inc. Building Construction Products Division, Athens (GA), USA - ISO9001:2015 (Expiry date 06-Jul-2021)
- LE - Caterpillar Inc., Griffin Generators, Griffin (GA), USA - ISO9001:2015 Certificate. (Expiry date 03-Mar-2021)
- LS - All Caterpillar Newberry LLC Facilities - DNV ISO 9001:2008 (Exp Date: 15-Sep-2018)
- M5 - Caterpillar Inc. Building Construction Products Division (HQ), Cary (NC), USA - ISO9001:2015 (Expiry date 06-Jul-2021)
- MC - Caterpillar Inc. Building Construction Products Division, Torreon, MEXICO - ISO9001:2015 (Expiry date 06-Jul-2021)
- N4 - Advanced Components and Technologies, Mossville (IL), USA - ISO 9001:2015 Certificate (Exp Date: 24-May-2019)
- PE - Caterpillar Inc. (Remanufacturing Site Specific Certificate), West Fargo (ND), USA ISO9001:2015 Certificate (Exp: 19-Jun-2020)
- PV - Perkins Shibaura Engines LLC, Griffin (GA), US ISO9001:2015 (Expiry date 31-Jan-2020)
- QR - Caterpillar Global Mining - Houston PA - ISO 9001:2008 (Exp Date 15-Sep-2018)
- R8 - Caterpillar Inc. / Paving Products / Minneapolis, (MN), USA - ISO 9001:2015 Certificate (Exp Date: 27-Nov-2020)
- T3 - Solar Turbines Europe S.A. - Oil and Gas, Avenue de Finlande, Braine L'Alleud, Belgium - ISO 9001:2015 Certificate (Exp. 22-Sep-2020)
- T3 - Solar Turbines Inc. (Packaging Systems Operations), San Diego (CA), USA - ISO9001:2015 (Expiry date 22-Sep-2020)
- T3 - Solar Turbines Inc. (Power Generation), San Diego (CA), USA - ISO9001:2015 (Expiry date 22-Sep-2020)
- T3 - Solar Turbines Inc. - Oil and Gas, 10203 Sam Houston Park Drive, Houston TX, USA - ISO 9001:2015 Certificate (Exp: 22-Sep-2020)
- T3 - Solar Turbines Inc. - Oil and Gas, 9250 Sky Park Court, San Diego (CA), USA - ISO 9001:2015 Certificate (Exp Date: 22-Sep-2020)
- T3 - Solar Turbines Inc. - Oil and Gas, 9280 Sky Park Court, San Diego (CA), USA - ISO 9001:2015 Certificate (Exp Date: 22-Sep-2020)
- T3 - Solar Turbines Inc. - Oil and Gas, 9330 Sky Park Court, San Diego (CA), USA - ISO 9001:2015 Certificate (Exp Date: 22-Sep-2020)
- T3 - Solar Turbines Inc. - Pkg Systems Operations (HQ), 4200 Ruffin Road, San Diego CA, USA - ISO 9001:2015 Certificate (Exp: 22-Sep-2020)
- T3 - Solar Turbines Inc. - Pkg Systems Operations, Teran Teran 20120 Int., Tijuana (BC), Mexico - ISO 9001:2015 Certificate (Exp: 22-Sep-2020)
- T3 - Solar Turbines Inc. - Power Generation, 4180 Ruffin Road, San Diego (CA), USA - ISO 9001:2015 Certificate (Exp : 22-Sep-2020)
- T3 - Solar Turbines Inc. - Turbomag, DeZavala Road, Channelview (TX), USA - ISO9001:2015 Certificate (Expiry date 23-July-2021)
- T3 - Solar Turbines Inc., - Construction Services, Houston (TX), USA - ISO9001:2015 Certificate (Exp Date: 07-Jul-2021)
- T3 - Solar Turbines Inc., - Desoto Overhaul Operations, Desoto (TX), USA - ISO9001:2015 Certificate (Expiry date 24-Aug-2021)
- T3 - Solar Turbines Inc., Turbomachinery Prod, W Seattle Street, Broken Arrow OK, USA - ISO9001:2015 Certificate (Exp 03-May-2021)
- T3 - Solar Turbines Inc., Turbomachinery Prod - Gas Compressors, Ruffin Road, San Diego (CA), USA - ISO9001:2015 Cert. (Exp 03-May-2021)
- T3 - Solar Turbines Inc., Turbomachinery Prod - Gas Compressors, Sky Park Ct, San Diego (CA), USA - ISO9001:2015 Cert (Exp 03-May-2021)
- T3 - Solar Turbines Inc., Turbomachinery Prod - Gear Systems / Superior Gear, Gardena (CA), USA - ISO9001:2015 Cert (Exp 03-May-2021)
- T3 - Solar Turbines Inc., Turbomachinery Prod - Turbotec Bldg 1, Chilpancingo, Tijuana, B.C. Mexico - ISO9001:2015 Cert (Exp 03-May-2021)

