

**POLICE COMMITTEE
RESCHEDULED MEETING
AGENDA
June 17, 2013
6:00 P.M.
City Hall Council Chambers
1702 Plainfield Road**

1. Call to Order
2. Public Comment and Communications
3. Approval of Meeting Minutes – February 6, 2013 To be Distributed
4. Agenda Memo – Surplus Property
5. Agenda Memo – Laser Shot
6. Crossing Guard – Andy Frain Agreement
7. Department Report - Verbal
8. Next Meeting Date, Monday, July 15 at 6:00 p.m.
9. Adjournment

AGENDA MEMO

Police Committee

June 17, 2013

ISSUE STATEMENT

Approval of an ordinance authorizing the disposal of surplus property.

BACKGROUND/HISTORY

Staff is requesting that the following property be declared as surplus property and auctioned using an on-line auction service "Public Surplus" or disposed of.

1. Xerox Phaser 6360 Color printer with 4 color cartridges

STAFF/COMMITTEE RECOMMENDATION

Based upon the above information, staff recommends that the items listed above be declared surplus property and be auctioned or disposed of.

ALTERNATE CONSIDERATION

Not approving this ordinance at this time would be an alternate consideration.

DECISION MODE

If approved by the Committee, this item will be placed on the July 15, 2013 City Council Agenda for formal Council approval.

AGENDA MEMO
Police Committee
June 17, 2013

ISSUE STATEMENT

Approve the expenditure of budgeted funds for the purchase of a Laser Shot Training Simulator.

BACKGROUND/HISTORY

The City Council, in the FYE2014 Budget, authorized the purchase of a Laser Shot Training Simulator (see attached). This is a firearms simulator specifically designed to provide judgment based shoot/don't shoot scenarios using a video library of scenarios that the firearms instructor can manipulate. This type of product, when combined with traditional live fire exercises, conforms to modern day firearms training practices. The price of ammunition has been on a steady increase. It is estimated that this machine will pay for itself in three years by reducing the expense we currently spend on ammunition.

STAFF/COMMITTEE RECOMMENDATION

The Staff recommends the expenditure of \$17,830.60 (Line Item 40-4217), for the purchase of the Laser Shot Training Simulator from Laser Shot, Inc.

ALTERNATE CONSIDERATION

Not to purchase the Laser Shot Training Simulator at this time.

DECISION MODE

This item will be placed on the July 15, 2013, Agenda for formal Council consideration and approval.

CITY OF DARIEN

MEMO

TO: Police Committee Members
FROM: Bryon D. Vana, City Administrator
DATE: February 2, 2013
SUBJECT: FYE 14 Budget Purchase Review – Laser Shot Fire Arms Training

As part of the FYE 14 budget, the police department is requesting to purchase a Laser Shot machine which is a firearms simulator specifically designed to provide judgment based shoot/don't shoot scenarios using a video library of scenarios that the firearms instructor can manipulate (see attachments). This type of product, when combined with traditional live fire exercises, conforms to modern day firearms training practices.

This cost of this product is currently \$18,115.00, but will pay for itself in 3 years by reducing the expense we currently spend on ammunition.

The plan is to eliminate two of the live fire practice sessions and replace them with sessions involving the judgment based training, using the simulator. The elimination of the two practice sessions will result in a cost savings for live ammunition and it is anticipated that the savings should pay for the machine (system) itself within the first three to three and one half years.

It is important that live fire remain as a component of firearms proficiency training so that officers are familiar with the recoil and noise of live ammunition. Attached is additional information regarding this subject.

This is placed on the committee agenda for your feedback and so you are familiar with the concept during budget discussions.

Mr. McCallister, after seeing your quotes I spoke with the City Administrator and explained that through use of the course of fire I and II and the JTS training we could eliminate two of the four practice shoots and

that would render us a saving of about \$5,000 per year and thus would pay for itself in about 2 1/2 years. With that I would be asking that you send me a formal quote and I have two questions:

1. If we went with the basic 13,615 option, is that expandable?

Yes, absolutely. You can expand on this system as much as you want.

2. Does that basic system include the barrel tracker for target acquisition training?

Currently, it does not track barrel orientation. We do have a series two camera which allows this, but it is highly expensive and is mainly used by the military.

3. As we get closer to the May budget cycle is there a local vendor who could possibly a demonstration for my elected officials if needed?