T3 - Solar Turbines Inc., Turbomachinery Prod - Turbotec Bldg 2, Ciudad Ind Otay, Tijuana, B.C. Mexico - ISO9001:2015 Cert (Exp 03-May-2021)
 T3 - Solar Turbines Incorporated, Mabank (TX), USA - ISO9001:2015 Certificate (Expiry date 04 Aug-2021)
 T3 - Solar Turbines Switzerland Sagi, 6595 Riazzino, Switzerland - ISO9001:2015 Certificate (Expiry date 08-May-2018)
 UD - Denison, TX -Caterpillar Global Mining LLC-ISO 9001:2008 (Exp Date: 03-Aug-2020)
 UH - Caterpillar Acuna - Construction and Mining Equipment, Ciudad Acuna, Coahuila, Mexico - ISO9001:2015 Certificate. (Exp: 26-Oct-2021)
 UH - Caterpillar Inc. - Acuna, Coahuila, MEXICO - ISO9001:2015 Certificate (Expiry date 26-Oct-2018)
 UJ - Caterpillar - North Little Rock, North Little Rock (AR), USA - CQMS:2015 / ISO 9001:2015 Certificate (Exp Date: 05-Jun-2019)
 XO - Anchor Coupling (Goldsboro), Goldsboro (NC), USA - ISO 9001:2015 (Exp date: 20-Dec-2018)
 XY - Caterpillar Reynosa S.A. de C.V., Reynosa, Tamaulipas, Mexico - ISO9001:2015 Certificate (Exp date: 03-Oct-2020)
 YP - Caterpillar Inc. (Remanufacturing Site-Specific Certificate), Franklin (IN), USA ISO9001:2015 Certificate (Expiry date 19-Jun-2020)
 YV - Caterpillar Surface Mining and Technology, South Milwaukee (WI), USA - ISO9001:2015 (Expiry date 04-Jun-2021)
 ZZ - Caterpillar Inc. - Advanced Components Manufacturing (Hydraulic Cylinders), Sumter (SC), USA - ISO9001:2015 Cert (Exp: 28-Mar-2020)

20) Describe any environmental management system certifications obtained by your organization.

We described our “green initiatives” more completely in Form A, Question 29. To be specific regarding ISO standards, we are listing here the plants that are certified to ISO 14001:2004 Environmental Management System:

Plants certified with ISO 14001:2004 Environmental Management System

Anchor Coupling - Goldsboro, NC - ISO 14001:2004 - Sept 2018
 Anchor Coupling - Menominee - ISO 14001:2015 - Jan. 2021
 Gen Sets - Newberry - ISO 14001:2004 - Nov. 2017
 Mapleton - 14001:2004 self-certification - Issued January 2013
 Reman Services - Corinth, MS - ISO 14001:2015 - Sept. 2021
 Reman Services - Franklin - ISO 14001:2004 - May 2017

21) Describe any preventive maintenance programs that your organization offers for the solutions you are proposing in your response.

Caterpillar understands the value to the customer of a well-defined preventive maintenance plan. Each machine we sell has very clear and detailed instructions for routine maintenance. We find that some customers prefer to do the maintenance themselves, others want our dealers to track and perform the service.

For customers who retain maintenance responsibilities, we have several tools available to facilitate that. As an example, My.Cat.Com makes it easy for customers to access critical information about their fleet.

STARTER CONNECTIVITY: If the customer purchases a machine with a factory-installed Product Link device, the customer will receive Cat Daily connectivity at no cost (for seven years on Building Construction Products machines; 12 years on Global Construction & Infrastructure machines). Cat Daily provides basic information once per day via My.Cat.Com or via a mobile app as described below.

My.Cat.Com users have access to:

- Equipment location
- Hours
- Diagnostic and operational events
- Fuel burn
- Dealer work orders
- Parts lists and Preventive Maintenance Checklists
- Parts ordering
- Safety service letters
- Rental documentation
- Warranty information

- Operation and maintenance manuals
- Preventive maintenance alerts and scheduling
- Cat Inspect outcomes
- S-O-S fluid analysis results

A subset of this information is also available in the Cat App: Fleet Management (IOS and Android).

In some situations, information available through My.Cat.Com provides an agency with sufficient data. But sometimes the equipment manager/public works director wants a more comprehensive view of their assets and/or the ability to manage an entire fleet. To meet that need, Caterpillar offers VisionLink—a powerful, flexible platform with enhanced capabilities, like customizable reports and notifications, that makes it easier to optimize productivity, manage assets and reduce costs.

ADVANCED CONNECTIVITY TRIAL: For any construction machine with a Product Link device, the customer will receive a six-month complimentary VisionLink Essentials trial. After the trial period ends, customers may elect to continue access at several different levels:

- **VisionLink Daily** – offers convenient, affordable, once-a-day telematics information. Ideal for customers who only need once-per-day reporting
- **VisionLink Basic** – provides basic asset management features including hour and location monitoring as well as geographic fencing and maintenance management. Recommended for machines that only report hours, where data updates and related features are needed more frequently than once per day.
- **VisionLink Essentials** – includes all the features of Basic plus health, utilization, and productivity features with frequent data updates. Ideal for customers needing up-to-date information about site operations, productivity, asset location, and operator performance, as well as timely notification of issues as they occur.

Another free app we offer is designed to help customers focus on safety and preventive maintenance. The “Cat Inspect” app offers multiple features geared to make regular machine inspections simple and useful.

- **Daily Walkaround** inspections are designed primarily for operators who are guided where to look on their particular machine and allows them to document and report any abnormalities.
- **Preventive Maintenance** inspections are more in-depth and are designed for customer or dealer technicians to inspect components for signs of wear and to ensure that all recommended preventive maintenance procedures are completed and recorded.
- **Technical Analysis** inspections are the most in-depth and are normally used once per year or when a machine is at the end of a customer’s ownership period.

This app includes the ability to take pictures, make notes and complete and share inspections electronically. Inspection reports are also integrated into both My.Cat.Com and VisionLink, providing visibility to overall fleet health.

For customers who intend to rely on dealers for maintenance, they can schedule the work themselves as needed, or we propose a variety of CSAs (Customer Support Agreements). These are completely customizable, but we offer starting points for several levels with corresponding price points which vary by product.

- Customer performed preventative maintenance – the Cat dealer will provide the necessary parts per the maintenance schedule; the customer will do the work.

- Dealer performed preventative maintenance – the Cat dealer will handle basic preventative maintenance for any machine or group of machines to help keep scheduled downtime to a minimum.
- Component maintenance and repair agreement – the Cat dealer will take care of maintaining and servicing systems such as engines, transmissions, etc. to extend service resources and equipment life.
- Total maintenance and repair agreement – the Cat dealer covers service and maintenance for any one piece of equipment or the entire fleet. This agreement can include guaranteed availability and uptime.

Signature: Patricia A. Reddy Date: 3/13/19



Form G
HEAVY CONSTRUCTION EQUIPMENT WITH RELATED ACCESSORIES, ATTACHMENTS, AND SUPPLIES
RFP # 032119

	Possible Points	BOMAG Americas, Inc.	Caterpillar Inc.	CNH Industrial America LLC	Doosan Infracore North America, LLC	Dynapac North America LLC	Grove U.S. L.L.C. (dba Manitowoc)	Hyundai Construction Equipment Americas, Inc.
Conformance to Terms/ Conditions to Include Documentation	50	40	46	44	37	34	41	40
Pricing	400	352	359	321	313	346	347	353
Financial, Industry and Marketplace Successes	75	64	70	68	61	60	66	59
Bidder's Ability to Sell/ Service Contract Nationally	100	82	92	89	78	83	84	79
Bidder's Marketing Plan	50	37	44	44	38	39	42	39
Value Added Attributes	75	56	70	66	56	62	60	65
Warranty Coverages and Information	50	42	45	44	39	39	41	46
Selection and Variety of Products and Services Offered	200	159	186	176	156	154	159	168
Total Points	1000	832	912	852	778	817	840	849
Rank Order		8	1	5	12	10	7	6

	Possible Points	John Deere Construction Retail Sales	Kobelco Construction Machinery USA, Inc.	Komatsu America Corp.	Link Belt Cranes	Roadtec, Inc	Volvo Construction Equipment North America, LLC	Wirtgen America, Inc.
Conformance to Terms/ Conditions to Include Documentation	50	42	37	43	34	41	43	41
Pricing	400	344	264	345	342	313	337	320
Financial, Industry and Marketplace Successes	75	66	52	63	66	60	68	64
Bidder's Ability to Sell/ Service Contract Nationally	100	91	74	90	82	72	91	84
Bidder's Marketing Plan	50	41	46	44	40	36	45	38
Value Added Attributes	75	67	62	67	65	59	70	63
Warranty Coverages and Information	50	43	42	44	42	36	44	40
Selection and Variety of Products and Services Offered	200	181	151	177	160	156	180	157
Total Points	1000	875	728	873	831	773	878	807
Rank Order		3	14	4	9	13	2	11

DocuSigned by:
James Voelker
 15E8CCEFA81E4A0
 James Voelker, CPCM, CFCM, Sourcewell

DocuSigned by:
Greg Grunig
 0721338068D402
 Greg Grunig, Sourcewell

DocuSigned by:
Carol Jackson
 8E63AEDE5E46E
 Carol Jackson, Sourcewell

DocuSigned by:
Michael Munoz
 0B0204E40D3E445
 Michael Munoz, Sourcewell

DocuSigned by:
Craig West
 7E41572C858B4BA
 Craig West, Sourcewell

RESOLUTION NO. _____

A RESOLUTION AUTHORIZING THE PURCHASE OF ONE (1) 2019, CATERPILLAR MODEL 440-07 BACKHOE LOADER IN AN AMOUNT NOT TO EXCEED \$135,930 FROM ALTORFER/CATERPILLAR INC.

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DARIEN, DU PAGE COUNTY, ILLINOIS, as follows:

SECTION 1: The City Council of the City of Darien hereby authorizes the Mayor and City Clerk to authorize the purchase of one (1) 2019, Caterpillar Model 440-07 Backhoe Loader in an amount not to exceed \$135,930 from Altorfer/Caterpillar Inc., a copy of which is attached hereto as "Exhibit A".

SECTION 2: This Resolution shall be in full force and effect from and after its passage and approval as provided by law.

PASSED BY THE CITY COUNCIL OF THE CITY OF DARIEN, DU PAGE COUNTY, ILLINOIS, this 3rd day of June, 2019.

AYES: _____

NAYS: _____

ABSENT: _____

APPROVED BY THE MAYOR OF THE CITY OF DARIEN, DU PAGE COUNTY, ILLINOIS, this 3rd day of June, 2019.

JOSEPH MARCHESE, MAYOR

ATTEST:

JOANNE E. RAGONA, CITY CLERK

APPROVED AS TO FORM

CITY ATTORNEY



Quote 118326-01

May 21, 2019

CITY OF DARIEN/PUBLIC WORKS
1702 PLAINFIELD ROAD
DARIEN
Illinois
60561

Attention: KRIS THROM

Dear Kris,

We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

CATERPILLAR MODEL: 440-07 BACKHOE LOADER

STOCK NUMBER: X6857 SERIAL NUMBER: TBA YEAR: 2019

We wish to thank you for the opportunity of quoting on your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me. **In closing, we do greatly appreciate this opportunity to earn your business. We are confident that our products, backed by our unparalleled product support after the sale, will exceed your expectations.**

Sincerely,

Pete Swanson

Pete Swanson
Machine Sales Representative

CATERPILLAR MODEL: 440-07 BACKHOE LOADER

STANDARD EQUIPMENT

BOOMS, STICKS, AND LINKAGES -15' Center pivot excavator style -backhoe -Electrohydraulic operated hydraulic - controls with pattern changer valve -Electrohydraulic operated stabilizer -controls -Boom transport lock -Swing transport lock -Street pads stabilizer shoes -Anti-drift hydraulics -(Boom, Stick and E-Stick) -Cat Cushion Swing(tm) system -Bucket level indicator -Lift cylinder brace -Return-to-dig (auto bucket positioner) -Self-leveling loader with single lever -control -Transmission neutralizer switch -Single Tilt Loader