Yes, you will want to work with our new rep, Brett Milo from the Milo Group. He is a great guy and is at the show with us.

I hope that I was able to answer your questions and will be willing to answer any more that you may have.

From: Russel McCallister [mailto:rmccallister@lasershot.com]
Sent: Wednesday, November 14, 2012 12:57 PM
To: Ernest Brown
Cc: Scott Goodhart

Subject: Laser Shot Training Simulator

Hi Chief Brown,

Great to hear from you! I hope all is well. Thank you for your interest in Laser Shot Training Simulators. Scott Goodhart forwarded me your email as I am the law enforcement sales manager for Illinois. I am actually going to be attending ITOA (Illinois Tactical Officers Association) in Oak Brook next week, November 18-20th. If you will be attending, it would be a pleasure to meet you.

In the meantime, a typical department will spend around \$14,000 on a system. It really depends on all of the software that you want to incorporate with the system; it ranges between \$10,000-\$25,000.

You are absolutely correct that this system would help reduce the cost of ammunition and time for that matter. I cannot get the cost down to a quarter of what you would spend on ammunition in one year. However, our systems typically pay for themselves after the first year. I would imagine that you would have this system for at least 6 years. Therefore, saving your department \$75,000 over the remaining 5 years. That is just a conservative estimate; your system could last much longer.

I would suggest the following setup:

TWS Deployable Trainer: \$8,315.00

Includes:

Laptop Computer

Projector

Falcon Camera Package

Cinefold Screen

Glock 23 IR Hand Trainer

Surge Protector

LS Speakers

1650 Pelican Case

In Addition:

Skills Drills I \$575

Skills Drills II \$575

Course of Fire II \$850

JTS (judgmental training software) \$1000 or \$5500*

OC Trainer \$300

Sub Total: \$3300-\$7800

1 Day Training and Setup: Approx \$2000

TOTAL PACKAGE: \$13,615 or \$18,115

*JTS comes as a player with 50 HD assorted scenarios(\$1000) or the full library (600+ HD scenarios @ \$5500)

Skills Drills are programs that offer marksmanship and shooting skills training. These programs work on speed, accuracy, timing and transition.

Course of Fire was designed with FLETC to provide realistic firearms qualification practice. You are able to create your own qualifications courses. This program allows you and your department to practice without the use of live ammo, saving many departments thousands of dollars a year on ammunition expenses. You can also track progress of each individual by saving their scores and keeping records if you want.

JTS is our judgmental training software. All of our scenarios are filmed in HD 1080p format. Our season 1 library has over 600 scenarios and all have multiple outcomes (which, each can be directed by the trainer or can be randomized).

Again Chief Brown, thank you for your interest in Laser Shot Training Simulators. If you have any additional questions or comments, please do not hesitate to contact me. I will be more than willing to go into greater depth of our training simulators and provide you with a formal quote.

Safety First,

Russ McCallister

LE Sales

Laser Shot, Inc.

4214 Bluebonnet Dr.

Stafford, TX 77477

281-240-6130 (office)

rmccallister@lasershot.com



On Wednesday, November 14, 2012, Ernest Brown wrote:

Good Morning Mr. Goodhart. We communicated briefly via e-mail back in March of this year. I am certain that you field inquiries from all over the world so I will refresh your recollection. My name is Ernest Brown. I am the Chief of Police for a small agency (35 officers) in the western suburbs (Darien, Illinois) of Chicago. I spent 29 years with Chicago and became familiar with your product while there and quite frankly I think quite highly of its value. We are approaching budgeting time here and I am looking to add this very valuable tool to our current range training repertoire. Certainly I will need to convince my elected officials that there is a cost saving benefit over the total live fire program that we currently use. I will give you what our current program calls for, what my interests are and maybe you can recommend a system and pricing structure that would get me to where I need to be with.

As I indicated we have 34 officers

We shoot four practices sessions and 1 qualification session for each officer each year

We also allow for secondary weapons qualification, practice and ammo replacement

Ammo costs, not including m4/carbine ammo runs about \$15,000.00

Recognizing the value of judgment training and barrel control, I am interested in a system that will allow for a one fourth to one half reduction in ammo expense while enhancing firearm proficiency through simulated training. I am also interested in a system that will allow for future expansion. Our budget cycle begins now and I need to be able to submit by January 01 for approval by May 15th. Any assistance in terms of recommended systems and pricing that you can offer will be greatly appreciated.