POWERTRAIN -Cat C4.4, 86kW (Net 104HP/78kW) -Direct Injection Turbo Charged Engine, -with ACERT technology. -US EPA Tier4 Final Emissions Compliant -with Selective Catalytic Reduction(SCR) -Water separator with service indicator -Thermal starting aid system -Eco mode -A dry-type axial seal air cleaner with -integral precleaner, automatic dust -ejection system and filter condition -indicator -Hydraulically boosted multi-plate wet -disk brake with dual pedals and interlock -Differential lock -Spring Applied Hydraulic Release (SAHR) -brake -High Ambient Cooling Package -Torque converter -Auto shift transmission with 6 forward -and 3 reverse gears and neutral safety -switch -Spin-on fuel, engine oil & transmission -oil filters -Outboard planetary rear axles -Open Circuit Breather

HYDRAULICS -Load sensing, variable flow system -with 62 GPM axial piston pump -6-micron hydraulic filter -O-ring face seal hydraulic fittings -Caterpillar XT-3 hose -Hydraulic oil cooler -Pilot control shutoff switch -PPPC, Open Center with Flow Summation -Hydraulic suction strainer

ELECTRICAL -12-volt electrical start -150 ampere alternator -Horn and Backup Alarm -Hazard flashers/turn signals -Halogen head lights (4) -Halogen rear flood lights (4) -Stop and tail lights -Audible system fault alarm -Key start/stop system -1.000 CCA maintenance free battery -Battery disconnect switch -External/internal power receptacles(12v) -Diagnostic ports for engine and machine -Electronic Control Modules -Remote jump start connector

OPERATOR ENVIRONMENT -Lighted gauge group -Interior rearview mirror -ROPS canopy, Rear Fenders -2-inch retractable seat belt -Tilt steering column -Steering knob -Hand and foot throttle -Automatic Engine Speed Control -One Touch Low Idle -Floor mat and Coat Strap -Lockable storage area -Air suspension seat

OTHER STANDARD EQUIPMENT -Hydrostatic power steering -Standard Storage Box -Transport tie-downs -Ground line fill fuel tank with 44 -gallon capacity -Ground line fill diesel exhaust fluid -tank with 5-gallon capacity -Rubber impact strips on radiator guards -Bumper -CD-ROM Parts Manual -Backhoe Safety Manual -Operations and Maintenance Manual -Lockable hood -Tire Valve Stem Protection - Long Life Coolant -30C (-20F) - Counterweight 500kg/1102lbs - Padlocks Qty 2



MACHINE SPECIFICATIONS

Description	Reference No
440-07A BACKHOE LOADER	506-3397
LANE 3 ORDER	0P-9003
STICK, EXTENDABLE, 15'	506-3426
POWERTRAIN, 4WD, AUTOSHIFT, LTC	521-5139
HYDRAULICS, QC, 6FCN/8BNK	506-3415
CAB, DELUXE	506-3417
SEAT, DELUXE FABRIC, HEATED	507-5500
WORKLIGHTS (8) HALOGEN LAMPS	491-6734
BELT, SEAT, 2" SUSPENSION	206-1747
PRODUCT LINK, CELLULAR PL641	518-9096
TIRES, 340 80R20/540 70R24, MX	533-0465
STABILIZER PADS, FLIP-OVER	488-2944
INSTRUCTIONS, ANSI	488-2908
SERIALIZED TECHNICAL MEDIA KIT	421-8926
RIDE CONTROL	506-3404
COUPLING, QD, THREADED WITH CAPS	456-3390
LINES, AUX COMBO, EXT STICK 15'	506-3430
RADIO, FM BLUETOOTH	540-2298
COLD WEATHER PACKAGE, 120V HRC	506-3449
PLATE GROUP, BOOM WEAR	513-8881
LINES, HYD COUPLER 16' E-STICK	506-3434
PACK, DOMESTIC TRUCK	0P-0210
SHIPPING/STORAGE PROTECTION	461-6839
RUST PREVENTATIVE APPLICATOR	462-1033
BEACON, MAGNETIC MOUNT, STROBE	433-0154
CATERPILLAR 440 BACKHOE LOADER - SERVICE MANUAL	UENR8140
CATERPILLAR 440 BACKHOE LOADER - PARTS MANUAL	M0093343
BUCKET-GP, 2.0 YD3, IT, BOCE	506-0984
WAIN ROY HYDRAULIC SWINGER COUPLER	1022366
WAIN ROY 24" HD BUCKET	100391824

BUCKET-GP, 2.0 YD3**HYDRAULIC SWINGER COUPLER****WAIN ROY 24" HD BUCKET**

LIST PRICE	\$195,319.00
EXT WARRANTY	\$850.00
FREIGHT & DEALER PREP	\$5,530.00
IPA GOVERNMENTAL DISCOUNT	(\$65,769.00)
SALES TAX EXEMPT (0%)	\$0.00
AFTER TAX BALANCE	\$135,930.00

INCLUDED WARRANTIES

- Standard Warranty: 12 Months/Unlimited Hours Full Machine
- Extended Warranty: 36 MO / 2,000 HR POWERTRAIN & HYDRAULIC

F.O.B./TERMS
City of Darien Yard

ADDITIONAL CONSIDERATIONS

- Delivery is Early August 2019

Accepted by _____ on _____

Signature



AGENDA MEMO
Municipal Services Committee
May 28, 2019

ISSUE STATEMENT

Approval of a resolution authorizing the Mayor and City Clerk to execute an Intergovernmental Agreement with the Village of Downers Grove regarding street maintenance project on Williams Street, between Plainfield Road and 75th Street, within the corporate limits of the City of Darien.

BACKGROUND/HISTORY

The Village of Downers Grove and the City of Darien staff have been in discussions regarding a street maintenance project on Williams Street, between Plainfield Road and 75th Street, within the corporate limits of the City of Darien, see Attachment A. The roadway is located in both municipalities, from 75th Street to Plainfield Road and the project includes limited sidewalk, curb & gutter removal and resurfacing. The Village of Downers Grove will be the lead agency and will work with City Staff to coordinate limits and quantities. Upon completion of the project, the Village of Downers Grove will forward an invoice as it relates to final quantities for the City of Darien. Attachment B, is the corporate limits between the Village of Downers Grove and the City of Darien.

The maintenance project has been budgeted for the FY19-20 Budget and includes funding as described below:

ACCOUNT NUMBER	ACCOUNT DESCRIPTION	FY 19-20 BUDGET	PROPOSED EXPENDITURE
25-35-4855	STREET RECONSTRUCTION /REHAB	\$ 65,000	*\$65,000

*The final cost will be based upon field quantities not to exceed \$65,000. The cost summary is attached as Attachment 1.

STAFF RECOMMENDATION

The City staff recommends approval of the Intergovernmental Agreement.

ALTERNATE CONSIDERATION

Not approving the resolution.

DECISION MODE

This item will be placed on the June 3, 2019 City Council agenda for formal consideration.

Regina Kokkinis

From: Dan Gombac
Sent: Friday, May 24, 2019 10:03 AM
To: Regina Kokkinis
Subject: RE: Williams-ATTACHMENT A

ATTACHMENT A

Daniel Gombac
Director of Municipal Services
 630-353-8106

To receive important information from the City of Darien sign up for our electronic newsletter:

DARIEN DIRECT CONNECT

Follow the link below and subscribing is simple!

<http://www.darien.il.us/Departments/Administration/CityNews.html>

From: John Welch <jwelch@downers.us>
Sent: Thursday, October 18, 2018 10:02 AM
To: David Fell <dfell@darienil.gov>
Cc: Scott Barr <sbarr@downers.us>
Subject: Williams

David,

It's been a couple weeks since we spoke and I have some information for you. Based on previous cooperative work on Williams (in 2004), it appears Darien has 2,477 sq yds of pavement on Williams between 77th and Plainfield. We use an all-in number of \$26/SY for budgeting purposes, which puts Darien at \$64,400. This would include any intermittent curb & gutter R&R and base patching.

Another piece of information is the County looks to be resurfacing 75th Street along with a few intersection improvements next year and coming as far south as Elizabeth on Williams. I think our contractor and theirs could play nice together and be separate enough that they aren't in each other's way. Just thought I'd mention it.

Please let me know if you have any questions or concerns.

Thanks,

John

John M. Welch, PE, CFM

Assistant Director of Public Works - Engineering

Public Works Department

5101 Walnut Avenue

Downers Grove, IL 60515

office: 630-434-5494

jwelch@downers.us

75TH ST

ELIZABETH LN

FLORENCE AVE

SHERWOOD CT

77TH ST

WILLIAMS ST

QUEENS CT

3 AMBRIDGE DR

KNOTTINGHAM LN

MARIE DR

ROHRER DR

MANNING RD

RESOLUTION NO. _____

A RESOLUTION AUTHORIZING THE MAYOR AND CITY CLERK TO EXECUTE AN INTERGOVERNMENTAL AGREEMENT WITH THE VILLAGE OF DOWNERS GROVE REGARDING STREET MAINTENANCE PROJECT ON WILLIAMS STREET, BETWEEN PLAINFIELD ROAD AND 75TH STREET, WITHIN THE CORPORATE LIMITS OF THE CITY OF DARIEN.

WHEREAS, under the Constitution and Statues of the State of Illinois, a municipality is authorized to participate in intergovernmental cooperation; and

WHEREAS, an Intergovernmental Agreement has been prepared between the City of Darien and Village of Downers Grove regarding street maintenance project on Williams Street, between Plainfield Road and 75th Street, within the corporate limits of the City of Darien, a copy of which is attached hereto as "Exhibit A," and is incorporated herein; and

WHEREAS, The Corporate Authorities, for record keeping, desire to authorize the execution of the Intergovernmental Agreement by Resolution.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DARIEN, DUPAGE COUNTY, as follows:

SECTION 1: That the Mayor is hereby authorized to execute an Intergovernmental Agreement for the street maintenance project on Williams Street, between Plainfield Road and 75th Street within the corporate limits of the City of Darien.

The obligations of the City of Darien shall be limited to those specifically stated within the terms of the Intergovernmental Agreement.

SECTION 2: This Resolution shall be in full force and effect from and after its passage and approval as provided by law.

RESOLUTION NO. _____

PASSED BY THE CITY COUNCIL OF THE CITY OF DARIEN, DUPAGE COUNTY, ILLINOIS, this 3rd day of June, 2019.

AYES: _____

NAYS: _____

ABSENT: _____

APPROVED BY THE MAYOR FOR THE CITY OF DARIEN, DUPAGE COUNTY, ILLINOIS, this 3rd day of June, 2019.

JOSEPH MARCHESE, MAYOR

ATTEST:

JOANNE E. RAGONA, CITY CLERK

APPROVED AS TO FORM:

CITY ATTORNEY

INTERGOVERNMENTAL AGREEMENT

THIS INTERGOVERNMENTAL AGREEMENT, is made and entered into this _____ day of _____, 2019, by and between the Village of Downers Grove, an Illinois Municipal Corporation (hereinafter referred to as “Downers Grove”) and the City of Darien, an Illinois Municipal Corporation, (hereinafter referred to as “Darien”).