From: Scott Goodhart [mailto:sgoodhart@lasershot.com]
Sent: Friday, March 30, 2012 8:12 AM
To: Ernest Brown
Subject: Laser Shot Training Simulator

Mr. Brown,

Thank you for your interest in our systems, unfortunately Troy Harrison is no longer with the company but I will take care of your questions from here on out. Attached I will include our Law Enforcement Brochure with a basic list of pricing and options for the system. The main aspect of our systems is how advanced our camera gets. Our base camera, the Falcon or 200 Series, can be outfitted with our basic classroom training package and works great for many needs of any department.

After you review the brochure please feel free to email or call me back with any questions you might have. We also try to do our best to provide the most cost effective solution for departments.

Safety First,

Scott Goodhart

Laser Shot, Law Enforcement Division

281-240-1122 (office)

281-543-6663 (cell)

sgoodhart@lasershot.com



Laser Shot, Inc.

4214 Bluebonnet Dr.
Stafford, TX 77477

Phone 281-240-1122
Fax 281-690-4002
E-Mail

Quote 0020015



Quoted 5/17/2013

Bill To

Darien Police Department
Ernest Brown
1710 Plainfield Road
Darien, IL 60561

Ship To

Darien Police Department
Ernest Brown
1710 Plainfield Road
Darien, IL 60561

Purchase Order	Ship Via	FOB	Reference	Entered By	Sales rep	Terms
	UPS Ground			DH 5/17/2013	RM	Company Check

Product	W/H	Description	Ordered	Price	Disc%	Amount
PKG-TWSDT	MAIN	Tactical Weapon Deployable Training System	1.00 Ea	15,199.00 Ea	0.00	15,199.00
100235-04	MAIN	LS LAPTOP	1.00 Ea	0.00 Ea	0.00	0.00
UPG-2002	MAIN	Falcon Laser Detection Camera Upgrade Pkg	1.00 Ea	0.00 Ea	0.00	0.00
MOUNT-7008	MAIN	RAM Mount for Camera	1.00 Ea	0.00 Ea	0.00	0.00
100507	MAIN	LS VIDEO PROJECTOR/ CP-X2521WN	1.00 Ea	0.00 Ea	0.00	0.00
SC-6X8	MAIN	6'H X 8'W Cinefold Screen	1.00 Ea	0.00 Ea	0.00	0.00
SP-50006	MAIN	LS Series II Speakers	1.00 Ea	0.00 Ea	0.00	0.00
SURG001	MAIN	Surge Protector - 4 Outlets	1.00 Ea	0.00 Ea	0.00	0.00
CD-L41000	MAIN	Course of Fire II Courseware	1.00 Ea	0.00 Ea	0.00	0.00
CD-L41007A	MAIN	Skill Drills Courseware	1.00 Ea	0.00 Ea	0.00	0.00
CD-L41010	MAIN	Skill Drills II Courseware	1.00 Ea	0.00 Ea	0.00	0.00
41321	MAIN	Judgmental Training Software Player w/ Full Library	1.00 Ea	0.00 Ea	0.00	0.00
GL19IRS1	MAIN	Glock 19/23 Inert IR Trainer, Shooter 1	1.00 Ea	0.00 Ea	0.00	0.00
LAS-PEPPER08	MAIN	Wireless OC Spray Canister	1.00 Ea	0.00 Ea	0.00	0.00
CAB-30013	MAIN	USB 2.0 6ft. A to B Cable (BLACK)	1.00 Ea	0.00 Ea	0.00	0.00
CASE-51650	MAIN	1650 Pelican Case	1.00 Ea	0.00 Ea	0.00	0.00
Freight		Freight	1.00 Ea	95.00 Ea	0.00	95.00
TR-001	MAIN	Class I - One Day Onsite System Set-up & Training	1.00 Ea	980.00 Ea	0.00	980.00
TR-004	MAIN	Travel & Per Diem	1.00 Ea	1,556.60 Ea	0.00	1,556.60

Sub-total	\$17,830.60
Tax	0.00
Total	\$17,830.60

AGENDA MEMO
Police Committee
June 17, 2013

ISSUE STATEMENT

Approval of a contract with Andy Frain Services for District 61 Crossing Guard Services for the 13/14 school year in the amount of \$20,590.