WHEREAS, Article VII, Section 10 of the 1970 Constitution of the State of Illinois and the Intergovernmental Cooperation Act (5 ILCS 220/1 et seq.) provide that units of local government may contract with one another to perform any activity authorized by law; and

WHEREAS, Downers Grove and Darien are “units of local government” as defined by Article VII, Section 1, of the Constitution of the State of Illinois and are authorized to contract and agree with one another on matters of mutual concern; and

WHEREAS, in 1972 Downers Grove annexed the majority of a residential development commonly referred to as the “Knottingham Subdivision”, which is depicted on Exhibit A (hereinafter referred to as the “Knottingham Subdivision”); and

WHEREAS, portions of the Knottingham Subdivision are still located within the corporate boundaries of Darien (hereinafter referred to as “Darien Knottingham Areas”); and

WHEREAS, Downers Grove periodically performs maintenance (patching, resurfacing, crack sealing, etc.) and reconstruction of its roadways and other paved public improvements; and

WHEREAS, Darien and Downers Grove desire to cooperate in an effort to coordinate the timing of their maintenance and reconstruction activities in order to create

efficiencies and reduce costs; and

WHEREAS, Downers Grove intends to resurface Williams Street, which is located in both municipalities, from 75th Street to Plainfield Road, including sidewalk and curb & gutter removal and replacement (hereinafter referred to as the “Resurfacing Project”); and

NOW, THEREFORE, in consideration of the mutual covenants, conditions, and agreements herein set forth, the parties hereto agree as follows:

1. The above recitals are hereby incorporated into this Agreement as if fully set forth in this paragraph 1.
2. For this Resurfacing Project, Downers Grove shall be responsible for the public advertisement for call for bids, the selection of contractor(s) and awarding of construction contracts in compliance with the applicable procurement requirements, and managing the contracts.
3. Downers Grove shall require all contractors to name Darien, its agents, officers and employees as additional insureds on all insurance policies, except the worker’s compensation policy and any professional liability policy.
4. Downers Grove agrees to administer the Resurfacing Project in the best interest of both parties to consult with, and keep advised, officials of Darien regarding the progress of the work. Darien defers to Downers Grove’s judgment and decisions with respect to ADA requirements relating to the Resurfacing Project. Notwithstanding, Darien shall have a representative on-site during the construction phase for improvements within its right-of-way. Downers Grove shall not execute any change orders relating to Darien’s portion of the project without Darien’s prior written consent. Darien shall be responsible for any costs and/or fees due to any delay caused by Darien.

5. Darien grants to Downers Grove, its agents and contractors the right to enter upon, on, over, across, under, in and through Darien's rights-of-way located within the Williams Street right-of-way for the purposes of resurfacing Williams Street and to perform all work associated therewith. Darien waives the requirement for obtaining a permit and any fees associated therewith. Darien agrees that it shall not have the ability or authority to stop any work performed by Downers Grove, its agents or contractors within Darien's rights-of-way or jurisdiction in relation to the Resurfacing Project. The parties agree to cooperate with one another and use their best efforts to insure the timely and successful completion of the Resurfacing Project.

6. Darien shall reimburse Downers Grove for Darien's portion of any work, including, but not limited to surveying, geotechnical investigations, design, material testing, and construction, one hundred percent (100%) of the total costs for work related to its improvements within thirty (30) days of receipt of an invoice. Downers Grove shall provide copies of the pay applications to Darien for Darien's approval prior to making any payments to the contractor; such approval shall not be unreasonably withheld by Darien.

7. Upon completion of the Resurfacing Project, Darien shall continue to be responsible for maintenance, upkeep and repairs for the portion of Williams Street located within the Darien Knottingham Area.

8. This Agreement represents the entire agreement between the parties. This Agreement shall only be amended by a written instrument approved and signed by all parties hereto. Such amendment shall take effect immediately upon its execution. This Agreement shall be binding upon any successors or assigns to either Party to this Agreement.

9. This Agreement shall be governed, interpreted and construed in accordance with the laws of the State of Illinois. The forum for any legal disputes between Downers Grove and Darien shall be DuPage County, Illinois.

10. Any statement or writing to be presented to a Party hereunder shall be so presented by personal delivery or by deposit in the United States mail, with postage properly prepaid, and properly addressed to the offices of the other Party, and shall be deemed presented on date of postmark.

11. If any section, paragraph, clause or provision of this Agreement shall be held invalid, the invalidity of such section, paragraph, clause or provision shall not affect any of the other provisions of this Agreement.

IN WITNESS WHEREOF, the Parties, pursuant to proper and necessary authorization have executed this Agreement on the date first written above.

CITY OF DARIEN

VILLAGE OF DOWNERS GROVE

Mayor

Mayor

ATTEST:

ATTEST:

City Clerk

Village Clerk

**MINUTES
CITY OF DARIEN
MUNICIPAL SERVICES COMMITTEE MEETING
April 22, 2019**

PRESENT: Alderman Joseph Marchese—Chairman, Alderman Thomas Belczak, Alderman Thomas Chlystek (6:41 pm), Dan Gombac – Director, Steven Manning - City Planner

ABSENT: None

OTHER: Alderman Joseph Kenny

ESTABLISH QUORUM

Chairperson Joseph Marchese called the meeting to order at 6:30 p.m. at City Hall Council Chambers, Darien, Illinois and declared a quorum present.

OLD BUSINESS

- a. **Ordinance - Consideration of an amendment to the Sign Code regarding amortization in the Rt. 83 corridor correcting an oversight in Ordinance O-24-18.**

Mr. Steve Manning, City Planner reported that last December the City Council voted to delete Section 4-3-17(A) 1 from the Ordinance which had required removal of non-conforming signs within 15 years. He reported that the amendment neglected to delete references to amortized signs in other sections of the Sign Code.

Mr. Manning referenced the three sections that reference amortization and reviewed the Codes. He reported that by deleting references to amortization the three additional sections of the Sign Code that the City will be consistent with the amendment approved in December by not requiring any changes to non-conforming signs.

There was no one in the audience wishing to present public comment.

Alderman Marchese made a motion and it was seconded by Alderman Belczak approval of an Ordinance, consideration of an amendment to the Sign Code regarding amortization in the Rt. 83 corridor correcting an oversight in Ordinance O-24-18.

Upon voice vote, THE MOTION CARRIED UNANIMOUSLY 3-0.

NEW BUSINESS

- a. **Ordinance – Consideration of an amendment to the Nuisance Code regarding trees.**

Mr. Steve Manning, City Planner reported that last October the Nuisance Code regarding trees was introduced to the Committee. He reported that the City receives complaints regarding neighbor's trees that are dead or early dead that may fall or get blown over.

Mr. Manning reported that the City does not have a code addressing nuisance trees. He reported that staff surveyed other communities and drafted an Ordinance.

Mr. Dan Gombac, Director reported that staff is using the property maintenance code as enforcement but that it is not substantial.

Chairperson Marchese questioned if a resident can trim trees and send the neighbor the bill.

Mr. Gombac stated that it can be done but in some cases it does not work.

Alderman Belczak questioned trees that block views.

Mr. Gombac reported that there are several areas with blocking views. He reported that staff tries to work with residents to come up with a solution before cutting down mature trees.

Alderman Belczak stated that the blocking of view is a gray area and questioned if it could be amended into the Code.

Mr. Manning stated that the intent of blocking the view is for public safety.

There was no one in the audience wishing to present public comment.

Alderman Belczak made a motion and it was seconded by Alderman Chlystek approval of an Ordinance, consideration of an amendment to the Nuisance Code regarding trees.

Upon voice vote, THE MOTION CARRIED UNANIMOUSLY 3-0.

b. Resolution – Illinois Department of Transportation authorizing the expenditure of Motor Fuel Tax Funds.

Mr. Dan Gombac, Director reported that the City utilizes Motor Fuel Tax Funds (MFT) for expenditures related to various street maintenance functions. He reported that because the MFT funds are utilized, the City is required to adopt a resolution authorizing the expenditure of the proposed funding related to the general maintenance items.

There was no one in the audience wishing to present public comment.

Alderman Marchese made a motion and it was seconded by Alderman Belczak approval of a resolution – Illinois Department of Transportation authorizing the expenditure of Motor Fuel Tax Funds.

Upon voice vote, THE MOTION CARRIED UNANIMOUSLY 3-0.

- c. Resolution – Authorizing the mayor to accept a proposal from Superior Road Striping, Inc., in an amount not to exceed \$34,500 for the 2019 Street Striping Program.**

Mr. Dan Gombac, Director reported that the Street Striping program includes the placement of various thermal plastic quantities for Crosswalks, Only's, Only Arrows, Center Lanes, and Stop Bars. He reported that the awarded vendor was selected through the Northwest Municipal Conference Joint Purchasing Cooperative.

There was no one in the audience wishing to present public comment.

Alderman Belczak made a motion and it was seconded by Alderman Chlystek approval of a resolution authorizing the mayor to accept a proposal from Superior Road Striping, Inc., in an amount not to exceed \$34,500 for the 2019 Street Striping Program.

Upon voice vote, THE MOTION CARRIED UNANIMOUSLY 3-0.

- d. Resolution – Authorizing to execute a contract with Denler, Inc. in an amount not to exceed \$143,274.40 for the 2019 Crack Fill Program.**

Mr. Dan Gombac, Director reported that that the budget includes funds for the 2019 Crack Fill Program including crack sealing which delays roadway deterioration. He reported that the flexible rubberized asphalt sealants bond to the crack walls and move with the pavement preventing water from entering the road base which extends the maintenance costs over time. He reported that staff is working with other municipalities to get better pricing.

There was no one in the audience wishing to present public comment.

Alderman Chlystek made a motion and it was seconded by Alderman Belczak approval of a resolution authorizing to execute a contract with Denler, Inc. in an amount not to exceed \$143,274.40 for the 2019 Crack Fill Program.

Upon voice vote, THE MOTION CARRIED UNANIMOUSLY 3-0.

- e. Resolution – Authorizing the Mayor to accept a proposal from Kenig, Lindgren, O'Hara, Aboona, Inc. (KLOA), traffic-engineering consultants, in an amount not to exceed \$5,000 for an intersection evaluation and traffic signal warrant study at Clarendon Hills Road and 67th Street.**

Mr. Dan Gombac, Director reported that the Council directed staff to provide an engineering agreement for a study at the intersection of 67th Street and Clarendon Hills Road to determine whether additional roadway modifications or traffic control enhancements should be implemented. He reported that during the last two years,

the Village of Willowbrook conducted a similar study through a federal grant process and the traffic signal and the grant was not warranted.

Alderman Chlystek questioned if the age of the driver is considered.

Chairperson Marchese stated that the area is used as a cut through.

Mr. Gombac reported that the survey will be done when schools are in session.

Alderman Belczak made a motion and it was seconded by Alderman Chiystek approval of a resolution authorizing the Mayor to accept a proposal from Kenig, Lindgren, O'Hara, Aboona, Inc. (KLOA), traffic-engineering consultants, in an amount not to exceed \$5,000 for an intersection evaluation and traffic signal warrant study at Clarendon Hills Road and 67th Street.

Upon voice vote, THE MOTION CARRIED UNANIMOUSLY 3-0.

f. Ordinance - Approval of an ordinance authorizing the disposal of surplus property.

Mr. Dan Gombac, Director reported that staff is requesting approval for the disposal of surplus property.

There was no one in the audience wishing to present public comment.

Alderman Chlystek made a motion and it was seconded by Alderman Belczak approval of an ordinance authorizing the disposal of surplus property.

Upon voice vote, THE MOTION CARRIED UNANIMOUSLY 3-0.

g. Resolution – Approval to enter into a contract agreement with Compass Minerals America, Inc. for the purchase of rock salt in an amount not to exceed \$203,142.08.

Mr. Dan Gombac, Director reported that the City continues to partner with the County of DuPage for the purchase of rock salt. He reported that the lowest competitive unit price was Compass Mineral America Inc. in the amount of \$82.96 per ton which is 20% more than last year's cost per ton. He reported that the increase was not anticipated.

Mr. Gombac reported that the line item may be over budget by approximately 460 tons at a value of \$38,000. He reported that pending winter conditions the department has the ability to take an additional 700 tons of salt. He further stated that the Park District and Cass School will be purchasing up to 40 and 8 tons of salt.