BACKGROUND/HISTORY

Currently the city employs (3) part-time school crossing employees to staff (2) locations for District 61–

- (2) Crossing guards at 75th St and Cass Av.
- (1) Crossing guard at 75th and Adams.

The police department budget includes \$24,000 for this expense.

Staff became aware that some communities have contracted with Andy Fran Services to handle crossing guard duties. When a guard calls in sick or is on vacation the police department ends up using the CSO or Sworn Officers to staff these crossings. Andy Frain would deal with all aspects of the Crossing Guards. This includes hiring, firing, training, insurance, payroll, equipping and filling in for guards that call in sick. They also have supervisors checking on the guards to make sure they are following the rules. Westmont and Bolingbrook along with several other municipalities are now using Andy Frain Services.

***BOLINGBROOK** - Deputy Chief Ross advises it saves time for the department in dealing with employee issues and staffing corners when guards are out sick or on vacation. He also mentioned the cost of worker's comp insurance to the village.*

***WESTMONT** – Deputy Chief Jim Gunther said they see a savings from the liability and workers comp standpoint because the crossing guards are Andy Frain employees. Many of their former guards now work for Andy Frain.*

The city would be billed hourly based on the number of hours needed per day plus 1 hour for supervision. We estimate that Andy Fran they would provide crossing guard services at our locations for just under \$20,590 a year. The attached spreadsheet shows the cost details. The draft agreement will be forwarded to staff prior to council consideration. The agreement will be is substantially the same form as it was when the city considered this previously.

STAFF/COMMITTEE RECOMMENDATION

The Staff recommends approval of Andy Frain Services to provide crossing guard services.

ALTERNATE CONSIDERATION

The alternate consideration is leaving the crossing guard program under the direction of the police department and city.

DECISION MODE

It will be placed on the July 15, 2013, City Council Agenda for approval.

From: John Cooper
Sent: Monday, June 10, 2013 4:06 PM
To: Bryon Vana; Ernest Brown; Carol Kopta
Subject: Crossing Guards

Bryon -- are you going to lead the discussion at Police Committee ref. this?

I know you had worked with the school.

I would like this to be taken over by AF.

One of the hang ups last time was committee members thought that AF would be not as safe as our 3 crossing guards. I would disagree-they are 3 residents that have had training to be a crossing guard. One of them is a senior citizen. We do not put FT police officers on these corners.

John

From: Ed Millard [<mailto:emillard@andyfrain.com>]
Sent: Monday, May 13, 2013 10:14 PM
To: John Cooper
Cc: Ed Millard
Subject: RE: Quote

Good Evening John,

Thank you for the opportunity to support Darien.

For the CG Proposal, attached is an updated Financial Proposal for your review.

With the following assumptions, Andy Frain can reduce the original financial proposal for Darien and District 61:

With the D61 school start times being at 7:50, 8:20, and 8:35 -- the Crossing Guards would cover their posts from 7:30 till 8:45 -- 1.25 hours per CG Post
With the school end times being at 2:25, 2:50, and 3:05 -- the Crossing Guards would cover their posts from 2:20 till 3:20 -- 1 hour per CG Post
This would be a total of 2.25 hours per post

The amount of school days that students are in school being 176 plus 1 day a training for a total of 177 days of school year support.

The invoice rate will be \$15.01 an hour. Cost for 3 crossing guards next School year would be \$20,590.00 correct? Yes, as long as all the assumptions documented are correct and agreeable to all parties.

John B. Cooper
Deputy Police Chief
Darien Police Department
1710 Plainfield Rd.
Darien, Il. 60561

2013/2014 Crossing Guard Pricing	
Andy Frain Financial Proposal	
All CG Team Members	
Andy Frain	
Guard Manpower Totals	
Darien Crossing Guards	3
Crossing Guard Supervisor	1
Total Crossing Guards	4
Crossing Guard Hours Per Day	
All Guards	6.75
Each Crossing Guard Supervisor	1
Total Crossings Per Day (All Guards)	7.75
Guard Work Time Totals	
School Days	177
Supervision & Guard Crossings/Year	1371.75
	0
Total Guard Crossings Per Year	1371.75
Crossing Guard Program Cost/Year	\$20,589.97
Program Cost Per Hour	\$15.01

2.25 per day per CG
 CG Coverage from 7:30 AM till 8:45 AM
 CG Coverage from 2:1!

School Days Per Year + 1 Training Day

Pay rate will be \$10.00