There was no one in the audience wishing to present public comment.

Alderman Marchese made a motion and it was seconded by Alderman Belczak approval of a resolution to enter into a contract agreement with Compass Minerals America, Inc. for the purchase of rock salt in an amount not to exceed \$203,142.08.

Upon voice vote, THE MOTION CARRIED UNANIMOUSLY 3-0.

h. Resolution - Approval to execute an Intergovernmental Agreement with the Darien Park District for the reimbursement of Rock Salt through the City's 2019/2020 Rock Salt Agreement.

Mr. Dan Gombac, Director reported that the Park District has estimated that they will require 40 tons for the winter season. He reported that the City will be reimbursed by the Park District at a unit cost of \$82.96 per ton.

There was no one in the audience wishing to present public comment.

Alderman Marchese made a motion and it was seconded by Alderman Belczak approval of a resolution to execute an Intergovernmental Agreement with the Darien Park District for the reimbursement of Rock Salt through the City's 2019/2020 Rock Salt Agreement.

Upon voice vote, THE MOTION CARRIED UNANIMOUSLY 3-0.

i. Resolution - Approval to execute an Intergovernmental Agreement with Center Cass School District #66 for the reimbursement of Rock Salt through the City's 2019/20 Rock Salt Agreement.

Mr. Dan Gombac, Director reported that Center Cass School District #66 has estimated that they will require 8 tons for the winter season. He reported that the City will be reimbursed by the School District at a unit cost of \$82.96 per ton.

There was no one in the audience wishing to present public comment.

Alderman Marchese made a motion and it was seconded by Alderman Belczak approval of a resolution to execute an Intergovernmental Agreement with Center Cass School District #66 for the reimbursement of Rock Salt through the City's 2019/20 Rock Salt Agreement.

Upon voice vote, THE MOTION CARRIED UNANIMOUSLY 3-0.

j. Resolution – Approval to accept a Storm Sewer Easement from the following property: 7317 Capital Drive 09-26-113-012.

Mr. Dan Gombac, Director reported that during preliminary layout of the Elm Street Ditch Maintenance Project, that it was identified that the existing ditch line is partially located on private property fronting Elm Street for 7317 Capital Drive. He reported that that the City has requested and has granted a 5-foot Storm Water Easement from the

property owner, adjacent to the Elm Street right-of-way. Mr. Gombac reported that the City will be responsible for costs of the Plat of Easement preparation.

There was no one in the audience wishing to present public comment.

Alderman Chlystek made a motion and it was seconded by Alderman Belczak approval to accept a Storm Sewer Easement from the following property: 7317 Capital Drive 09-26-113-012.

Upon voice vote, THE MOTION CARRIED UNANIMOUSLY 3-0.

- k. Resolution - Authorizing the Mayor to accept a proposal from with Ziebell Water Service Products, Inc. for 24" pressure pipe, as required for various Public Works projects at the proposed unit pricing for a period of May 1, 2019 through April 30, 2020.**

Mr. Dan Gombac, Director reported that this year the Department will require a 24" pressure pipe for ditch maintenance projects.

There was no one in the audience wishing to present public comment.

Alderman Belczak made a motion and it was seconded by Alderman Chlystek approval authorizing the Mayor to accept a proposal from with Ziebell Water Service Products, Inc. for 24" pressure pipe, as required for various Public Works projects at the proposed unit pricing for a period of May 1, 2019 through April 30, 2020.

Upon voice vote, THE MOTION CARRIED UNANIMOUSLY 3-0.

- l. Resolution - Accepting a proposal from Christopher B. Burke Engineering, Ltd. for the professional design services related to the Geographic Information Systems (GIS) mapping for water related infrastructure in an amount not to exceed \$19,760 and a motion for a contingency in an amount not to exceed \$3,000 for additional water infrastructure as field identified to update the GIS Mapping.**

Mr. Dan Gombac, Director reported that over the last two years the Water Department has been planning and implementing a GIS mapping system for the water infrastructure for the City. He reported that the water main maps have been updated and that staff has completed valve exercising and identification and cataloguing of water main valves and hydrants in a GPS format and that the final step is to overlay and enter the coordinates through a GIS database.

Mr. Gombac reported that the GIS database will allow the department for greater efficiency and to locate water related infrastructure for routine and emergency situations and eliminate the need of paper copies of maps in the field. He reported that the database will satellite based and that staff has the ability to expand adding in trees, lights, etc.

There was no one in the audience wishing to present public comment.

Alderman Belczak made a motion and it was seconded by Alderman Chlystek approval of a resolution accepting a proposal from Christopher B. Burke Engineering, Ltd. for the professional design services related to the Geographic Information Systems (GIS) mapping for water related infrastructure in an amount not to exceed \$19,760 and a motion for a contingency in an amount not to exceed \$3,000 for additional water infrastructure as field identified to update the GIS Mapping.

Upon voice vote, THE MOTION CARRIED UNANIMOUSLY 3-0.

m. Minutes – March 25, 2019 Municipal Services Committee

There was no one in the audience wish to present public comment.

Alderman Chlystek made a motion and it was seconded by Alderman Belczak approval of the March 25, 2019 - Municipal Services Committee Meeting.

DIRECTOR'S REPORT

Mr. Dan Gombac, Director reported on the rear yard drainage project.

NEXT SCHEDULED MEETING

Chairperson Marchese announced that the next meeting is scheduled for Tuesday, May 28, 2019.

ADJOURNMENT

With no further business before the Committee, Alderman Belczak made a motion and it was seconded by Alderman Chlystek to adjourn. Upon voice vote, THE MOTION CARRIED unanimously, and the meeting adjourned at 7:34 p.m.

RESPECTFULLY SUBMITTED:

Joseph Marchese
Chairman

Thomas Belczak
Alderman

Thomas Chlystek
Alderman